

INDUSTRIAL EDITION

. . . OF . . .

The ♦ Evening ♦ Eagle,

. . . ILLUSTRATING . . .

PITTSFIELD AND DALTON, MASS.,

IN THE YEAR 1897.

Facts Relative to their Health, Wealth and Prosperity, Together with
Statements Showing their Remarkable Growth Within the
Past Few Years and Present Importance
in the Mercantile World.

THEIR EDUCATIONAL, RELIGIOUS, RESIDENTIAL AND BUSINESS ADVANTAGES, BANKS,
MANUFACTURES, TRADE, CITIZENS AND COMFORTABLE HOMES.

COMPILED AND ILLUSTRATED BY JOHN E. THORNTON.

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THE EAGLE PUBLISHING COMPANY,
PITTSFIELD, MASS.,
1897.

THE EVENING EAGLE.

INDUSTRIAL EDITION.

PITTSFIELD, MASS., 1897.

ESTABLISHED 1891.

Pittsfield of the Present Day.

If one will climb to the summit of the hill lying to the east of Pittsfield in the vicinity of Dalton, and from this point of vantage look out over the valley in which the city lies, he will realize that the first settlers made an admirable choice when they located here. Not that this particular hill shows the valley more favorably than many other points, but that the city and its environments can be seen to most excellent advantage from this spot is a fact which can be easily demonstrated. Standing on this eminence, one sees a natural amphitheatre encircled by the far famed hills, dotted with charming little sheets of water and holding in its center the city of Pittsfield, the county seat, than which there is no lovelier town in New England. Pittsfield people of today owe much to the hardy men who came into this region as pioneers, saw and appreciated its beauty and natural advantages and planted here the foundations of the present thriving community. It is a long step from those early days down to the present, and the story has been so often and so well told, that repetition is superfluous. Suffice it to say that for more than a century Pittsfield has been developing slowly but steadily until today it occupies a proud place among the galaxy of Massachusetts cities. There has been no "boom," there have been no great disasters to test the pluck and spirit of its citizens, but its career has been as placid as the surface of its lakes, its development has been along conservative lines and its blessings have been many.

Today Pittsfield with its busy population of more than 21,000 souls, is a city of refinement, of culture, of wealth, of enterprise and of thrift. It is a city of homes, much resorted to in the summer season by wealthy residents of the big cities and when the snows of winter have departed, there is no place on the continent more attractive as a place of residence. Man has done much to enhance the natural advantages and modern appliances add to the comfort and convenience of its people. Situated on the main line of the Boston and Albany road and being the terminus of a branch of the New York, New Haven and Hartford road, its railroad facilities are admirable, giving quick connection with all important points. Electric cars run through the city and extend to the neighboring town of Dalton and it is but stating the fact to say that no town in New England has a better constructed and better equipped suburban service, than has Pittsfield. Electric lights extend in all directions from the center, there is a wide reaching free delivery postal system, and the city is supplied with a sewerage system built on a comprehensive plan and costing close to half a million dollars. The city is supplied with fine modern school buildings, its fire department is a model of effectiveness and discipline and its police service has given the city a reputation for good order which is not surpassed by any city in the country. The most careful attention is paid to the preservation of the public health and the death rate proves that the precautions taken are not in vain. Its citizens

are progressive, enterprising and public spirited and take a just pride in maintaining the reputation of their city as a delightful and desirable place in which to live.

Railroad facilities have much to do with the industrial prosperity of a community and Pittsfield is able to trace much of its growth to this source. Manufacturers have found that their market was in easy reach and fast freight service has enabled them to compete with other manufacturers in various parts of the country. The industries of the city are diversified to an unusual degree and the articles produced are numerous. It is in Pittsfield that the paper used by the government for making greenbacks and bonds, is made. Here also are manufactured woolen, tacks, paper, paper mill machinery, boilers, carriages, atomizers and sprink-

investments. There are many handsomely fitted up stores, comparing favorably with those in larger cities and business enterprise is a prominent characteristic of the city.

Pittsfield is fortunate in its newspapers, few places of its size in the country being so well served in this respect. The Evening Eagle and the Berkshire County Eagle, published by the Eagle Publishing company are the leading republican journals of the county and are well conducted publications. The Evening Journal, published by the Journal Printing company, is of the opposite political faith and is a progressive and live newspaper. The Pittsfield Sun is one of the oldest weeklies in the state and fills a field peculiarly its own and its individuality is striking. The Sunday Morning Call has achieved success in a field which was deemed barren until

gational denomination was founded with Pittsfield and for scores of years the town and church were under one government, the business of the church being transacted at the annual town meeting. In addition to the First church, or "The First Church of Christ in Pittsfield," as it is officially designated, there are three other Congregational churches, The South church, the Second Congregational and the Pilgrim Memorial, all of them being offsprings of the old First church. The First Baptist church is among the older established churches, having a very large membership. Its offspring is the Morningside Baptist church, a very thrifty society located in the city's most promising suburb. The Methodist church has been established a great many years, its church being the largest in the city. With the exception of the Francis avenue mission, it has no branches. The Catholic denomination which began with a small wooden church edifice, is now divided into three parishes all of them having costly and modern church buildings. They are St. Joseph's, the parent church, St. Charles and the Notre Dame, the latter being the society of the French Catholics. The German Lutheran church is a new and handsome brick structure and is the home of a prosperous and energetic church organization. The Unitarians are represented by Unity church and the Adventists have their own church home in a neat wooden edifice on Fenn street.

SCHOOLS.

During the past fifteen years, Pittsfield has erected a number of modern school buildings, the greatest advancement along this line having been made in the past two years. First the Pontotuc school was built at a cost of about \$20,000, then the Fenn street building was put up at an expense of \$35,000. The Linden street building, the largest in the city, followed at a cost of \$40,000 and the Orchard street training school was built at a cost of about \$10,000. Two years ago, the high school was destroyed by fire, and at about the same time, there came a demand for increased accommodations. To meet these needs, the city council authorized the building of a new high school at a cost of about \$200,000, the erection of the Russell school costing \$30,000, the Elizabeth street or Redfield school at a cost of \$35,000 and the John street or Briggs school at about the same figure. The same year, the Orchard street training school was enlarged to double its former capacity, at an expense of some \$12,000. The high school and John street buildings are now in process of completion and will be ready for use next fall. When they are completed, Pittsfield will have as fine a lot of school buildings as any place of its size in the country and its children will be assured of the very best school facilities, for years to come.

CHURCHES.

Pittsfield is well blessed with churches, most of which possess handsome church edifices and all of which have large and enthusiastic memberships. A remarkable spirit of harmony exists between the various denominations and it is not an unusual sight to see the clergymen of all the denominations gathered on one platform. The Congre-



J. M. STEVENSON, Representative.
WALTER F. HAWKINS, Mayor.
WM. A. WHITTLESEY, Representative.

lers, bicycles, paper boxes, brick, silk braids, clothing, doors, sash and blinds, furniture, knit goods, ink, shirts, and various other things giving lucrative employment to many thousands. The manufacturing establishments are nearly all located away from the residential section of the town and there are none of the unpleasant features so often found in manufacturing communities. There is an abundance of intelligent help in Pittsfield which manufacturers find to be a great advantage and in fact the conditions for manufacturing here are most favorable.

The mercantile business of the city is fully up to the standard and an evidence of the prosperity of the place is found in the fact that vacant stores in the business section are almost unknown and the many handsome business blocks give good returns on the

it proved the contrary. The newest addition to the local papers, is the Saturday Blade, a weekly published along unique lines and which is fast proving that there is room for a paper of its class. All of the papers are of good tone, their editors are loyal to the interests of the city and county and their aim has always been to better the community in which they thrive.

THE EVENING EAGLE.

WHAT IT HAS BEEN, IS NOW AND ALWAYS INTENDS TO BE,

A NEWSPAPER FOR THE PEOPLE.

EARLY in 1891 the present Eagle Publishing Co. was organized under the laws of the State of Massachusetts. During its first year the new company, which was organized for the purpose of pushing the Eagle to the front as the leading newspaper in Berkshire county, cast about to lay the foundation for a daily newspaper that would be second to none in this section. On May 9, 1892 the first number of the Berkshire Evening Eagle was printed and from its initial number it met with the approval of the public and in less than eighteen months after its birth it was able to place at the head of its columns these words: "The Evening Eagle has a larger circulation in Pittsfield and a larger circulation outside of Pittsfield than any other daily paper published in Berkshire county." This paragraph tells the whole story of the birth and growth of the daily Eagle, and it has never been necessary to change it. If it had not met the wants of the public, the public would not have supported it to the extent mentioned above.

The evolution of the mechanical department of the newspaper has been even more rapid than the growth of the circulation of the paper itself. After the first year the modern two revolution Cottrell press was found to be inadequate to the demands made upon it and it was found necessary to purchase a new Cox Duplex press which prints, pastes and folds 4500 complete eight page papers from a web or roll each hour, this press being the first web or fast press ever set up in Berkshire county. In 1895 the management in order to meet the demands of the public for a more thorough covering of the local news field decided to increase its amount of fresh, local news and shortly after installed a Mergenthaler Linotype machine, discarding the old hand-set type. This Linotype machine was the first one ever set up in Berkshire county, again showing that the Eagle management were the leaders in the modern ideas of newspaper making. At the same time an entire new outfit of job and advertising type was purchased, in fact not a pound of old metal was retained for the new make-up of the paper. Early in 1896 it was decided by the Eagle that the growth of the city and of the newspaper would warrant the paper in securing for its readers a reliable telegraph service so that they might know at once of all the principal happenings of the world. Many inferior services were offered and rejected, the managers deciding that the best was the cheapest even if it cost more, and it was decided to make a 90 year contract with the Associated Press giving the Eagle the exclusive use of this service for Pittsfield. The Associated Press has since become the only great news gathering association in America. Its Associated Press franchise gives the Eagle a value which it is impossible for any other newspaper in Pittsfield to attain.

During the early spring of the present year it was decided to make another long step in advance and a second Linotype machine was ordered which is now being placed in position in our office. When the new machine is in running order the Eagle will have doubled its capacity in the amount of matter it will be able to give its readers, which before was more than equal to that of any



D. J. HAYLON,
KELTON B. MILLER,
WILLIAM THOMSON,

HARVEY H. DECKER,
S. CHESTER LYON,
STEPHEN F. MANDIGO.

(Heads of Departments EVENING EAGLE.)

other newspaper in the county. During the six years of the life of the daily Eagle, having an abiding faith in its future, its owners have spent nearly \$15,000 in new mechanical appliances in the newspaper department alone.

JOB OFFICE.

The job printing department of the Eagle has been made as complete as the newspaper plant, now consisting of one large size two revolution Cottrell press, one medium size cylinder Potter press, two quarter medium Gordon job presses and one eighth medium Golding job press. The job office has lately added several of the latest designs in job type and this together with the large quantity of body type enables

the office to be able to handle large jobs with dispatch. The Eagle job office has during recent years published the Pittsfield city directory and also the Municipal Register for the city books of between 400 and 500 pages.

BOOK BINDERY.

The Eagle company also owns and operates a complete book binding and paper ruling plant. Anything in book binding or paper ruling, perforating and stamping can be handled and this department has for its patrons all the banks and insurance offices and also a majority of the manufacturers and business houses in Pittsfield. Competition has been sharp from New York and Boston houses who visit this sec-

The city editor, Dennis J. Haylon, is known as the hustling man on the Eagle staff. All the local news goes through his hands and it is a rare thing for any of the Eagle's readers to miss any local happening no matter how insignificant.

Harvey H. Decker, the foreman of the job printing department, is one of the best known of the craftsmen in Berkshire county. There is no part of the business he does not understand from the printing of a card to giving a price on 500 page book. Every job no matter how small does not go through the works without having Mr. Decker's personal attention. Mr. Decker is president of the local typographical union.

Stephen F. Mandigo, foreman of the newspaper department, is also well known as a thorough all around printer and in addition to his knowledge as a printer he is capable of caring for and operating the Linotype machines operated in his department together with a full knowledge of the operation of fast web presses.

William Thomson is the foreman of the bindery department. Like all the other heads of the departments he is the master of his trade, no part of the many little things to be done in book making being too insignificant to demand his careful attention. Mr. Thomson's ability as a master at bookmaking is attested to by the large number of leading offices and banks in the county whose work is done at the Eagle bindery.

Pittsfield Board of Trade.

The Pittsfield Board of Trade is an association of gentlemen formed for the purpose of advancing the interests of the city of Pittsfield in all proper ways, and especially developing its business interests and promoting the establishment of manufacturing. One of its methods is the distribution of information concerning the city, its resources, attractions and advantages. The present issue of the Industrial Edition of the Eagle receives its hearty sanction and has the patronage of most of its leading members, and will be one of the publications sent out by it.

The officers of the board invite communications from any persons in search of information concerning locations for business or homes, and especially from manufacturers who for any reason contemplate changing location, or who are in search of a suitable place to establish new factories. Small concerns or those just beginning will receive equal consideration with larger ones, and will find the board ready to co-operate heartily with them in securing sites, carrying out their plans and overcoming difficulties, if any exist.

The officers of the board are Alexander Kennedy, president; A. A. Mills, vice president; R. B. Johnston, secretary and treasurer.

Rooms in Berkshire Savings Bank Building.

Pittsfield Charities.

Pittsfield is nothing if not charitable, and no call from the needy or suffering goes unanswered if it reaches the heart of the people. What may be termed Pittsfield's "pet charity", is the House of Mercy one of the best cottage hospitals in this country and connected with which is a fine training school for nurses. This institution is practically supported by the people and when it is in want of anything it has but to say the word, and the need is supplied. The Berkshire County Home for Aged Women occupies a fine new structure on South street and furnishes a delightful home for the aged women of the county who are without other refuge. The Union for Home Work is the almoner of the charity of the city and through this channel the distressed and needy poor are cared for.

PERSONNEL.

The above group of photographs represent the heads of the various departments of the Eagle Publishing Co.

Kelton B. Miller is the proprietor and general manager of the plant.

S. Chester Lyon has been the editor of the Eagle for the past six years and although he is shortly to leave to enter journalism as part owner in another newspaper, his likeness would be missed by those familiar with the personnel of the Eagle office.

BANKS AND BANKING.

OUR INSTITUTIONS THE BULWARK OF THE CITY'S PROSPERITY.

Wise Financial Managers who Protect and Foster the Town's Business Reputation at Home and Abroad---The Present Condition of the Local Concerns.

Agricultural National Bank.

The Agricultural National Bank dates its inception to 1818 at which time it was organized as a state institution. In 1865 it was incorporated as a national bank, with a capital of \$200,000.00. The officers and directors include some of the most prudent, honorable and successful men in the business community. The officers and directors are as follows, viz: James L. Warriner, president; Hon. W. Murray Crane, vice president; I. D. Ferry, cashier; Hon. W. A. Whittlesey, Arthur H. Rice, Frank W. Dutton, Robert W. Adam and Fred G. Crane directors.

The bank transacts a general business in loans, discounts and deposits, issues letters of credit, and deals in Exchange, Government and other first class bonds. A specialty is made of collections, which are attended to with promptitude. The banking rooms are spacious and handsomely equipped and possess every convenience for prompt dispatch of business, including a fine safe deposit vault. The following statement, March 9, 1897, shows its affairs to be in a substantial and flourishing condition:

RESOURCES.	
Loans and discounts,	\$864,719 29
Overdrafts, secured and unsecured,	725 52
U. S. bonds to secure circulation,	200,000 00
Stocks, securities, etc.,	35,610 38
Due from National banks, (not Reserve Agents),	33,091 76
Due from State banks and bankers,	20,912 77
Due from approved reserve agents,	122,772 51
Checks and other cash items,	3,426 83
Notes of other National banks,	1,641 00
Fractional paper currency, nickels and cents,	509 27
Lawful Money Reserve in Bank, viz:	
Specie,	30,152 35
Legal tender notes,	16,600 00
	46,752 35
Redemption fund with U.S. treasurer (5 per cent of circulation),	9,000 00
Total,	\$1,339,161 68
LIABILITIES.	
Capital stock paid in,	200,000 00
Surplus fund,	200,000 00
Undivided profits, less expenses and taxes paid,	134,820 76
National bank notes outstanding,	179,100 00
Due to other National banks,	18,295 30
Due to State banks and bankers,	6,137 66
Dividends unpaid,	60 00
Individual deposits subject to check, 589,162 19	
Demand certificates of deposit,	11,587 77
	600,747 96
Total,	\$1,339,161 68



BERKSHIRE COUNTY SAVINGS BANK BUILDING.

Pittsfield National Bank.

This powerful fiduciary trust is the direct successor of the old Pittsfield State Bank, chartered in 1853, and was incorporated under the National banking law in 1865, being rechartered in 1886. The capital stock is \$300,000.00, which is further augmented by a surplus fund of nearly \$155,000.00. It is easy to see how, with such a record and such vast resources, the institution has been enabled in the past and continues to confer solid and important benefits upon the community, of which it is one of the main supports as regards its business interests. From the first the policy of the Pittsfield National while conservative in the best sense, has been wisely liberal in its encouragement of such enterprises as, founded upon substantial principles, have a tendency to enhance the general welfare. Consequently it possesses in a rare degree the confidence of the manufacturing and mercantile classes, by whom it is patronized for the most part, and is in a correspondingly healthful financial condition, as is evident from the

appended statement dated March 9, 1897. The item of surplus fund will attract immediate attention:

RESOURCES.	
Loans and discounts,	\$670,953 23
Overdrafts, secured and unsecured,	20 85
U. S. Bonds to secure circulation,	50,000 00
Stocks, securities, etc.,	30,658 14
Banking-house, furniture and fixtures,	6,027 00
Due from National banks (not Reserve Agents)	66,914 70
Due from State Banks and Bankers,	173 90
Due from approved reserve agents,	39,334 25
Checks and other cash items,	1,207 73
Notes of other National Banks,	4,348 00

Fractional paper currency, nickels, and cents,	205 96
Specie,	\$21,910 00
Legal-tender notes,	8,600 00
Redemption fund with U.S. Treas'r (5 per cent of circulation)	2,250 00
Total,	\$902,603 81
LIABILITIES.	
Capital stock paid in,	\$300,000 00
Surplus fund,	155,000 00
Undivided profits, less expenses and taxes paid,	12,190 65
National Bank notes outstanding,	45,000 00
Due to other National Banks,	64,849 51
Dividends unpaid,	237 00
Individual deposits subject to check,\$317,223 72	
Demand certificates of deposit,	8,102 93
	325,326 65
Total,	\$902,603 81

The official personnel is of the highest order. President Wilson and Vice President Gamwell are leading

manufacturers and are interested in other ways in the enterprises of Berkshire. The cashier, Mr. Henry A. Brewster, is an accomplished financier, born in Pittsfield, and virtually brought up in the banking business. The board of directors include many of our leading citizens, viz:—James Wilson, Alex. Kennedy, Henry Colt, Hon. James M. Barker, John D. Carson, Hon. Zenas Crane, Wm. W. Gamwell and Hon. Walter F. Hawkins, mayor of Pittsfield.

Third National Bank.

This institution—one of the model fiduciary trusts of Western Massachusetts—was chartered in 1881, and though controlling less capital than some others situated here, has proved a tower of strength to the business interests of the vicinity, exhibiting toward sound enterprise of all kinds the greatest possible liberality consistent with careful and conservative management. That a flourishing business is done is shown by the loans and discounts, which for the term just closed aggregate the handsome sum of \$416,498.42. A general banking business is transacted, specialties being made of collections on all accessible points, transactions in sterling exchanges in sums to suit, deposits, loans, discounts, drafts on New York, etc. The very names of the officers and directors are a guarantee of upright and honorable dealing at all times and toward all class of patrons. President Taft was clerk of the courts for nearly forty years, is a citizen of whom any community might well feel proud and enjoys the confidence and esteem of all classes; Vice President Weston is one of the most noted paper manufacturers in this country, and ex-lieutenant-governor and ex-state senator, while Cashier Bardwell, a native of Shelburne Falls, has resided here since 1864, was sixteen years teller of the Pittsfield National bank, and resigned to accept his present position in the financial world. The board of directors includes the president and vice-president, Messrs. S. N. Russell, E. D. Jones, E. N. Nash, George H. Tucker, Henry R. Peirson and John S. Wolfe. The financial condition of the Third National is exhibited in the appended sworn statement of March 9, 1897:

RESOURCES.	
Loans and discounts,	\$416,498 42
Overdrafts, secured and unsecured,	126 43
U. S. Bonds to secure circulation,	50,000 00
Stocks, securities, etc.,	25,000 00
Due from National Banks (not Reserve Agents)	6,383.78
Due from approved reserve agents,	100,556 93
Checks and other cash items,	1,107 11
Notes of other National Banks,	5,718 00
Fractional paper currency, nickels, and cents,	368 16
Lawful Money Reserve in Bank, viz:	
Specie,	\$17,502 30
Legal-tender notes,	7,500 00
	25,002 30
Redemption fund with U. S. Treas'r (5 per cent of circulation)	2,250 00
Total,	\$633,011 13
LIABILITIES.	
Capital stock paid in,	\$125,000 00
Surplus fund,	100,000 00
Undivided profits, less expenses and taxes paid,	30,754 71
National Bank notes outstanding,	44,997 50
Due to other National Banks	6,680 69
Dividends unpaid,	30 00
Individual deposits subject to check,\$295,270 40	
Demand certificates of deposit, 30,277 83	
	325,548 23
Total,	\$633,011 13

BANKS AND BANKING.

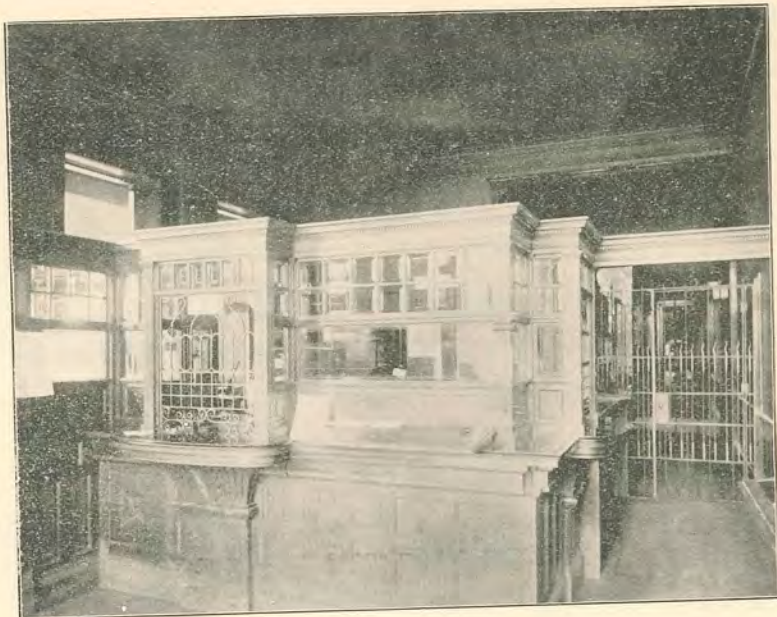
Berkshire Loan and Trust Co.

This institution was incorporated in 1895 and began business in July of same year with a capital stock of \$100,000.00, paid up surplus \$25,000.00, came into popularity with the business public, not only because of the usefulness it promises, but of the security presented by the board of directors, which embraces many of the best and most responsible names in Western Massachusetts to wit: F. K. Paddock, DeWitt Bruce, Henry Colt, A. A. Mills, Jacob Gimlich, P. H. Dolan, George K. Baird, Benj. M. England, Charles Atwater, William H. Sloan, C. C. Gamwell, Geo. W. Bailey, C. E. Hibbard, Thos. N. Enright and C. W. Kellogg. The banking quarters are situated on the ground floor of the new Berkshire County Savings Bank building. The banking rooms are finely fitted up, in excellent taste and afford every facility for easy transaction of business. The institution is provided with safe deposit vaults of the latest improved pattern and are considered the best and safest in the state, impregnable alike to thieves and fire and equipped with every safeguard that ingenuity can devise. Individual boxes, entirely under the control of subscribers, are rented at reasonable figures, ranging from \$5 to \$50 per annum, according to size. Special private rooms are provided for accommodation of patrons, where perfect privacy and convenience is assured. There are also rooms set apart for use of ladies. These vaults offer the best possible protection for the safe keeping of stocks, bonds, securities, deeds, mortgages, wills, savings bank books, diamonds, silver ware and other valuables of a portable character. Inspection of these vaults by the public is cordially invited. The company transacts a general banking business, allows interest on daily balances, subject to check, and solicits personal accounts, of which a leading specialty is made, cashing coupons and collecting dividends. It also acts as agent in financial transactions, and as agent for transfers, registrar of stocks and bonds, and trustee under mortgages. There is a special trust department for acceptance of trusts created by will or any other instrument and the care and management of property and estates. They also buy and sell investment securities, government, municipal and other bonds. In a word, every description of monetary business is transacted on the most favorable terms.

The subjoined statement of April 5, 1897, as per return to State Savings

Bank Commissioner, shows the condition of the company at that time, viz:

Assets.	
United States Bonds,	\$ 350 00
State Bonds,	10,000 00
City, county & town Bonds,	2,000 00
Railroad Bonds,	10,000 00
Miscellaneous Bonds,	2,000 00
Loans on Real Estate,	22,253 15
Loans to Corporations,	57,521 32
Time loans with collaterals,	16,500 00
Time Loan with Collateral,	35,520 42
Notes of individuals, etc.,	130,457 77
Expense Account,	4,304 81
Premium Account,	236 30
Furniture and Fixtures,	5,035 45
Safe Deposit Vaults,	15,465 07
Overdrafts (secured)	2,029 70
Due from Banks,	13,073 91
Cash:—In office,	4,704 15
In Banks,	22,406 59
	<hr/>
	\$353,857 74
Liabilities.	
Capital Stock,	100,000 00
Surplus Fund,	25,000 00
Interest,	486 61
Discount,	6,200 69
Earnings Undivided,	5,159 77
	<hr/>
	100,000 00
	25,000 00
	486 61
	6,200 69
	5,159 77
	<hr/>
	\$353,857 74



PITTSFIELD NATIONAL BANK (INTERIOR.)

Berkshire County Savings Bank.

Joseph Tucker, President; John E. Merrill, Michael Casey, Bryon Weston and F. W. Hinsdale, vice presidents; Robert W. Adam, treasurer; William L. Adam, assistant treasurer and secretary.

The thrifty habits of New England people, and more especially of Massachusetts people, have long been proverbial. It is not wonderful, therefore, that the savings bank system has been here brought to its greatest perfection, reckless speculation prohibited and the strongest possible safe-guard thrown around these institutions for the protection of depositors, the statutes of Massachusetts for the regulation of savings banks, embracing in their provisions all that can be desired and providing a model upon which those of other states are framed. The industrious mechanic, the widow and orphan place their surplus funds here for investment, without hesitation or anticipation of subsequent loss, and, it is reassuring that of late years no serious disaster has occurred to lessen public confidence.

Among the many prominent savings institutions that find employment for and pay liberally for the use of money, none enjoy a better reputation or higher standing than the Berkshire County Savings bank, which was established February 2, 1846. The officers named in our caption, are among the city's most public-spirited and responsible citizens. The board of trustees is composed of the same stamp of men, and embrace Messrs. Josiah Carter, W. H. Sloan, Levi A. Stevens, F. W. Dutton, J. M. Stevenson, Chas. W. Kellogg, Alexander Kennedy, Arthur H. Rice, Theo. L. Pomeroy, James L. Warriner, R. B. Bardwell, Irving D. Ferry, Thomas D. Peck, Walter F. Hawkins, and C. C. Gamwell. The last statement showed deposits aggregating \$3,404,290. Deposits in any amount from one to one thousand dollars are received at any time and credited with interest from the succeeding quarter day. The banking rooms are located in the new building recently erected by the Berkshire County Savings bank. This is the finest office building in Western Massachusetts and cost over \$110,000.00.



BERKSHIRE COUNTY SAVINGS BANK (INTERIOR.)

Deposits:—	
Subject to check,	155,315 97
Certificates of deposit, standing,	53,363 22
	516 00

TRUST DEPARTMENT.

Trusts under Wills and Agreements of Trust.

LIABILITIES.

Trust accounts,	\$11,850 00
Income,	285 51
	<hr/>
	\$12,135 51

ASSETS.

Real Estate Loans,	\$1,650 00
Cash on Hand,	285 51
Real Estate,	10,200 00
	<hr/>
	\$12,135 51

City Savings Bank.

This institution, occupying quarters corner North and Summer streets, is managed upon safe and conservative principles and is well patronized as is evidenced by the report of January 7, 1897, showing assets of \$302,644.79 and deposits amounting to \$294,662.33.

The list of officers and trustees is ample guarantee that this young, but sound bank will continue in its course of usefulness and prosperity. They comprise such men as Hon. F. W. Rockwell, A. W. Eaton, E. P. Wood, A. W. Plumb, B. M. England, H. B. Wellington, Hon. A. J. Waterman, Hon. O. W. Robbins, A. A. Mills, Henry R. Peirson, Jacob Gimlich, R. A. Burget, John S. Wolfe, Dr. W. M. Mercer, and W. Fellows Gale.

Pittsfield has by far the largest and best furnished mercantile houses on the B. and A. railroad between Springfield and Albany, and there is no other place so large within over fifty miles east or west.

Pittsfield has a warm welcome for every active, enterprising, public spirited man who will come into her borders, whether he comes for business or a home.



BERKSHIRE LOAN AND TRUST COMPANY (INTERIOR.)



Wm. A. Whittlesey's Residence.



Charles Atwater's Residence.

Pittsfield Co-operative Bank.

The object of this Bank, is, first to induce its members to save money; and second to enable them to become owners of homesteads at the least possible outlay, and on the easiest possible terms.

The principal advantage which shareholders derive is the acquirement of systematic habits of economy and thrift through the payment of fixed periodical sums.

How many of the artisans in our factories, or clerks in our offices and stores, are accustomed to spend their entire income in proper or improper ways, who could without inconvenience to themselves put aside each month a few dollars, and in that way provide for the "rainy day" which sooner or later comes to all of us. "The saving of money to provide for possible necessities should be a part of the business of every healthy employed man." The Co-operative Bank, with no liabilities except to shareholders for the sums paid in on shares, offers at once the safest and most remunerative investment for such savings, and gives the investor a personal interest in the management of the same.

Why safest? Because the funds of the bank are all invested either in loans on the shares, or in first mortgages on real estate, the basis of all values.

Why most remunerative? Because since the first year of the bank, dividends have been at the rate of five and one-half per cent per annum. During

this time savings banks have been paying but four per cent.

If the question is asked why the Co-operative Bank can pay so much larger interest than savings banks, the answer is that there are no high salaried officers and no expensive banking rooms to maintain.

results that the original advocates of the laws authorizing the formation of Co-operative banks, have reason to be proud that many people of the state now own their homes free of all debt, by their aid.

The terms on which the loans are made are equally favorable to the bor-

can never demand repayment of the original loan, that is the loan is not "On demand," as all other Bank or private loans are made.

Although the Co-operative Bank cannot demand repayment of the loan, the borrower has the liberty at any time of repaying the whole loan, or any part of it, as small in amount as \$50.00 and reduce his interest payments correspondingly.

With these advantages open to all as offered by the Pittsfield Co-operative Bank, any family now in this city, the members of which have ordinary perseverance, and a desire to own their own home, should be the possessors of a comfortable home in about twelve years from this time, entirely free from debt. Funds invested in a Co-operative Bank are always available by withdrawal, or by share loans which can be made at any time and repaid to suit the borrower.

This bank was incorporated March 1st, 1889 and has now about a quarter of a million of dollars safely invested in real estate and share loans. There are at present over 800 shareholders.



Court House and Athenæum.

This plan, by which all combine who desire to save money with those who desire loans, on which they can make small monthly re-payments, is intended to aid all borrowers to get out of debt, and has accomplished such good

rower, as the agreement on his part is simply to pay the bank \$10.00 per month, on a \$1,000 loan, or a corresponding amount on any other amount loaned, and so long as he continues these payments the Co-operative bank

The Board of Trade of Pittsfield will be happy to furnish information or answer any questions concerning sites, facilities for manufacturing, etc. Address R. B. Johnston, secretary.

Population of Pittsfield is rapidly increasing and there is room for more.



Hon. Henry L. Dawes' Residence.



W. D. MacInnes' Residence.

OUR INDUSTRIES.

A Glimpse at Pittsfield's Industries from the Raw Material to the Finished Product.

PITTSFIELD DESTINED TO BECOME A GREAT MANUFACTURING CENTER.—GOLDEN OPPORTUNITIES FOR MANUFACTURING OF ALL KINDS.

Pittsfield is essentially a manufacturing center, and all that tends to the prosperity of our manufacturing interests is of interest to everybody who has the welfare and progress of the community at heart. In view of the growing industries of our city and the promise of an increase in the prosperous conditions of the country at large the Eagle is impelled by the hopeful outlook to add its mite of encouragement to the general consensus of opinion which sees progressiveness and improvement in the near future, and promise of all the old-time hustle and rush of business which have built up the wealth and greatness of the country. The spirit of trust and hopefulness in the growing improvement of the business outlook is inspired by the more than favorable reports given by our manufacturers, a class of producers which has increased and multiplied to an extent which is a matter of just pride to the community.

There are few very large manufacturing establishments within the city limits, but a great many of moderate size, and the industries are greatly diversified, and have generally been prosperous. The factories of the Stanley Electric Mfg. Co. for the manufacture of electric lighting apparatus, are among the most complete and most favorably known of their kind in the world. There are eight woolen mills: the Pontoosuc Woolen Mfg. Co.; S. N. & C. Russell Mfg. Co., J. L. & T. D. Peck Mfg. Co., Wilson & Horton; Berkshire Knitting Mills, Wm. E. Tillotson, Pomeroy Mills, and Silver Lake Mill. The O. W. Robbins Shoe Co. and Cheshire Shoe Co. turn out a fine grade of footwear. Crane & Co's Government mill turns out bond and Government bank-note paper. E. D. Jones & Sons Co. make fine paper making and other machinery. A. H. Rice & Co. are noted for their excellent silk thread and braid. The Hurlbut Stationery Co. manufacture all kinds of stationers' supplies. We have a large cracker bakery, one of the largest breweries in Western Massachusetts, two boiler-makers, a large brick-making yard, two or three carriage factories, five large planing mills, in which are manufactured lumber, doors, sash, blinds, etc., two envelope manufacturers, a card-clothing factory, several furniture manufacturers, two flour mills, a large blast furnace, four machine shops, turning out machinery for all kinds of manufactures, five monument manufacturers, a nickel-plating establishment, several paper-box factories, three paper-making concerns (exclusive of Dalton), two pattern and model makers, a large tack manufacturing plant, etc. There are also concerns manufacturing cigars, clothing, cutlery, farm sprinklers, baking-powder, electric apparatus, bicycles, steam engines, boilers, bridges, chemicals, elastic goods, mattresses, furs, jewelry, knit goods, metal goods, musical instruments, etc. We have also, gas, water and electric light works.

An important element in the success of these establishments, and an important inducement for others to locate in

Pittsfield is the fact that it is so attractive and so cheap a place to live in. This one fact enables the operative to live and support his family comfortably and well. Pittsfield welcomes manufacturers who come with the intention of establishing and conducting a legitimate business. There are several available sites, where the advantages of water, and transportation can be had. We have ample and reliable railroad facilities for reaching all parts of the coun-



North Street Business Blocks.

try, being in direct communication with all large centers of commerce.

The Board of Trade will assist those seeking a location or contemplating a change. If any such can visit Pittsfield they should not fail to do so and to make themselves known to Mr. R. B. Johnston, secretary of the board, who will be glad to give them information and such assistance as lies within his power.

Pittsfield Coal Gas Co.

That Pittsfield is as fortunate in her gas supply as the majority of her sister cities of New England is generally conceded. Gas has been furnished consumers in Pittsfield since 1855, the plant being erected on Water street. The demand for gas grew to such an extent that in 1874, and from time to time since then the plant has been enlarged

and the pipe lines extended to all sections of the city. A large water-gas plant and new gas holder were added in 1890 and a large purifying apparatus in 1892. The plant now consists of a large retort house, boiler and engine rooms, exhaustor, condenser and washer room, purifying room, station meter, an immense gas holder and an automatic governor, which regulates the pressure on the many street mains.

The present capital stock of the company is \$62,500. It has ever been the aim of the company to produce a high-grade of gas at a cost to the consumer consistent with a fair margin of interest on the money invested. The price of gas has been several times reduced, each time to the approval of public sentiment, at the present time being \$1.90 per thousand feet, which contrasts strongly to \$5.00, the price charged in 1864, although \$4.00 was charged at the beginning. Considering the location and consumption, there is no company in New England that furnishes gas at a lower figure than the Pittsfield Coal Gas Co.

Teeling Baking Company.

The length of time which this well known house has been before the public renders comment upon its affairs somewhat of a superfluous work, and yet our purpose to present a complete picture of the commercial facilities of this city requires us to speak of the Teeling Baking Co. in more than a

stories in height, and the equipment is complete, embracing every known improved appliance for the manufacture of breadstuffs. The store-room has a capacity for nearly 1000 barrels of flour, the company using over sixty barrels per day. The Teeling Baking Co. employs between 30 and 40 people and has branches in New Haven, Boston, Albany, Troy and Springfield. Four traveling salesmen cover the territory, introducing the goods, which embrace beside the ordinary cracker, the daintiest of confections for luncheon, tea and social functions. Among the leaders we may mention "Maplewood Specials," "XXX Soda Crackers," "Berkshire Creams," "XX Milk Biscuit," "Fancy Grahams," "Eureka Lunch," "Golden Corn," "Wine Biscuit," "Saltines," "Zephyrs," "Gems," and many others. The new cheese cracker now being turned out by the Teeling Baking Co. is a delicious article.

The Teeling Baking Co. was incorporated January 1893, capital \$20,000. It was originally established by W. H. Teeling in 1830, on West street. He remained there for forty years and then moved to North street where the business was conducted by him until the year 1884 at which time he sold out to Mr. E. B. Wilson, treasurer of the present company.

E. D. Jones & Sons Co.

This extensive concern was established over thirty years ago by Mr. E. D. Jones and others, passing wholly into the hands of Mr. Jones later. The concern was incorporated in 1893 with a paid-up capital of \$60,000. E. D. Jones is president and Ed. A. Jones, secretary and treasurer.

The plant is most extensive in character, comprising many large and small buildings covering several acres in area. The main building, erected within a short time, is a three story iron and brick structure entirely fireproof and containing one of the largest and most complete machine shops in Massachusetts, containing the latest improved machinery and appliances required in this particular line of business. The general offices and drafting rooms are also in this building. There are also two large wood working shops, a foundry of immense capacity and others, all equipped with latest devices. In the various departments from 150 to 200 mechanics are given employment.

The E. D. Jones & Sons Co. are manufacturers of paper mill machinery of every description—dusters, fly-bars, bed-plate, elevators, patent rag-engines, shafting and pulleys, gearing of various kinds, Crocker Rotary pumps and Crocker Turbine water wheels, pumps of any size, hydraulic presses, and other machinery, made from standard or special designs.

A leading specialty of the concern is, the preparing of plans for the erection of paper mills and paper making machinery of all kinds. This department is under the immediate supervision of President Jones, who has had over thirty years practical experience as an expert in this particular branch of business.

The trade of the E. D. Jones & Sons Co. is derived from all sections of the United States and Canada and the leading industrial centers of foreign lands. Many shipments have been made within the past year, to Japan and Mexico.

During the year 1896 the fulfilling of orders required the consumption of over three million pounds of iron and nearly a quarter of a million feet of lumber.

The large number of visitors who come to Pittsfield have created a demand for extensive hotel accommodations and this city has several good hotels, The American House, Pittsfield House and Maplewood have a reputation among travelers equal to many of those in larger cities. There are also a number of first class boarding houses which receive a liberal patronage.

passing manner.

The very great consumption of all kinds of breads, biscuits, etc., has made this a very important adjunct to our varied industries, and the Teeling Baking Co. stands among the leading representatives of the trade in New England. The present high reputation borne by the company is based upon its strict adherence to the belief that pure and well made goods would make their own market and sell themselves on their merits. That such is the case is evidenced by the trade of the concern, which extends throughout this city and county, in all parts of Central and Western Massachusetts, Eastern New York and parts of other adjoining states.

The factory, built especially for this business, by Messrs. Dodge & Devanny, covers ground space 50x140 feet in dimensions. The building is of brick, four



Wilson & Horton—Taconic Mills.

Wilson & Horton.

The firm of Wilson & Horton (James Wilson and Arthur Horton) was established in 1880, they succeeding the old Taconic Mills Co., and purchasing the entire plant on Pontoosuc road.

The property consists of a series of buildings, the main structure, the mill proper being 50x280 feet in dimensions and four stories; there are also a dye house, picker house, wool warehouse, engine and boiler rooms and two store houses. The general offices are contained in a separate building directly opposite the mill building. The manufacturing equipment is of the best and includes 16 sets of cards and 59 broad looms; power is obtained from a large engine and the water course, in all over 400 horse power. Messrs. Wilson & Horton also lease the Bel Air mill on Wahconah street. In this plant is a complete manufacturing outfit. The main building is four and a half stories in height, 40x90 feet and is connected with two long one story structures used for various departments. In both mills employment is given to nearly 300 operatives. The product of these mills, which is of a superior quality, embraces a varied line of woolen dress goods, woolen cloths, beavers, kerseys and cloakings, in all the latest stylish designs. These goods are handled, and in steadily increasing demand by the trade all over the United States. The output is about 300,000 yards per annum.

Messrs. Wilson & Horton have been identified with the woolen business for a great many years, during which time they have acquired a practical and varied experience in all branches of the trade.

William E. Tillotson.

The mills operated here by Mr. W. E. Tillotson are quite extensive and furnish employment to hundreds of men and women. The plant at Tillotson's was started, originally, in 1863, by Messrs. Tillotson & Collins, but in 1880 the entire plant was acquired by Mr. Tillotson. The plant now comprises from 25 to 30 large and small buildings, covering several acres of ground. Fourteen sets of cards are utilized and the plant is devoted to the manufacture of yarns, exclusively, the product for the most part being used in this city at the Berkshire Knitting Mills. Water power is used here, with an auxiliary steam engine, 300 horse-power being required to drive the machinery equipment. About 170 men and women find employment at these mills.

Another plant, known as the Silver Lake Mill is located on the edge of Silver Lake in East Pittsfield and comprises a long two story frame structure 60x450 feet in dimensions. The plant is a modern one, being erected in 1890, the equipment including 4 sets of cards, 3 combs, and about 80 looms and 6000 spindles. Power is furnished by a steam plant generating over 300 horse-power. In the various departments nearly 300 employes are required.

Mr. Tillotson is a member of the firm of D. M. Collins & Co., proprietors of the Berkshire Knitting Mill.

D. M. Collins & Co.

This concern was originally located in the Jones & Russell building in 1883 but soon the business required increased facilities, with the result that we now have the extensive plant locat-



S. N. & C. Russell Mfg. Co.—Woolen Mills.

ed at Silver Lake. The main factory is 60x200 feet in dimensions and three stories in height. There are also sheds for storage purposes, engine house and other conveniences. The operations are divided into two general departments spinning and knitting. Most of the yarns used in the productions are procured from the two Tillotson mills of this city. The equipment of the Berkshire knitting mills is most complete and includes machinery and appliances of the latest and best patterns. The motive power for operating the plant is obtained from the Silver Lake mill adjoining. Fourteen sets of cards are operated and a great number of cylinders of knitting machines, in addition to other appliances suited to the work at hand.

The mills give employment to two hundred and fifty operatives and the products of the mill are in general demand and sold in all parts of the United States.

The proprietors are Messrs. D. M. Collins and W. E. Tillotson and the business was established in 1883, the present plant being completed in 1890.

S. N. & C. Russell Mfg. Co.

In the manufacture of fine woolen fabrics there are few concerns who are making goods which cannot be surpassed for quality and finish anywhere. The S. N. & C. Russell Manufacturing Co. is essentially one of these enterprises, and they now place before the American public fine fancy cassimeres, kerseys, woolen cloths, carriage cloths, etc., which are unexcelled by any similar concern. The general offices and mills are located on Russell street, about a mile and a half from City Hall.

The plant covers many acres of land and comprises about six manufacturing buildings, sheds, yards, etc., and thirty dwellings for the company's employes. The main manufacturing buildings, two in number cover ground space 50x315 feet, three and two stories in height, containing a most complete machinery equipment, including twelve sets of cards and seventy looms. The motive power is both steam and water, about 250 horse power being utilized in the various departments. Between 250 and 300 operatives are given employment the year round. As before mentioned the quality of the output is very high and it is almost impossible to distinguish the goods from the so-called imported article, the difference, if any, being in favor of the American product. The capacity of the Russell mills is very large, the output averaging between \$400,000.00 and \$500,000.00 per annum, the goods being shipped to the principal markets of the United States and the demand now being on the increase, we may look for an early increase of the output.

The S. N. and C. Russell Manufacturing Co. is the successor to a private concern established over sixty years ago by Solomon N. and Charles L. Russell. S. N. Russell is president and Frank W. Russell treasurer of the present company and the capital is \$100,000.00. These gentlemen are well known residents of this city who are prominently identified with other establishments of importance. We present to the reader an engraving, representing this vast concern as it is today.

Located in about Pittsfield may be found some of the finest stock farms in the United States.



William E. Tillotson—Silver Lake Mills.



D. M. Collins & Co.—Berkshire Knitting Mill.

ELECTRICITY.

STANLEY ELECTRIC MFG. CO.

Electric Apparatus and
Appliances.ONE OF PITTSFIELD'S NEWEST AND LARGEST ENTER-
PRISES.—ESTABLISHED 1890.

That distinguished authority on electrical science, W. J. Johnston has said that "electricity," although popularly supposed to be "in its infancy" has during the past ten years made such rapid strides and is so likely to continue to keep up its reputation in that direction in the future, that no intelligent American can afford to remain ignorant of its fundamental laws and its principal practical applications. No other branch of applied science presents anything like so much interest to the general public, and the desire is universal to know something of the subtle but powerful agency which has revolutionized the lighting industry and street railway traction, and from present appearances seems destined to enter even more largely than it now does into the commercial life of the future.

The average reader, however, is apt to regard electricity as something mysterious, not to say uncanny, and to imagine that its intricacies can only be comprehended by those specially trained in electro technics. The fact of the matter is that, although no one is yet able to explain what electricity really is, the laws which govern it are just as well defined and just as thoroughly understood as are those which apply to light, heat and air. Moreover, in most electrical lines the days of experiment are over, and the industry is now so well established that machines for generating electricity are as closely standardized as are steam engines, or bolts, or screws.

The growth and present extent of the electrical industries of the world can

well be understood from data compiled from reliable statistics in the possession of the publishers of "The Electrical World," of New York.

Of the early days of electric lighting and railways these facts are of interest: First public arc light exhibition, England, 1809; electric light exhibited in France, in 1842; first practical use of the arc light in light-houses, 1863; an electrical journal established, 1874; first light first produced by a dynamo in America, 1874; factory lighted by electricity in Ansonia, Conn., in 1876; electric lights shown at Centennial Exposition, 1876; first commercial arc

lighting, Paris, 1878; incandescent lighting at Menlo Park, 1879; first important arc street lighting in America, 1880; first electric plant installed in building, 1880; first large incandescent central station, 1882; first electric railway, Berlin, 1879; electric railway opened in Paris, 1881; first electric railway in this country 1883; first regular electric street railway in America, 1884.

Pittsfield is well supplied with manufacturers of and dealers in electrical apparatus and appliances as is evidenced by the establishment here of the now celebrated Stanley Electric Manufacturing Co., and many other concerns.

The Stanley Electric Manufacturing Co. was organized in November, 1890, and shortly thereafter began preparations for manufacturing by equipping

and there are now in use in the United States over 1,200,000 lights capacity of its transformers.

In 1892 the Stanley Electric Manufacturing Co. produced the first successful alternating current motor and in 1893 produced a very novel type of alternating current generator, and thus were prepared to offer a complete alternating current system for transmission of light and power. The rapid development of its business made necessary increases in its capital from time to time and now its authorized capital is \$500,000. As its business grew the company gradually occupied practically all of the Morton Building and constructed a building adjacent to it, devoted exclusively to its insulating processes and when it finally decided to manufacture large generators, the large factory on Renne avenue was constructed especially for this purpose and also the office building adjacent thereto. The equipment of this factory was completed in the fall of 1894. This industry is now thoroughly established on a firm basis and is one of peculiar value to the community because of the number and character of its employees.

On January 1, 1897, it had shipped 189 generators aggregating 36,367 H. P. These generators are used not only in all parts of the United States but in foreign countries and are giving such excellent satisfaction that the demand for them is constantly increasing.

The Stanley Electric Manufacturing Co. was organized in 1891 with a capital of \$25,000.00. The capital is now \$500,000.00 and employment is given to nearly 300 skilled workmen. The officers are W. W. Gamwell, president; Geo. W.



Interior Views of the Works on Kenne Avenue.

Clapp avenue for this purpose. The original capital was \$25,000 and the first apparatus which it made was a line of improved transformers. Its first shipment of product was made in April 1891 and so superior were these transformers to anything on the market that the business grew rapidly. The Stanley Company's policy was to manufacture only thoroughly first class, high priced apparatus, with the result that, within a year from the time of starting, the transformer of its manufacture was the standard by which others were judged. This part of its business has grown rapidly ever since

Bailey, treasurer and Henry Hine, general manager. The company has done a profitable business from the start and has paid its stockholders 6% per annum. We understand from the officers of the company that the prospects for business this year are brighter than ever.

Pittsfield has a perfect system of telephone and messenger service. The former extend to all points on the long-distance system. The city has an electric light plant, superior in appliances and in its service to any city of similar size in the Union.



Pontoosuc Woolen Mfg. Co.



Pomeroy Mill—Pontoosuc Woolen Mfg. Co., Lessees.

PONTOOSUC WOOLEN MANUFACTURING CO.

WM. R. PLUNKETT, Pres. GEORGE HUMPHREY, Treas.
HENRY A. FRANCIS, Supt. and Agt.

The foundation of this great representative house dates back to 1826 and probably no similar concern in Western Massachusetts has a wider or more enviable fame for the character of its productions. Established over seventy years ago, it is the oldest woolen manufacturing concern in Western Massachusetts. The capital stock of the company is now \$240,000.00 and it is worthy of note to state the fact that most of the shares are held by descendants of the original stockholders. The company was incorporated in 1826 and in 1827, Henry Shaw was chosen its first president. David Campbell, Jr., who was the first agent, died in 1835. In 1836, George W. Campbell was elected agent and was succeeded in 1841 by George Campbell, Socrates Squire being elected president in the same year. In 1861, Mr. Squire disposed of his interest to Hon. E. H. Kellogg, who succeeded him as president. Thaddeus Clapp, Jr., was elected agent and superintendent in January 1865, and became president in 1882. J. Dwight Francis was elected treasurer and assistant superintendent in 1865. Later

W. F. Bacon was chosen treasurer. The present board of officers include William R. Plunkett, president; George Humphrey, treasurer and Henry A. Francis, agent and superintendent. President Plunkett is one of Pittsfield's most esteemed citizens and a member of the County Bar. Besides his interest in the Pontoosuc Woolen Manufacturing Co., he is president, also, of the Berkshire Life Insurance Co., president of the Berkshire Athenaeum; treasurer of the Pittsfield Coal Gas Co., and director and stockholder in the Agricultural National Bank and other institutions.

The Pontoosuc Woolen Manufacturing Co., has the largest plant in Pittsfield comprising many large and small structures covering many acres of ground. The main structure is of brick, four stories, 45x200 feet, adjoining a two story weave room of equal length and connected with the two story warehouse and general office building, two stories 25x80 feet. There are, also, several detached structures including a new power-building, wool-storage house, dye houses, and a large number

of dwellings for the operatives. The machinery equipment is large and modern and embraces 12 sets of cards, 90 broad looms, nearly 6000 spindles, and other appliances. Water and steam power are utilized to the extent of 500 horse-power and the plant is supplied with gas and electric light, steam heat, automatic sprinklers and a private fire department with necessary apparatus for fighting fire. The manufactures include a varied line of fine dress goods, also traveling rugs and sleeping car blankets which are extensively used by our principal railroad corporations throughout this country. The output averages 500,000 yards of dress goods and between 7500 and 10,000 rugs and blankets per annum, the goods finding a quick market in our leading jobbing centers. From 300 to 400 men, women and boys are given employment here. The company's orders have been so many during the past year that they have leased the Pomeroy mills on West Housatonic street in order to fulfill their contracts.

The continued success of this vast enterprise, its steady growth since its inception and the unexcelled quality of the goods manufactured, speak volumes for the business sagacity of the men who have conducted it as well as the skill which has directed its practical workings.

The churches and benevolent organizations are in a most flourishing condition. The fact speaks well for the residents of Pittsfield. It shows that in the daily struggle for the "filthy lucre" they have not been unmindful of the religious and moral influences which surround a civilized and enlightened community.

O. W. Robbins Shoe Co.

This important adjunct to Pittsfield's varied industries was established in 1870. In 1892 it was incorporated with a paid up capital of \$100,000.00. O. W. Robbins is president; Henry C. Collin, secretary and treasurer; and Newton A. Mills, superintendent. The plant is located on Fourth street near Fenn and comprises several buildings, including two large four story structures and a one story box shop. The machinery equipment is most complete, comprising every late improved device of demonstrated value, including 2 sets of stitchers, 13 lasting machines (9 Chase and 4 Consolidated), pricking-up machines, wire-gripping machines, and over 100 sewing machines of improved pattern, the whole being driven by a 40 horse power engine. In all departments the best of order prevails and employment is given to between 250 and 300 operatives. The output of this establishment averages 1800 pairs of shoes daily, comprising men's, youths' and boys' shoes of all kinds, the product being shipped to all sections of the United States. The goods, well and carefully made from selected stock, bear favorable comparison with those of the same class made elsewhere, and are steadily and surely extending the fame of the house.

Pittsfield is striding surely and steadily on in the lines of progress toward further importance and still more pronounced greatness. The past years of steady growth, not too rapid for a solid and lasting basis, have made the foundation for a substantial and permanent good to the community and the indications are that the future will be as progressive as the past.



Pontoosuc Woolen Mfg. Co. (Rear View)



O. W. Robbins Shoe Co.

ELECTRIC LIGHT.

Pittsfield Has Arc and Incandescent Service.

THE PITTSFIELD ELECTRIC COMPANY HAS A PERFECTLY EQUIPPED PLANT.

This enterprising concern was incorporated in 1886, and now has in actual use over a hundred miles of conducting wire and hundreds of poles for city and commercial lighting.

The premises occupied, comprise a spacious two story brick structure, 94x64 feet, with an "L" 70x44 feet and a one story addition to the engine room, 64x40 feet. The "L" is devoted to the use of boilers, five in number, 150 H. P. each. The engine room is a model of neatness, containing two Corliss and several Westinghouse highspeed engines, generating nearly 1100 H. P. The dynamo room is complete in every respect, being provided with all the latest styles of machinery and appliances, including arc and incandescent dynamos,—such makes as the Stanley from this city, Westinghouse and Ft. Wayne-Wood. All leading buildings, stores and private residences in Pittsfield and Dalton are fitted up with the incandescent or arc system and are brilliantly lighted by electricity from the company's works, which also supply power for running the machinery of numerous factories, planing mills, and others. The company holds the contract for supplying electric light to Pittsfield and Dalton; also furnish the electric power which operates the Pittsfield-Dalton electric street railway. 12,000 incandescent and 200 arc lights, besides nearly 300 horse-power for manufacturing and other purposes, is the present capacity of the plant. It is one of the most complete and extensive plants in Western Massachusetts, the service being up to the standard at all times. The company furnishes electric meters so that subscribers pay only the amount of light or power used.

The Pittsfield Electric Co., is capitalized at \$100,000.00 and its officers are as follows, viz: President, Alexander Kennedy; treasurer and manager, William A. Whittlesey; clerk, W. L. Adam, and assistant manager, William R. Gardener.

Dodge & Devanny.

The numerous fine manufacturing, mercantile and office blocks erected within the past few years indicate that Pittsfield is awaking to modern requirements in architecture, and in this respect is on the way to a development that will make Pittsfield one of the most beautiful cities in New England. The best materials are readily obtainable in abundance; labor, both skilled and unskilled is plentiful, and her



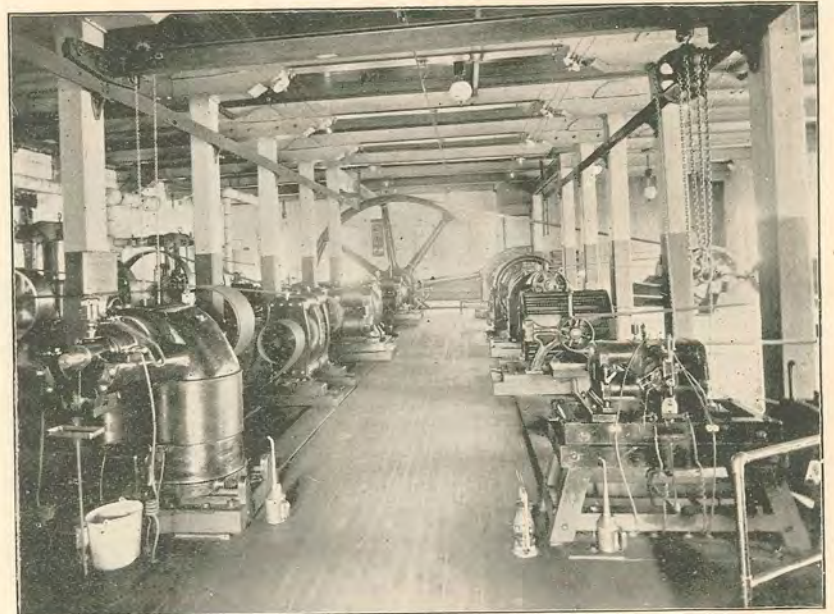
Pittsfield Electric Co.

master builders are unsurpassed for energy, good taste and technical and practical knowledge of their profession, which is at once exacting and thoroughly appreciated by the thoughtful and progressive in all walks of life.

They occupy, for the purpose of carrying their ventures, premises at the above address, comprising yards and sheds for storage, a two story brick building for offices and a large warehouse on line of B. & A. R. R. A full equipment of necessary appliances are here at hand and employment is given, according to season, to from sixty to one hundred workmen.

The energies of the firm are directed to the erection of buildings by contract from the designs of the architect or others. The facilities at hand for the prosecution of this department of industry are complete in every detail and promptness and care, and the entire performance of all contracts satisfactorily, may here be implicitly relied upon. The members of the firm, Messrs. Samuel Dodge and E. W. Devanny, are both experienced and practical men in all relating to their profession. The firm, in addition to the erection of new buildings, gives close attention to jobbing and repairing, which is promptly executed at reasonable rates of charges.

We instance a few of the prominent buildings and residences, in and out of the city, which have been erected by this firm: The Savings Bank Building (\$110,000.00) Stanley Electric Mfg. Co.'s factory, Rice's Silk Mill, E. D. Jones, Sons & Co.'s building, Berkshire Grocery Co.'s warehouse, French Catholic church, Russell school, St. Joseph's



Pittsfield Electric Co. (Interior.)

The leading contractors of Western Massachusetts are Messrs. Dodge & Devanny of this city. The date of the inception of this business was about 1865, the present firm being formed in 1893.

Convent, Eagle Building, Teeling Baking Co., and others, besides many of our most pretentious residences; also the Pioneer and Government Paper mills, Town Hall and Opera House and many other structures in Dalton, the Bulkley, Dunton & Co. paper mills at Middlefield, etc. They are now engaged upon a number of important contracts, of which we may name Raymond Hall, Vassar College at Poughkeepsie, N. Y., to cost over \$100,000.00. Many of these structures will be found illustrated in this work.

The firm is altogether a reliable one and is eminently qualified to challenge the utmost consideration from the profession and general public.

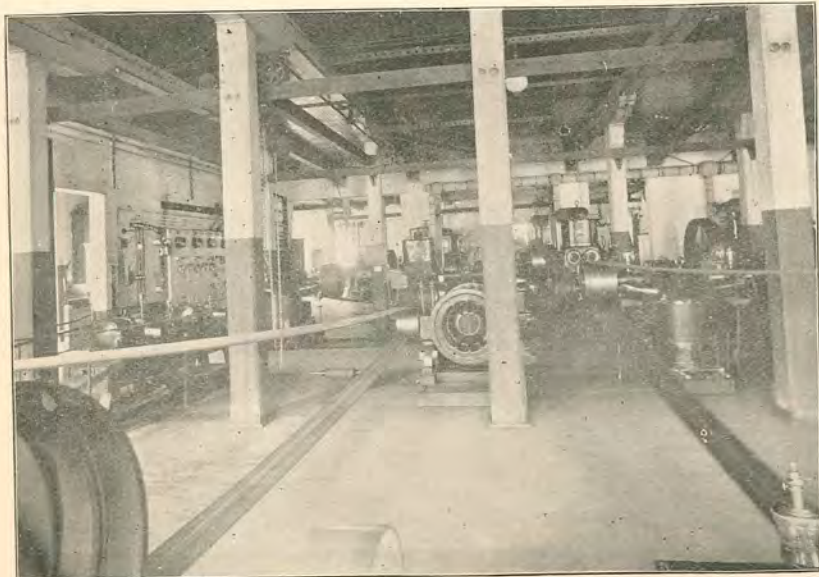
Farnsworth Card Clothing Co.

Manufacturers of machine card clothing of every description, Central Block, 80 McKay street. Leo. C. Farnsworth, proprietor.

The card room is an important part of the equipment of every mill. The quality and appearance of the finished fabric depends to a large extent upon the quality of card clothing used in its production. There has been a marked change in the making of the article from the days when it was made by hand to its manufacture by modern machinery.

The manufacture of card clothing is a recent addition to the industries of Pittsfield. Mr. L. C. Farnsworth started his factory here April 1897. It occupies two floors in the Central Block. The card clothing machines are of the latest and most improved patterns, having been built to Mr. Farnsworth's order by English and American builders. All the machinery is constructed with a view to making the quality of the clothing more uniform than it has been possible to attain before. Every care is taken in the making of clothing and the stock used is very carefully selected, only the best of leather and cloth, the finest quality of wire being used. Much card clothing is spoiled by being improperly ground. It is here that the Farnsworth card clothing excels, as every precaution is taken to secure uniformity and smoothness of point. Special attention is given to all orders for clothing required to card to the best advantage, any and all grades of stock. Mr. Farnsworth has made a thorough study of card clothing in its various branches having been actively engaged in its manufacture for many years. For the past six years he was a member of the Amsterdam Card Clothing Co. and was previously employed in the eastern factories.

The building trade is in a prosperous condition, many fine business blocks being now in course of construction.



Pittsfield Electric Co. (Interior.)



Pittsfield Lumber Co.

Pittsfield Lumber Co.

Among those contributing largely to the reputation of Pittsfield as a manufacturing city is the new Pittsfield Lumber Co. This industry was established and incorporated in 1896, with a paid-up capital of \$100,000, with officers as follows: Charles H. Smith, president; George S. Frink, treasurer and Walter F. Hawkins, secretary. The offices are eligibly situated, Nos. 50, 51 and 52 Savings Bank Building. The manufacturing plant is located on Oak street, the main building being of brick two stories, 50x144 feet in dimensions; there is also a large 100 foot storage shed and many other structures. The yards face 400 feet on the B. and A. R. R. with which they are connected with a side track. The storage capacity of the yards is about 2,500,000 feet. The buildings are equipped with the most improved wood-working machinery and appliances, while the motive power is supplied by a 60 horse-power engine and a 70 horse-power boiler. By a patented device all sawdust and shavings are drawn into an exhaust and carried to a brick vault and used for fuel.

The Pittsfield Lumber Co. makes a specialty of manufacturing lumber of all kinds, all styles of plain and fancy doors, flooring, sash, windows and builders' material generally. About twenty-five men are employed and the capacity of the plant about two carloads per day. Their product has a large sale not only locally and throughout the county, but also to many distant points, especially through all parts of middle and western Massachusetts. The concern enjoys the most intimate relations with the principal lumber producing regions and advantages are given patrons both in terms and prices an all orders large or small, wholesale or retail.

Sisson & Robinson.

The paper box is one of the indispensable conveniences of which manufacturers of most commodities, must avail themselves in order to compete with their rivals. In point of neatness in packing shoes, stationery, silk manu-

in this section, engaged in this industry is the concern founded by Messrs. Sisson & Robinson. The works equipped in all departments with late improved machinery and appliances are contained in a large two and a half story wooden structure 35x130 feet in dimen-

Berkshire Brewing Association.

The history of the growth and progress and industrial activity in the United States, presents but few counterparts to its marvelous development of the brewing interest. A noteworthy in this line hereabouts is that of the Berkshire Brewing association, brewers and malsters, whose well equipped establishment is located at 352 Columbus avenue, and whose products are in extensive and growing demand throughout this city and county owing to the uniformly high standard of excellence at which the same are maintained. Their pale and still ale, also porter as well as their lager beer are articles of exceptional merit. Their malt extracts as a tonic is second to none in the country, while their Mannheim lager is without a peer and is the only lager beer manufactured in the United States bearing the name of "Mannheimer." All their products are noted for purity, quality, flavor and body, and as a consequence an enduring hold on popular favor. The plant comprises a number of substantial brick structures, with malt house, cooperage, bottling works, etc., the concern being supplied with ample and complete facilities and thoroughly equipped in every respect with all the latest improved machinery and appliance to be found in a leading modern brewery, while upward of 50 workmen are employed. The annual production is between 30,000 and 40,000 barrels which find a ready market in Berkshire and adjoining countries and the demand affords evidence of constant and material increase. The firm are also extensive bottlers of ale and lager beer, also manufacturers of many soft drinks and mineral waters.



Pittsfield High School.

*with Compliments of the designer
- Ernest B. Funn*

factures, knit goods, confectioneries and a thousand other commodities, is without a peer. The ingenuity expended upon its production, from preparing the elementary materials that enter into its structures to the powerful, delicate and complex machinery employed in cutting and finishing, is something wonderful. The principal establishment

sions, conveniently situated with reference to shipping facilities; there is also, a large single story building, 20x40 feet which is used for general storage purposes. Fifty skilled operatives are employed and the output, embracing every description of paper box for which there is any demand, is valued at over \$50,000 per annum.



Pittsfield Lumber Co.



Berkshire Brewing Association (Brew Room.)



J. L. & T. D. Peck Mfg. Co.—Lower Mill.



J. L. & T. D. Peck Mfg. Co.—Upper Mill.

J. L. & T. D. Peck Mfg. Co.

One of Pittsfield's leading industries and one which contributes much to her wealth and industrial importance is the J. L. & T. D. Peck Manufacturing Co., manufacturers of woolen goods and cotton warp, located on Peck's road. The plant is advantageously situated with regard to water-power and other facilities and comprises two large structures one frame and the other of brick and stone; there are dye-houses, wool houses, engine and boiler rooms, etc. The equipment of the Peck mills may be cited as complete in character, being supplied with appliances and machinery of the latest and best construction, all improvements being adopted which would conduce to the bettering of the product or lessen the cost of its production. The motive power for operating the plant is furnished by water, 275 horse power and a steam plant of equal capacity. The manufacturing equipment of the upper mill includes 17 sets of cards, 20 narrow and 24 broad looms and 5600 spindles. The lower mill has 70 cards, 192 narrow and 24 broad looms, 7184 spindles, 10 double and 4 broad beamers. Cotton warp is the principal production of the lower mill. The mills are well built and advantageously located and afford employment to over 300 male and female operatives. The annual output of fancy dress suitings, cotton warp etc. amounts to over \$500,000.00.

The J. L. & T. D. Peck Manufacturing Co. was established on a modest scale, in 1847 by the late J. L. Peck. The business grew; from time to time additions were made to the plant, until they have reached their present magnitude. In 1890 the concern was incorporated with a capital of \$100,000.00, with J. L. Peck, president and T. D. Peck, treasurer. The capital is now \$150,000, with T. D. Peck, president and R. D. Gillett, treasurer.

To the superficial observer the magnitude of a given industry is all that is

thought to be worthy of attention, never stopping to consider the amount of patience, energy and forethought that has been expended in the process of development to the observed proportions. The business now under comment has been built up by energy, enterprise and sound business methods, and thus ample promise is given for greater and long continued success in the future.

New England, doing a far greater business than any of its rivals, as may be supposed from the fact that the increase of transactions necessitated the opening of branch offices in Springfield, North Adams and Lenox, etc. Mr. Tompkins exercises a general supervision of the work done all over the country. Specialties in which the company excels, includes electric wiring in all forms, arc and incandescent plants, steam engines

buildings, factories, and residences of this and other cities have been fitted up with electric lighting, alarm and telephone apparatus by this company. Of the Pittsfield patrons we are permitted to specify Pittsfield high school, Savings Bank building, England block, Prince & Walker, and residences of Wm. A. Whittlesey, James H. Hinsdale, H. W. Bishop and numerous others. In Lenox the Berkshire Electric Co., installed a complete system of underground lighting, connecting with it and completely wiring over 2500 lights. Work here was done in all principal summer residences, including those of George Westinghouse, Jr., Anson Phelps Stokes, W. D. Sloane, Charles Lanier, John E. Parsons, Geo. H. Morgan, M. K. Jesup, J. E. and Wm. E. Schermerhorn, Miss Kneeland and Ex-Secretary Whitney's new residence on Washington Mountain. We have not room to specify all patrons of this company, but they are to be found in all parts of the United States, as far west as Pomona, Cal. The town of Dalton was wired by this company, and they built the Pittsfield and Dalton Electric Railway.

The company is now wiring Vassar college at Poughkeepsie, N. Y., a large hotel and block at Torrington, Conn., a house (one of the finest in the United States) for D. B. Wesson (of Smith & Wesson) Springfield, the Whitney block at Springfield, a fine house for Mr. Brick of Hartford, Conn., the state normal school at North Adams, the Masonic Temple at Greenfield, Mass., several buildings at Kingston, N. Y., and others.

The Berkshire Electric company gives unvarying satisfaction in all cases, and enjoys the confidence and patronage of architects, builders and property owners wherever the work is practically tested. Mr. C. G. Tompkins is an expert and practical electrician of many years experience.



Berkshire Electric Company.

Berkshire Electric Co.

In compiling an account of the industries of Pittsfield, Lenox and Dalton, we desire particularly to mention those establishments that are the best representatives of each special line of production and are contributing to the importance of this locality. The above named company was established in 1884 by Mr. C. G. Tompkins, in anticipation of a fast growing demand for superior electrical appliances, and is now one of the most famous concerns of its kind in

and electric motors, electric gas lighting apparatus; hotel, office and house annunciators, private telephones, gas and electric fixtures, elevator signals, speaking tubes, mechanical, electrical and magneto call bells, automatic burglar and fire alarms, watchman's electric clocks, and underground electrical work, etc. First class work only, at reasonable prices is the motto of the company, which has made practical and useful a vast number of ideas originated by outsiders and itself.

Many of the principal hotels, office



Salesroom Berkshire Electric Company.



Stock Room Berkshire Electric Company.



James H Butler Lumber Yard.

James H. Butler.

The mention of the house, so long conducted by the late James H. Butler, in lumber and building circles carries with it prestige and confidence. The business was established by T. G. Atwood who was succeeded in 1868 by Butler & Merrill; from 1880 until the time of his death in April of this year, Mr. Butler conducted the business on his own account. The business is now managed by his sons, Messrs. Charles D., Edwin, James H. Jr., and William R. Butler.

The plant occupies several acres of ground, containing the main building 78x128 feet in dimensions, which is filled with a full and comprehensive stock of doors, sash, blinds, moulding, dressed and rough lumber, besides building supplies of various kinds. A large yard for the storage of lumber and shingles is located at the corner of Fenn and First streets and another located nearby for the storage of spruce and hemlock lumber. The plant is well equipped, five teams and from 10 to 15 men are employed in carrying on this extensive business, and every facility is provided for the prompt receipt and shipment of supplies. An immense and valuable stock of pine and hardwood building lumber, inside finishings, mouldings, sash, doors, blinds, window and plate glass, building paper and wood-working materials are constantly carried. The house buys for spot cash and the lowest prices are quoted to patrons, while the intimate relations sustained by the concern with the best producing sections of the country, places it in a position to deal with the trade and the public upon the most advantageous terms.

Pittsfield Manufacturing Co.

The manufacture of pure woolen yarns is one of the most useful and important industries possessed by the city of Pittsfield. The Pittsfield Manufacturing Company incorporated in 1887, with a paid up capital of \$15,000.00 is one of the prosperous and growing concerns of this kind. The plant located at the

cent to a two story dyehouse 40x60 feet. The machinery equipment is of the very best and includes nine sets of cards and 3630 spindles, the whole operated by a 100 horse power steam plant. There is, also, a complete outfit of knitting machines of superior make. The manufactures include woolen, cotton and merino yarns of all kinds for the knitting, cassimere and woolen trade. Here, also, are manufac-



Pittsfield Manufacturing Co.

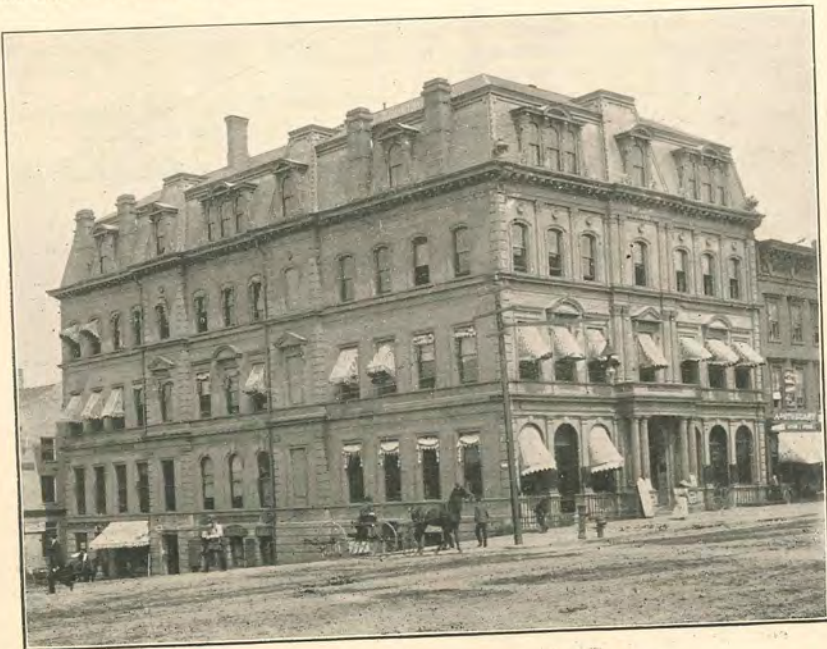
above address comprises several large buildings, advantageously located, with connections with B. and A. R. R. The main manufacturing building is a three story and garret brick building 50x200 ft. in dimensions, connected with an engine house, 40x40 feet, and adja-

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Berkshire Life Insurance Co. Building.



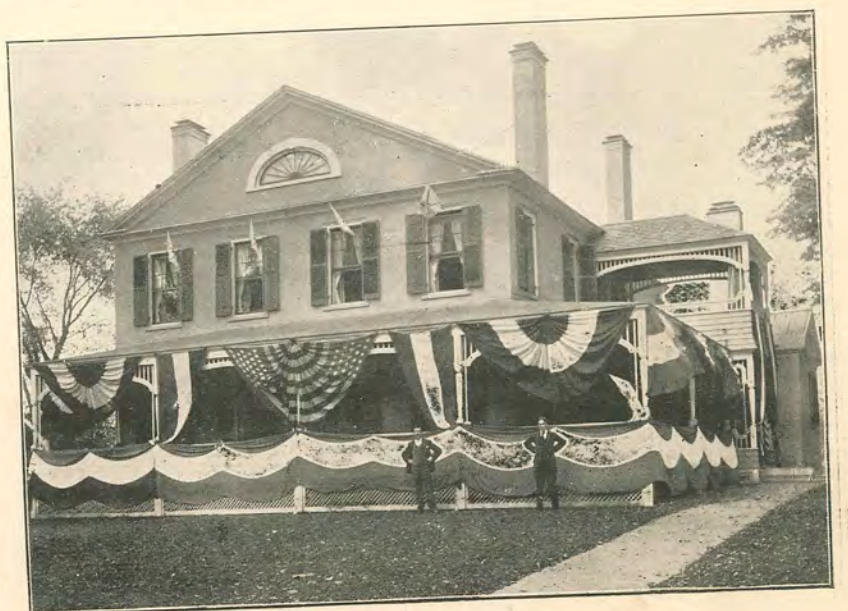
James H. Butler—Interior.

F. G. Guilds & Co.

Merchants, manufacturers and others interested in the handling of heavy goods and railroad freight do not need to be told of the great value to them of a well organized trucking company. It was for this purpose that the firm of F. G. Guilds & Co. was formed.

The company does every description of light and heavy hauling, making specialties of the transfer of merchandise, machinery, safes, boilers, building material, etc., to and from railroad freight depots, the removal of furniture and freight generally, and give particular attention to the handling of pianos, safes and boilers, their facilities for hoisting and lowering the same being of the completest kind. Their moving vans and trucks are strong and well built and capable of supporting any load that their powerful teams can move. Careful and experienced men, only, are employed and orders receive prompt attention.

The Park Club, The Pittsfield Club, The Y. M. C. A. are the three social resorts of Pittsfield. They are elegantly and comfortably arranged, and complete in their appointments. The libraries connected with the clubs contain the best literary works, while the daily and weekly publications can be found upon the tables. The Park Club is centrally located in the new Savings Bank Building. The Pittsfield club is contained in their own club house on East street. Hon. James M. Barker is president and Edward Boltwood, secretary and treasurer. The chief steward is William W. Hard and the cuisine is unequalled by any club in Massachusetts.



Pittsfield Club.

Kirk & Matthews.

The marble and granite works of Messrs. Kirk & Matthews are of the largest in this city and are headquarters for monuments, headstones, statuary, etc. The business was established by Messrs. Fuller & Maslen, who were succeeded by the present firm in January, 1894, and from the beginning have been accorded a patronage at once substantial and influential. The premises, located at 585 North street, are thoroughly equipped with improved machinery for designing, carving, rubbing and polishing, while they contain a superior sample stock of the work produced there. The output includes American and Scotch granite and marble monuments, headstones, marble and cabinets and plumbers' slabs, marble and slate mantels and American and Italian marbles of the finest description, and cemetery work of all kinds. The firm have unequalled facilities for furnishing marble and granite monuments of every grade, from the plainest to the most elaborate in original designs and on easy terms. They devote especial attention to cemetery and memorial work. They import largely of Italian marble and Scotch granite for statuary work and handle the best varieties of light and dark granite from the quarries of Vermont, Massachusetts and Rhode Island. Several experienced artisans are employed in the various departments of the business. Specimens of the firm's handiwork in designing monuments exhibit decided genius and attract widespread admiration. Among the many pieces of work executed by this firm we note a few, as follows: The Ryan monument in St. Joseph's cemetery is made of Chester granite. This monument is an original design and its lettering is the finest that can be produced. The Dr. Hatch monument in the Pittsfield cemetery is of Barre granite, has very elaborate carving and is a work of art. The Dr. Ballard monument in the Pittsfield cemetery is of Italian marble and is one of the finest specimens of carving to be seen anywhere. The McDonald monument at West Stockbridge is of Quincy granite and the Raymond monument at Dalton is of the celebrated Westerly granite. These monuments are elaborately carved and lettered. The designs are original. The work was executed by this house. The co-partners, Messrs. Robert Kirk and Michael Matthews, maintain an excellent reputation as energetic and wide-awake business men and are much respected and esteemed wherever known.

H. S. Russell.

There is and probably always will be a good demand for the better grades of boilers and other kinds of machinery, and those who have an established

reputation for ingenuity, skill and that kind of probity, that contents itself only with doing well whatever is to be done need have no fear of a lack of patronage. The concern under consideration was established in 1842 by Gordon McKay with a machine shop attached. From that time to the present—fifty-five years—the plant has been in constant operation, though the style of firm has undergone many changes—first to McKay & Harbuck, then to McKay & Hoadley, then to Dodge & Francis, then to Francis & Cleary, then to Cleary, Sedgwick & Russell, then to Cleary & Russell, then, in 1872 to H. S. Russell. Mr. Russell disposed of the machine shop to E. D. Jones in 1874, and since that time the concern has been devoted to plate iron work.

The building occupied covers ground 50x75 feet, and is fitted up in the best manner for the work, the appliances including the latest improvements in drills, punches, shears, forges, cranes, special tools, etc. Mr. Russell is prepared to do every description of work in his line at short notice and in superior style, his specialties embracing flue and tubular upright and horizontal boilers of any required size or capacity; tanks, large and small, for hot and cold water, oils, acids, etc.; rotary bleachers for paper mills; wheel cases, flumes and water-wheel work, iron chimneys, doors, shutters, lime kilns and iron bridges. Prompt attention is also given to repairs either at the works or elsewhere, and the best possible material



Berkshire Tack Co (Interior.)



Wm. B. Foote. (Interior)

Berkshire Tack Co.

One of the curiosities of manufacturing history is the development of the tack industry. In some form or other the tack has become indispensable to

ble goods that are capable of standing rough usage through which these articles are put and the workmen are of the better class-factors which have doubtless had considerable to do with the success attained by the company. The treasurer and manager of this growing concern is Mr. W. E. Wilcox one of Pittsfield's prominent and progressive citizens.

William B. Foote.

This house established in 1890 has made for itself not only a flourishing and steadily increasing trade, but a reputation for square dealing that extends to all parts of the country. Possessing the best possible facilities for obtaining all grades and kinds of mill supplies and material and supplying them to buyers at a discount, without delay and at manufacturers' terms, it must be conceded that Mr. Foote enjoys extraordinary advantages. The sales-room and warehouse is located at No. 82 West street, in the heart of the manufacturing district.

Supplies for woolen, cotton, paper and other mills are carried in endless variety, the line embracing all kinds of oils, belting, cordage, steam packing, lace leather, shafting, pulleys, oil tanks and cans, dyestuffs, chemicals, acids, cotton, rubber and linen hose, etc. A specialty is made of the Menasha Wood Split Pulley, which can be furnished in all sizes and for various purposes. Special attention is also directed to the high grade lubricating oils, such as Victoria, Crown, Dynamo machinery, engine and cylinder oils. These fine grade goods may be obtained in any desired quantity and at lowest prevailing prices.

Mr. Wm. B. Foote has had wide and valuable experience in this line of business and is constantly on the lookout for new ideas and improvements in mill supplies.

Cheshire Shoe Mfg. Co.

This large and growing concern was established originally in Cheshire and was moved to its present location in the city in 1890. The plant consists of a substantial structure 120x200 feet in dimensions, one story and basement. The building is of brick and stone to the sills, and above that mostly of glass which gives a flood of light. The factory is fitted throughout with automatic sprinklers, is steam heated, lighted by electricity from the company's own dynamo. The latest and most approved shoe manufacturing machinery only is used, and employment is given to nearly 250 skilled hands. The company turns out an excellent quality of women's, misses' and childrens shoes, which are in active demand throughout the United States.



Kirk & Matthews' Monumental Works.

and workmanship are guaranteed. The house carries a large and varied stock of steel and iron boiler plates, rivets, etc., and having in its employ from eight to fifteen skilled workmen, executes all orders for new work or repairs with dispatch.

many trades and the demand is constantly increasing. Hence the growth of an interest that in its beginnings seemed almost puerile. Like pins, everybody uses them, and like pins, it would be difficult to say what becomes of them all, though it is evident that, unlike pins, they are not finally lost and never found, for every tack has its mission and usually sticks strictly to business. The above named enterprise was founded in 1890 at Morningside, but business increased so rapidly the industry was moved to its present quarters that it might have increased facilities. The factory building is two stories, 40x70 feet in dimensions, is fitted up in the best possible manner, contains twenty-five nail and tack machines of large capacity and employs a large force of skilled workmen. The specialties include shoe tacks and nails, also those for every conceivable purpose from steel, Swedes, Norway, common iron, brass copper and zinc. The concern's lasting tacks are famous and are everywhere used by manufacturers of boots and shoes, as the Berkshire Tack Co. is one of the few concerns that make tacks suitable for use in lasting machines. In one branch of the business there is used an iron from Sweden, which is specially imported by the concern, and in another is used open earth steel, which comes from Pennsylvania, and is the best material in this line that can be possibly produced. This house uses only the best and most relia-



W. R. Gardener's Residence.



R. B. Johnston's Residence.

A. H. RICE & CO.

**Manufacturers of Silk Threads
and Silk and Mohair Braids.**

Not unlike many of Pittsfield's enterprises, the house of Messrs. A. H. Rice & Co., commenced operations in a small way. The business was started in 1878, by Smith & Rice, they being succeeded in 1884, by the present firm, consisting of Messrs. A. H. & W. B. Rice. The works were located originally, on Linden street, but in 1886, to obtain increased facilities, they were moved to the present address, since which time the plant has been increased to a considerable extent. It now comprises three large brick structures, one three stories 40x140 feet, the others two stories, 150x70 and 100x40 feet in dimensions. The machinery equipment is for the most part of modern manufacture and will bear favorable comparison with that contained in similar mills, elsewhere. Here may be found 600 braiders, about 1500 spindles and a fine complement of winding, finishing and other appliances. Power is obtained from a 40 horse-power steam plant and employment is furnished to about 125 operatives.

The productions comprise a great variety of the choicest grades of machine and buttonhole twist, sewing and embroidery silks, silk and mohair braids, etc. The output is sold in all parts of the country, and is handled by all leading wholesale and retail concerns.

**Francis R. Allen and J. McArthur
Vance, Architects.**

On few men does such responsibility rest—in a rapidly developing city like Pittsfield—as on those whose professional skill is employed to design the buildings which are to beautify it.

Of those actively engaged in the profession of architecture none enjoy a more enviable reputation for originality and excellence in design than do Mr. Francis R. Allen and Mr. J. McArthur

every kind: Public buildings, churches, offices, college and library buildings, schools, stores, apartment houses, city and country residences, etc., etc. The new building of the Berkshire County Savings Bank was designed by them, as were also the Hopkins Memorial and Thompson Laboratories at Williams college and Strong and Raymond halls at Vassar college.

They offer their services to furnish plans, specifications, and to superintend all classes of buildings.

uals of each town or nation can gain a livelihood through the professions, arts or sciences, and that the great mass of the population are associated in one vast interdependent commercial society. Almost every man or woman must come in contact with and transact business with some other men or women in order to earn their daily bread. To meet each other on the most advantageous terms each should, no matter how trivial their particular part of the work, have a liberal idea of business in general. In these days of competition the lack of such knowledge is keenly felt and the necessity for it has brought about the business college, with its practical course, and ample illustration of the complications of business life. In every live community today we have such a school. The Berkshire Business College is one of the most advanced of its kind. It has full business, shorthand, typewriting and English courses each in charge of efficient, practical instructors. It gives the young people of Eastern New York and Western Massachusetts an opportunity to pursue a course at a moderate expense that will send them forth to their life work with such a thorough knowledge of business principles that their services will not only be desired in an office, but that in due time they may reap the full fruit of their own industry in charge of their own business and affairs.



South Street.

Vance, whose offices are located at Rooms 67 and 68 in the New Savings Bank Building in this city, and at 220 Devonshire street, Boston.

These gentlemen, educated at the Massachusetts Institute of Technology, Boston, and the Ecole des Beaux Arts, Paris, have had twenty years of practical experience, and their work can be seen all over the country from Maine to California, and includes structures of

Berkshire Business College.

Among the foremost educational institutions of Western New England may be named the Berkshire Business College of Pittsfield. Schools of this kind, ably conducted, are growing more and more in favor with the majority of our people, as their practical value becomes apparent. It is well understood that only a limited number of individ-

It is certainly a just claim that no city of its size can boast a more effective fire department than Pittsfield, while it is equally true that many cities containing five times her population, cannot surpass, even if they equal her.



Allen Homestead.



Wm. Russell Allen's Residence.

PITTSFIELD ELECTRIC STREET RAILWAY CO.

ITS EQUIPMENT AND SERVICE UNEQUALED.===NINE MILES OF TRACK.

The year of 1886 dates the inception of the Street Railway Co. of Pittsfield, horses then being the motive power. In 1891, electricity or the "trolley" system was substituted. The line, then, extended from Union Depot, in a northerly direction to Pontoosuc Lake, a distance of three miles. In July, 1896, the Pittsfield-Dalton branch was opened, giving a total mileage of nine miles. As a system the Pittsfield Electric Street Railway will compare favor-

ably with that of any city in New England, and is much superior to the great majority of cities in the states. The overhead work was put up by the Berkshire Electric Co. This as well as the road-bed and underground work was constructed under the supervision of Messrs. P. C. & P. H. Dolan, and so perfectly was the work executed that electricians and railway experts have been unable to find any flaws in the system. All the engineering, in fact, all of the work is the result of home capital and labor. The rails are of the "T" pattern weighing from 56 to 60 pounds to the yard and girders of from 72 to 90 pounds weight; while objection is often raised against the "T" rail, it has proved most satisfactory here. In building the line from Pittsfield to Dalton it required 35,000 yards of grading, 1000 yards of masonry work for bridges,

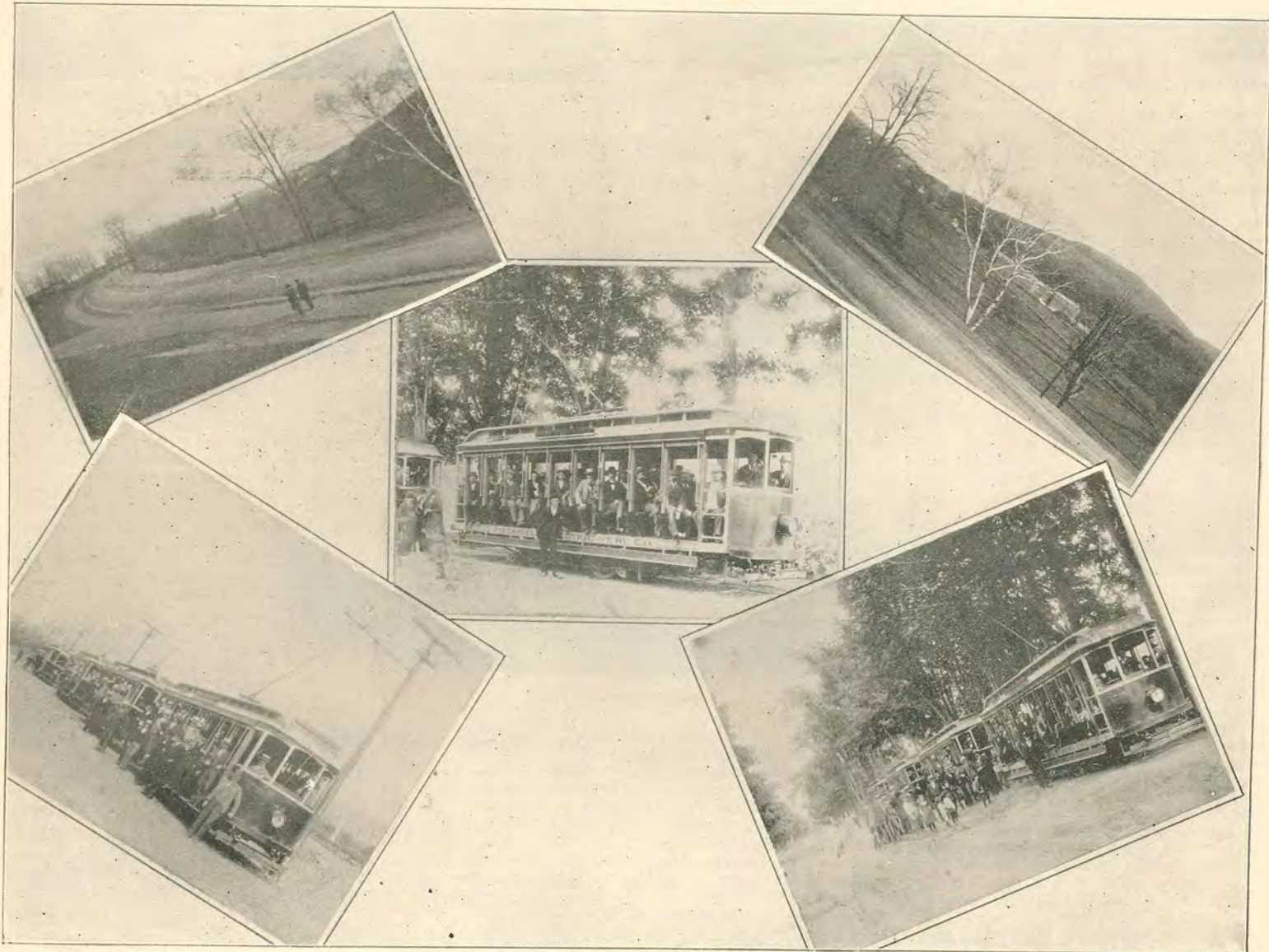
Eureka Electric Co.

Electricity is an agent employed in a thousand ways our fathers never dreamed of, and is a source of wonder to the present generation. The indications are that it will be adopted in place of steam as a motive power. The electric light is coming into universal use, telephone, telegraph lines and other methods of communicating thought through the medium of electricity are being multiplied all over the earth, and no one can say where this wonderful movement is going to end. The popular house, managed by Messrs. J. J. Bastion, M. Leavy and P. J. Fleming, under firm name of The Eureka Electric Co., was established in June, 1895, since which time it has built up a large and influential trade in Western Massachusetts and Eastern New York. The firm deals in every description of electrical

Messrs. Bastion, Leavy and Fleming are held in the highest estimation by the community for their scientific and executive ability and sterling integrity. Being thorough exponents of the practical adaption of electricity in all branches, everything is executed under their immediate supervision, thus affording a guarantee that all work contracted for, with this establishment, shall rank as perfect and complete in every respect.

Wm. Byrnes & Co.

Established many years ago by the late John P. Rouse, the above house has long been familiar to the residents of this city. During the years lapsed from its inception, it has achieved a reputation of the highest kind for handling pure and wholesome goods, and for selling them on their merits and without misrepresentation.



Along the Line of the Pittsfield Electric Street Railway.

the regular "Pullman" order. In surveying this branch the company purchased "right-of-way" through the most beautiful portion of the Berkshire Hills. A ride over the Pittsfield-Dalton branch of this system is enchanting from "start to finish." From the foregoing it is easy to be seen that nothing has been omitted that could, in any way, accrue to the comfort and pleasure of the public.

The company is officered as follows: Hon. Joseph Tucker, president; C. E. Merrill, treasurer; P. C. and P. H. Dolan superintendents and general managers.

A glance over the list of officers, when taken in consideration together with the progressive spirit of our citizens, will well explain the wonderfully great success of the Pittsfield Electric Street Railway.

supplies, and submits estimates and complete contracts in the most satisfactory manner, for incandescent wiring, and the complete installation of electric light plants, electric bells, electric gas lighting and electrical apparatus of all kinds. Repairing, in its many branches, is a specialty. Among contracts completed giving evidence of the firm's marked ability, we may cite the work done in Berkshire County Jail, P. F. D. Headquarters, new French Catholic church, Hull & Morton block, St. Joseph's Convent, also the St. Thomas church at Adams and residences of Messrs. P. M. Lyons and Mr. Hawkins at North Adams. The Eureka Electric Co. recently completed an eight months' contract at Granville, N. Y., during which time they wired up the entire town, including public and private buildings, residences, stores, etc.

Messrs. W. M. Byrnes & Co. are well known for their honorable business methods. Their establishment is large and commodious and contains a stock equaled by no similar concern in Pittsfield. The choice selection comprises domestic and foreign wines, liquors, cordials and cigars, including some of the most celebrated products of the stills and vineyards of this country and Europe. Large quantities of these goods are stored away, maturing and fining, and it has been recognized, that when choice products are required, they be procured, be procured he handles everything in the Scotch and Irish whis dies, rums and fine and medicinal uses n in perfection.

ASSOCIATED INTERESTS AT MORNINGSID.

Managed by William R. Gardener.

The year of 1896 saw the opening of a new era in Pittsfield for home seekers. Up to this time two classes were very well taken care of; the rich man who could afford a palace and the day laborer who was satisfied with a cheap house without any improvements, in a poor locality; but the young business men, the store clerks, bookkeepers and others of moderate salary, not being able to afford a costly home and being unwilling to live in an undesirable location, had no other alternative, excepting to pay rent.

One reason for this state of affairs was, that the people of Pittsfield had not yet outgrown the old idea that the closer their place of residence was to the center of business, the more desirable. This necessarily meant a contracted area and consequent high valuation and big rents. Another reason for these conditions was that large tracts of desirable property were held either by individuals who preferred not to sell, or in trust for estates, etc. One of these tracts of land so held was that known as the Curtis property at Morningside, which was formerly owned and used as a summer residence by the late Judge Curtis of the United States Supreme court. This property was held in trust for minor children until August, 1895, when it was put on the market, but although some parts of it were disposed of immediately, nothing was accomplished in the way of home building until January, 1896, when Mr. William R. Gardener, while in search of a location for a home for himself, became impressed with the desirability of this section for home building and investment. He formed a company known as the Morningside Land Improvement Co., and bought a tract of land lying between Tyler street and the Boston and Albany railroad, which he had surveyed into building lots and laid out streets, sidewalks, put in city water, electric lights and other improvements, and while the venture was looked at askance by the conservative citizens of Pittsfield, the wisdom of the move was soon apparent, as inside of thirty days he had sold eighteen building lots, all to very desirable people, many of whom have since built.

Encouraged by his success, Mr. Gardener then formed the Woodlawn Co., of which Mr. Chas. C. Morgan is president, Mr. Joseph O. Ball secretary, Mr. Gardener being the manager and treas-

urer. Their property lies between Tyler street and Springside avenue.

Finding that building lots in this beautiful section still found a ready market, Mr. Gardener formed the Fairmount Heights Co. of which Mr. M. B. Warner is manager, and Mr. Gardener president and treasurer. The property controlled by this company lies north from Tyler street and between Westminster and Dartmouth streets. Several lots were sold off from this tract before the company received its title to the land, they giving bonds for deeds, which were delivered later.

Other gentlemen began to realize the advantages of this section for investment purposes and Mr. Gardener sold twenty building lots lying between Dartmouth street and the Benedict road to Mr. James H. May of the real estate firm of Sloper & May, and sold to Mr. Edward F. Rice, the North street merchant, fourteen building lots abutting on the west side of Woodlawn avenue.

The growth of this section during the past year has been phenomenal. The different companies interested continued to sell lots and several houses were started as soon as spring opened.

The following streets were laid out and gravelled: Forest Place, Dalton avenue, Kellogg street, East End avenue, Woodlawn avenue, Westminster street and Dartmouth street. Stone bounds were set at the corners of every lot; elm and maple trees set out and many other improvements made.

This property is situated a little over a mile from the business center of Pittsfield on high land, slightly rolling, making natural drainage. The character of the soil is mostly gravel. In laying out the property the old forest trees were saved as far as possible. Forest place is an example of what can be done when pains are taken to preserve the trees. This street is a little less than one thousand feet long, and has a row of beautiful old forest trees on each side. Tasty residences have been built and others are in process of construction at the present time on this street, and although the trees are of all heights and sizes the beholder cannot help but be impressed with their beauty, and as a local lover of nature remarked one day in viewing this street "The trees look as though they had a right there."



A Morningside Residence.

The tracks of the Pittsfield and Dalton Electric Street Railway are laid through the center of the property, and by the aid of their comfortable and commodious cars the Morningside suburbanite can reach his home from the center of the city in five minutes time. Thousands and thousands of dollars have been expended by the different land companies in beautifying and improving their several properties. The restrictions in regard to building are by many considered severe, but nevertheless, they are such as to assure the home builder that the property will steadily improve from year to year as a residence section.

The first settlers of a new tract opened up for building purposes generally establish its future character. This section is particularly fortunate in the purchasers that have been attracted to it. Taking Forest Place as an example; lots have been sold to such well known business and professional men as George W. Smith, Selden Andrews, S. Chester Lyon, Charles Burbank, Charles W. Monroe, W. W. Pease, C. C. Chesney, L. L. Atwood, and the following have built, or are at present building residences on this street; Charles M. Bryant, W. D. Goodwin, H. E. Weeks, Charles F. Bosworth, William R. Gardener and others.

The future outlook for this property is exceedingly bright. The growth of Pittsfield for the past ten years has been this way, and at the present rate of building, it will not be many years before the sunny slopes and shady groves of Morningside will be dotted with beautiful, tasty residences, and Pittsfield can then take its place among a few other well known cities of this old Bay State as a "city of homes."

SLOPER & MAY.

Real Estate and Insurance.

One of the most active and efficient real estate and insurance firms in this city is that of Messrs Sloper & May. This business was established as far back as 1875, passing into Mr. Sloper's hands in 1885 and becoming Sloper & May five years ago. The business done is a large one and includes the buying and selling of real estate both city and suburban, and farm lands, the leasing of property, collection of rents, and general management of estates and property of absent land owners. Loans and mortgages are also negotiated on the most favorable terms, tax and title searches are furnished etc. They control considerable land in the shape of building lots at Morningside, a most desirable location for residence. The property is well graded and provided with water, gas and electric lights. A number of houses have already been erected and others are contemplated.

Their long experience and thorough knowledge of the values of realty, render Messrs. Sloper & May safe and prudent counsellors in such matters and intending investors cannot do better than seek their advice, which they are always willing to give when it is sought for. In addition to their real estate business the firm also does a general fire insurance business, representing some of the oldest and staunchest companies in existence among them being the Firemen's of Newark, North Western National of Milwaukee, Thuringia of Germany, Providence Washington of Providence, R. I., New Hampshire of Manchester, Reading Insurance Co. of Pennsylvania, Security of New Haven, Firemen's Fund of San Francisco, Holyoke Mutual of Salem, Fitchburg Mutual, Essex Mutual of Salem, Citizens' Mutual of Boston, Scottish Union and National of Scotland and others. They also represent the Employer's Liability of London, Eng., and the Standard Accident of Michigan.

E. H. NASH & BRO.

Real Estate and Loans.

This enterprising concern has established a business connection vouchsafed to but few of the older representatives of the realm of realty and risks in Pittsfield. They have been engaged in the sphere of activity above indicated for many years and from the start have been rapidly winning their way to public confidence and favor, numbering now among their clientele some of the solid citizens of the community. The firm conducts a general real estate and loan business, and the members of the house are prepared to buy, sell, exchange and lease, on commission, all classes of city and suburban property, giving personal attention in like manner to renting and collecting. Estates are taken in charge also and judiciously managed, and taxes are paid for non-residents while tax and title searches are a specialty; investments are desirably placed, insurance is effected, and deeds, mortgages, at-tests and all other documents that may legally emanate from a qualified commissioner of deeds and notary public are carefully and accurately drawn up, particular attention being given to conveyancing.

Messrs. E. H. Nash & Bro. are local agents for The Middlesex (Conn.) Banking Co.'s 6% Debenture Bonds, payable in five, and due in seven years. They are issued in denominations of \$100, \$200, \$250, \$500, \$1000 and \$5000, bearing interest semi-annually.

Messrs. E. H. and H. B. Nash are well and favorably known; persons having business relations with them are assured of finding the same of an entirely satisfactory character.



Forest Place, Morningside.



Onota Lake.



Berkshire County Home for Aged Women.



Pontoosuc Lake.

BERKSHIRE LIFE INSURANCE COMPANY.

INCORPORATED 1851.

President, William R. Plunkett.

Vice-Pres., James M. Barker.

Sec. and Treas., James W. Hull.

Massachusetts was the first of the states to adopt measures for the legal supervision of life insurance companies and to institute an insurance department of government; the first to provide safe-guards for policy-holders, and the first to enact (in 1861) a non-forfeiture law, amended in 1880 and supplemented in 1881 by the most perfect life insurance legislation ever known, legislation which requires that all policies shall be absolutely non-forfeitable after the payment of two annual premiums, without any further stipulation or act. This makes the amount of paid-up insurance to which a policy-holder may be entitled under any circumstances absolutely guaranteed. He may forget his policy, but his policy will never forget him. Also, that after the payment of two annual premiums, the insured may, on any subsequent anniversary of the date of a policy, surrender the same and claim and recover from the company its "surrender value in cash." Said cash value is fixed by the law and cannot be changed.

The Berkshire Life Insurance Co. of Pittsfield was incorporated by a special act of the Legislature in 1851, and is consequently one of the oldest in the state, as it is one of the most reputable and reliable in the world, issuing every desirable form of policy ordinary, twenty-payment, fifteen-payment, ten-payment, and single-payment life; ordinary endowment, and the new optional policy, etc. The optional life policy is for many reasons the most secure, the simplest and the most popular ever devised, presenting advantages and attractions never before offered.

The Berkshire Life Insurance Co. is the pride of Western Massachusetts and its management beyond all praise. The last statement issued, shows the assets to be \$7,510,273.42, and the surplus \$743,832.32; insurance in force Jan. 1, 1897, \$43,268,435; received from premiums in 1896, \$1,688,162.47.

The offices of the company are situated in its own splendid four story build-

ing an engraving of which is presented herewith. The officers and directors of the sound old institution are as follows, viz: William R. Plunkett, president; James M. Barker, vice president; and James W. Hall, secretary and treasurer. Board of directors, William R. Plun-

Wellington Smith of Lee; S. W. Brayton and Mayor A. C. Houghton of North Adams, and W. B. Plunkett of Adams.

Messrs. Hamer & Stone of Pittsfield are the general agents for this company, with offices in Company's building.

COOLEY & RUSSELL.

Real Estate and Insurance Agents.

The insurance and real estate interests of Pittsfield have long held a representative position, and are reckoned among those of the greatest magnitude and importance. Hence, it is but natural that these interests should be controlled by the best business talents. Prominent among the most active and enterprising members of the real estate fraternity we find Messrs. Cooley & Russell, whose office is located in the new Savings Bank building. They are experienced practical men of unquestioned reputation. Among their clientele they number many of the leading capitalists, merchants, and manufacturers. They pay particular attention to buying, selling and exchanging realty, negotiating loans on bonds and mortgages, and attend promptly and correctly to all branches of the business. They make a specialty of and deal extensively in summer residences in all desirable localities in this section of Massachusetts; an illustrated catalogue is issued annually, containing a full list and all information of summer residences for sale or for rent. The firm have a large list of fine residential properties and are always prepared to offer the best inducements in this line.

Messrs. Cooley and Russell are agents for the Pomeroy property, known as Beech Grove in southwest end of Pittsfield, the most desirable place of residence in the city. Many handsome cottages have been erected and many others are in course of construction or contemplated. The property is beautifully located, is well graded, has sidewalks and is supplied with water, gas and electric lights and is within five minutes of city hall. It is a well known fact that this firm does the heaviest business in building and loans in Berkshire county.

Messrs. Cooley & Russell also represent a number of the oldest and most substantial fire and life insurance companies in the world, among which are the Agricultural of Watertown, N. Y., Glens Falls of Glens Falls, N. Y., Western Assurance of Toronto, London Assurance (Inc. 1720) of England, Middlesex Mutual of Connecticut. The firm's system of reinsurance, enables them to carry any amount of fire risk. They are also agents for the famous Travelers' Life and Accident Co. of Hartford (Assets \$20,000,000.00) and the Mutual Benefit Life Insurance Co. of Newark, N. J. (Assets \$60,000,000.00) The members of



Pittsfield Houses of Worship.

kett, James M. Barker, James W. Hull, J. F. A. Adam, Henry W. Taft, George H. Tucker, Theo. L. Pomeroy and Walter F. Hawkins of Pittsfield; Geo. T. Plunkett of Hinsdale; Thos. G. Carson, ex-Lieut. Governor Byron Weston and Lieut-Governor W. Murray Crane of Dalton; Justin Dewey of Springfield;

The Evening Eagle is delivered to all parts of the city by carrier.

The Weekly is published every Wednesday evening in connection with the daily, and contains all the fresh, local and telegraphic news of the day, and has double the circulation of any weekly published in Berkshire County



Balance Rock.



Maplewood



Pittsfield Cemetery Gate.



Pittsfield from South Mountain.

J. M. STEVENSON & CO.

General Insurance Agents.

Messrs. J. M. Stevenson & Co. have a wide, practical experience and intimate knowledge of insurance companies' methods, and their assured responsibility renders them very popular and largely patronized throughout the vast field of insurance. The individual members of this reliable firm are J. M. Stevenson, (who established the agency in 1875,) and Wm. C. Stevenson. They occupy spacious offices with the Berkshire Mutual Fire Insurance company in the Savings Bank building, 24 North street. The firm's thorough knowledge of the principles and workings of fire underwritings and other classes of insurance, have rendered them recognized authorities on the subject, and they are, without question, considered among the best informed insurance agents in this section. They transact a general insurance business in Fire, Accident, Employers' Liability, Lightning, Tornado, Rents, Profits, Use and Occupancy, Indemnity Bonds and Plate Glass. The companies they represent have an unquestioned guarantee both for solvency and solid indemnity, and are of the strongest and safest companies in the world. Messrs. J. M. Stevenson & Co. are enabled to place the largest risks, and are transacting a yearly increasing business of a general character, including the insurance of choice city, residential and business property, while they make a prominent specialty of manufacturers' insurance, including

among their patrons leading mill owners, merchants and industrial establishments generally. In taking entire charge of insurance properties, Messrs. J. M. Stevenson & Co. keep track of renewals, never allowing policies to expire so as to prevent the chance of accidental loss, while they offer equally important safeguards to their customers by keeping them fully posted as to the solidity of companies, current rates, etc., in fact, relieving the insured from all care and anxiety regarding their property.

Berkshire Mutual Fire Ins. Co.
INCORPORATED 1835.

This company was organized upon a purely mutual basis in 1835. The officers are well known and representative citizens, President Hinsdale being a prominent manufacturer. Secretary and Treasurer Stevenson, a trained underwriter of many years' experience has been with the company for over seventeen years. He is a member of the firm of J. M. Stevenson & Co. and is the present state representative from Pittsfield. The board of directors is remarkable for the number of prominent business men whose names appear upon the list, viz: Messrs. Gilbert West, James Wilson, O. W. Robbins, S. N. Russell, D. M. Collins, H. R. Peirson, A. A. Mills, F. W. Hinsdale, T. D. Peck and R. W. Adam of Pittsfield; T. G. Ramsdell of Housatonic; W. B. Plunkett of Adams; W. D. Curtis of Lenox; J. B. Dean of Cheshire; S. W. Brayton of North Adams; Zenas Crane of Dalton; DeWitt S. Smith of Lee and Parley A. Russell of Great Barrington.

The company's offices are in the handsome Berkshire County Savings Bank building at the corner of North and East streets, where prompt attention is given to all callers and all possible information and facilities furnished relating to the insurance of property.

WILSON & READ.

Insurance and Real Estate.

The immense aggregate of capital as represented in the property of this busy city has not only proved a fruitful field of operations for home institutions, but has encouraged the establishment here of foreign companies to embark in a profitable business. These corporations place their interests in the control of gentlemen of large experience and undoubted reliability. Among the leading insurance brokers of Pittsfield is the well known and old established firm of Wilson & Read. These gentlemen are prominent citizens and represent some of the leading home and European organizations. They are local agents for over twenty-five stock and mutual fire insurance companies. They also write plate glass insurance, and are special agents for the Berkshire Life Insurance Co. of Pittsfield and the Fidelity and Casualty Co. of New York. By reason of their wide experience and connections, the firm is in a position to offer the rarest inducements to property owners, and the uninsured in all classes. The largest risks are promptly placed and distributed in a judicious manner, while the lowest rates of

premium are invariably quoted, and a liberal and speedy adjustment of all losses is guaranteed.

Messrs. Wilson & Read also conduct a general real estate agency. They buy, sell and exchange every description of city and suburban property, both improved and unimproved, giving personal attention, also, to the collection of rents and the management of estates. Loans and mortgages are negotiated, likewise, and taxes paid for non-residents, while insurance is effected in first class fire, life, accident and other companies at the lowest consistent rates.

Thomas N. Enright.

Mr. Enright has had an experience extending over a period of eighteen years, during which time he was connected with the firm of J. M. Stevenson & Co., first as employe and later on as partner. He has a fine suite of offices in the Central Block where he is prepared to meet old and new friends. He represents many of the leading fire insurance companies of the world, viz: Aetna of Hartford; North British and Mercantile, Manchester, Norwich Union and Commercial Union of England; Niagara, Greenwich and German Alliance of New York; Reliance of Philadelphia; Aachen and Munich of Germany and Lowell Mutual of Lowell. Also U. S. Casualty Co. of New York. Mr. Enright gives special attention to the purchase and sale of real estate in this city and county, to the selling and care of private estates and to the renting of houses and lands, and making collections therefor.



First Congregational Church.



The Park.



Wm. R. Plunkett's Residence.

SHOPPING FACILITIES.

A Few of Pittsfield's Leading Establishments.

Loyal citizens of Pittsfield, proud in her 20,000 population and conscious that number is being rapidly added to each year, have truly metropolitan tastes inclinations, demands and desires. They are accustomed to the good things of life and insist upon them day by day. In their homes they want comfort and adornment. On their tables they want all the necessaries and some of the many luxuries. On their persons they want good clothing. Their wives and daughters are always dressed, as they deserve to be, in a becoming manner. It is thus seen that these desires of a people accustomed to comforts in plenty and luxuries in profusion would naturally result in a series of alert, progressive establishments, meeting requirements along all lines.

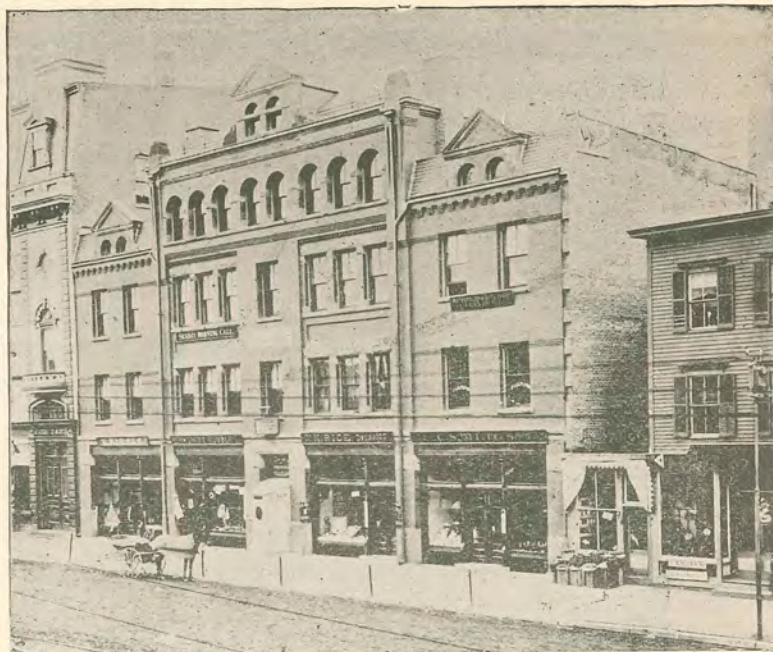
The highest compliment we can pay our retail stores, and one which they truly merit is that they have been ever responsive to the growth and progress of Pittsfield. Indeed it may be said they have been of the advance guard, setting their standard high and well to the front. Pittsfield has retail establishments that would well do credit to a city ten times its size. Our people, one and all, should be loyal to the city. The old admonition cannot be too often repeated "buy all your goods at home." There is here all one could ask to please the palate and appease the appetite. There is here all any one could ask for in beauty or utility for the home. Any gentleman, however fastidious, can find his wishes gratified in the matter of dress. The fairest lady of the city, however fashionable, will find sufficient for her critical and praiseworthy desire to enhance her beauty in the tasteful fabrics that abound. Our retail stores reach the high standard imposed and should be and are sustained by the great buying public.

GEO. W. BAILEY & CO.

Dry Goods, Carpets, Etc.

A decidedly popular and representative house devoted to the dry and fancy goods in Pittsfield and maintaining a most enviable reputation for handling a superb stock of goods, is that of G. W. Bailey & Co. It is one of the oldest and most reliable establishments of its kind in Pittsfield. At the above address the concern occupy three large floors. The first floor is devoted to general dry goods and notions, while the second

floor is utilized for the display of cloaks, wraps and ready-made dresses; the underwear department is also on this floor. The basement is devoted to carpets, rugs and window shades. The various departments are tastefully arranged, while every facility is at hand for the advantageous display of a large assortment of goods. The stock, in general, embraces everything novel, fashionable and desirable in cloths, cassimeres, silks, plushes, velvets, foreign and domestic dress goods, linens, flannels, wash fabrics, bedding material, calicoes, domestics, cambrics, lawns, jeans, small wares, notions, fancy goods etc. A specialty is made of ladies', misses' and children's furnishing goods, such as silk, linen, woolen and cotton underwear, shirts, skirts, chemises, night robes, collars, cuffs, neckwear, corsets, hosiery, braces, supporters, etc. Cloaks, wraps and ready-made garments of the latest and most fashionable styles form a pleasing and attractive display of the establishment. In the basement is found a bewildering assortment of carpets and rugs. Here may be seen elegant Velvets, Wiltons, Moquettes, Axminsters, Brussels, In-



Wollison Block.

each department is not equaled between Boston and Albany.

H. S. WOLLISON.

Wall Papers and Decorations.

Interior decoration is no longer a mere trade that any tyro may quickly acquire and successfully pursue when

cles in quite a variety. Also artists' materials, paints, oils, varnishes, brushes, fine pictures, etchings, prints, etc., and a superb line of frames. Paper hanging, house, sign and decorative painting, hard wood finishing, kalsomining, glazing, etc., are done in the very best style of the art, at short notice, all work executed being warranted first class, while orders by mail or otherwise receive immediate attention.



Geo. W. Bailey & Co.

grains, oilcloths, mattings, rugs, shades, curtains, poles, fringes, draperies and everything up to date.

The stock throughout represents all the best makes and latest novelties in the various departments of the house, and is of sufficient variety to meet the requirements of all classes of customers. All goods are procured direct from manufacturers in large quantities and at most advantageous rates, and are offered at prices astonishingly low, rendered possible by the magnitude of the sales and influential connections. The splendid and comprehensive stock in

he has procured a paper hanger's outfit, but an art hardly second to that of fresco painter, whose labors it supplements and sometimes supplants. In connection with these remarks we attract attention to the well known house, conducted by Mr. H. S. Wollison at No. 148 North street. He has an elegantly appointed store, where he carries a large stock, embracing a full and fine assortment of wall papers and borders, in plain and artistic designs and exquisite patterns, elegant friezes, room mouldings, window shades and kindred arti-

Boston Branch.

The handling of groceries and provisions is one of the most important branches of business carried on in the city, and a well known, reliable house engaged extensively in it and enjoying a high reputation for dealing in A 1 goods is that of the Boston Branch owned and managed by Mr. L. G. Peasley. The store, one of the finest on North street, is commodious and elegantly appointed, while the stock carried embraces none but absolutely pure and first class goods, such as fresh new crop teas from China and Japan, choice Mocha, Java and Rio coffees; cocoas, chocolates and spices; best brands of canned meats, vegetables, sauces, relishes, condiments, table delicacies and foreign and domestic fruits; sugars, syrups, molasses; choice family flour, cereal and farinaceous foods; select dairy and creamery butter and cheese; fresh laid eggs, farm and garden products, salt and smoked meats and fish; bakers' and laundry supplies, etc. The goods of this house are noted for their excellence, purity and low prices. The establishment is always neat, clean and orderly; polite assistants serve patrons promptly and wagons are in constant use, delivering goods.



Geo. W. Bailey & Co.



Geo. W. Bailey & Co.

WOOD BROTHERS.

Pianos and Organs.

One of the representative business establishments of Pittsfield is that of Messrs. Wood Bros., the leaders in Pianos, Organs, Sheet Music and Musical Merchandise generally, whose magnificent and comprehensive stock is not excelled in this part of the county. The premises occupied are extensive, comprising many thousand square feet of floor space. Their large stock of standard and reliable pianos include the Kranich & Bach, Decker Bros., Emerson, Haines Bros., Brown & Simpson, and others. A full and elegant line of organs is also carried, embracing the celebrated Wilcox & White Symphony Organs. It is a great advantage to a purchaser to have a number of the leading makes to select from and to this attraction is added another,—the firm of Wood Bros. are prepared to sell instruments on the most liberal installment plan. They also conduct a large renting business on very reasonable terms. No where are found such moderate prices, while the honorable policy of the house has ever been to describe instruments, etc., with absolute accuracy. The firm are the leading dealers in musical instruments of various kinds, strings and supplies of every description. Sheet music, music books, etc. Any piece of music, new or old can be had here.

The Messrs. Wood Brothers are universally popular and esteemed, worthy exponents of the American music trade, and have brought to bear in their mercantile transactions, those traits of character and ability that win respect and confidence of the community at large.

THOMAS CARSON.

Baker and Confectioner.

It has been said that "a good baker, like a poet, must be born, not made," the idea it is meant to convey being, of course, that without natural ability the severest training in the duties of baker will fail to produce one qualified to lead in that branch of business. The very few first class bakers to be found in even the largest cities, show that this idea is in accordance with the facts, and, indeed, it is not always easy to find a baker who furnishes only first-class goods, who offers an entirely satisfactory service; so we may be doing some of our readers a good turn when we call attention to the facilities at the command of Mr. Thomas Carson, for he meets with the highest de-

gree of success in supplying the public with bread, cake and pastry; all kinds of pure flavored ice creams and ices, confections, etc. Mr. Carson does an extensive business and occupies a neat and commodious establishment, and the goods displayed therein are considered by competent judges to average better than most and equal to any others in Pittsfield. It is not surprising that they are uniformly delicious for they are made from the very finest materials. A specialty is supplying weddings and parties with ice cream and cakes of all kinds, promptly at short notice. Mr. Carson also conducts an elegant dining room where first-class meals may be obtained at all hours and at most reasonable prices.

PITTSFIELD PROVISION COMPANY.

A. Schurmeyer & Co.—Grocery Department.

One of the finest, largest and most attractive stores in this city is that of the Pittsfield Provision Co. on North street. The store is a large double one. It is scrupulously clean and all its surroundings are in perfect keeping with the character of the business. The grocery department is under the immediate supervision of Messrs. A. Schurmeyer and John Lehman. These gentle-



Wood Brothers.

men possess a thorough knowledge of the grocery trade, and supply all demands made upon them satisfactorily at the very lowest prices. The stock embraces everything, both staple and fancy, foreign and domestic, in the way of groceries and provisions and family

market which is in all respects one of the foremost and finest in the city, is of ample dimensions, has complete facilities, and is admirably kept, neat and well equipped throughout. A very large and fine stock is always kept on hand here, including fresh beef, mutton, lamb, veal and pork, corned and dried beef, poultry and game in season, country sausage, hams, bacon, etc. A specialty is made of fish, clams and oysters. Efficient assistants are employed and goods are delivered to all parts of the city, free of extra charge.



Pittsfield Provision Co.
Henry A. Hovey—A. Schurmeyer & Co.

RUSSELL LIVERY.

E. W. Backman, Prop.

There is no one feature that contributes so much towards a city's reputation as the facilities afforded by a well conducted livery stable, such as the well patronized and reliable establishment known as the Russell Livery, of which Mr. E. W. Backman (successor to the Russell Livery Co.) is proprietor. This noted stable was conducted by Mr. Russell until 1894, when it was purchased by Mr. Backman, under whose enterprising management the business has grown to its present proportions. The stables are spacious and commodious and are equipped with every modern requisite, well ventilated, properly lighted, thoroughly drained and free from all obnoxious odors. There is ample accommodation for one hundred horses, besides a large carriage repository, with lockers for harness, robes and equipments. The whole is contained in a fine brick structure, three stories in height, 60x88, with an L 60x120 feet. Horses left in charge receive the best attendance from experienced grooms, while the provender is of the very best, and bounteously served. A large number of stylish coaches, carriages, landaus, coupes, top and open buggies, etc., also fine stylish riding and driving horses, can be hired upon most reasonable terms, for business or pleasure, at all hours of the day or night. All orders receive prompt attention. A specialty is made of carriage service for balls, parties, weddings, receptions, funerals, opera, theatre, shopping and pleasure excursions and none but experienced and intelligent drivers are employed.

Mr. E. W. Backman who was born in Illinois, is a courteous and energetic man, prompt and reliable. He is highly esteemed as a citizen and is a popular member of the Masonic fraternity.

At a recent meeting, held by the Pittsfield Board of Trade, Mr. William A. Whittlesey was chosen president to succeed Mr. Alexander Kennedy. Mr. R. B. Johnson was re-elected secretary and treasurer.

supplies, including choice China and Japan teas, coffees from Java and South America; and, delicatessen, family flour, canned goods in great variety, pure spices, sugars, creamery and dairy butter, cheese, fresh eggs and country produce. To be brief, every article usually kept in first class groceries, is found here. Prices are always low and products of the very best. Courteous clerks are employed and wagons call for and deliver orders whenever desired. The firm is to be congratulated upon the fine appearance of the establishment and excellent quality of goods carried.

Henry A. Hovey—Meat Dept.

For over fifteen years H. A. Hovey has been established in business and during the entire period he has enjoyed a well deserved reputation, alike for prime goods and square dealing. He was formerly located at No. 17 West street, but recently opened the now well known Pittsfield Provision Co., on North street. He deals in choice quality fresh, salt and smoked meats, buying only the very best stock and selling nothing but a strictly reliable, first class article. Exceptionally low in his prices, courteous and attentive to customers, and withal a man of energy and excellent business ability, his trade is steadily increasing and his patronage is select as well as substantial. The



Wood Brothers.



H. L. Gregory's Shoe Store.

H. L. Gregory.

A noteworthy and excellent North street footwear emporium is the spacious and well appointed store of Mr. H. L. Gregory, centrally located on the pleasant thoroughfare mentioned at No. 49. This is one of the finest and foremost establishments of the kind indicated in Berkshire county, and has an extensive family patronage, the trade being largely of a permanent character. Every pair sold here are warranted as to style, workmanship and material, while fine shoes are made to order, likewise, in the very best manner, at short notice, fine work being a specialty, and patrons are assured of getting perfect fit as well as a first-class article at lowest figures. The store, which is 25x75 feet, is elegantly appointed and well arranged, and several courteous salesmen are in attendance. A very large and complete assortment is constantly carried in stock, and includes ladies', misses', gentlemen's, youths', boys', and children's fine shoes, in all sizes, widths, shapes and varieties, both in fine and medium grades; also a fine line of slippers and rubbers. A specialty is made of the Dalton Shoe Co.'s fine ladies' shoes; in gentlemen's footwear the leading make is Hathaway, Soule & Harrington. Mr. H. L. Gregory, the proprietor, is a young and popular merchant. He is a man of entire reliability in his dealings, active, energetic and devoted to his business, and well merits the substantial share of public favor he enjoys.



H. L. Gregory.

Pittsfield News Co.

This is a popular and enterprising house, noted for its superior business management and first-class goods. Mr. T. F. Conlin is a native of Pittsfield and has managed his present enterprise since 1893. The company handles all the latest leading daily newspapers from the principal cities of the United States, weekly newspapers, pictorials, periodicals, magazines, etc., which are delivered regularly at residences, when desired. Also all leading and standard novels, modern light literature of all kinds, general miscellany; art publications, foreign literature and scientific journals. The stock also includes a full line of stationery, blank books, diaries, memorandas, inks, pens, pencils, novelties in great variety, and office and school supplies of all kinds. The stock of cigars and tobaccos includes the very choicest and most popular brands of foreign and domestic productions. All orders are filled promptly and correctly; in short, this is a thoroughly reliable firm in every respect.

Clinton Grocery Co.

Without exception one of the finest and most popular grocery stores on North street is that managed by Mr. Frederick L. Clinton at No. 277. The store is 25x70 feet in dimensions, admirably arranged and fitted up in modern style and contains every convenience for all purposes of the business. It is liberally patronized by a good class of custom and the goods to be found here are of the best and most reliable quality. Mr. Clinton, the courteous manager, is a practical business man of many years experience. He commenced operations here Dec. 1, 1889, and has acquired a large and influential patronage. The stock of goods is always kept up to a full standard by the arrival of fresh invoices, including select teas and coffees, pure and fresh spices, condiments and table delicacies in great variety; standard grades of sugars, syrups and molasses; dried and green fruits, prepared cereals and canned goods of all kinds; foreign and domestic fruits, nuts and vegetables; fine dairy and creamery butter, cheese and fresh eggs; prime ham, bacon, lard and provisions; best and most popular brands of family flour, baking powder, biscuits, cocoas and chocolate, and everything in the line of staple and fancy groceries. A competent corps of polite clerks is employed and delivery wagons are kept in constant service from morning until evening.

Mr. Frederick L. Clinton will be found a gentleman in every sense, worthy of the trust and confidence reposed in him, careful, accurate and honorable, his great aim being the benefit of his many patrons.

S. E. Robinson.

Not even in any of the larger New England cities, is there to be found a handsomer or more complete cigar store than that of which Mr. S. E. Robinson is proprietor. The stock is a large one, replete with the finest selected brands of imported, Key West and domestic cigars, cut and plug smoking and chewing tobaccos, snuffs, pipes and smokers' articles. It has always been the aim of Mr. Robinson to maintain the quality of his goods up to the highest standard of excellence, and the success which has crowned his efforts is evidenced by the firm hold these goods have obtained on the public taste, and the extensive demand for them. In this establishment are to be found full and complete lines of all that can satisfy the most fastidious smoker.

Mr. S. E. Robinson is a young man, but a gentleman of business ability. He enjoys the confidence and esteem of all with whom he has dealings and is extremely popular, both in commercial and social circles. He is a prominent volunteer member of the Pittsfield Fire Department where he has been serving, with credit, for over a year.



Furness & Cogswell.

crimination being made in favor of cash customers as against buyers on time. The house has a most enviable reputation for the superior quality of its goods as well as for the great liberality of its dealings with patrons. The trade done is an extensive one covering the entire city and adjoining counties and is constantly and steadily growing.

Petherbridge & Burns.

A worthy representative of the above line of business is the house of Petherbridge & Burns at Nos. 247 to 251 North street. The premises occupied comprise three stores 25x90 feet each, and two floors overhead one 90x137 feet and the other 90x75 feet; they also occupy the basement 90x75 feet and a large store house on Union street. The whole is handsomely fitted up and supplied with an immense stock of fresh goods, embracing all lines of furniture, —parlor, dining room and bed-room



suites, easy chairs, lounges, couches, and a general line of every description in the finest upholstery as well as of plainer appearance, carpets of all kinds, rugs, curtains and window shades. Crockery and glass ware, kitchen utensils of all kinds and a splendid assortment of baby carriages may also be found here. The Gold Coin, Model, Hudson, Magee, Crawford and Welcome stoves and ranges form an attractive display.

The stock is carefully and judiciously selected to meet the requirements of a large trade and the prices quoted are the lowest offered by any similar house in Pittsfield. Goods are sold either for cash or on the installment plan, no dis-

Furness & Cogswell.

It is impossible in connection with the complexities of city life to overestimate the value of first class plumbers in keeping that deadly enemy, sewer gas, away from the house. A prominent and progressive firm in Pittsfield, actively engaged in this useful industry, is that of Messrs. Furness & Cogswell, sanitary plumbers, gas and steam fitters, also dealers in hot water and hot air heating apparatus. This business was established in 1893, the present firm succeeding Messrs. Bohlman & Furness about a year ago. The members of the firm are practical and experienced sanitary engineers, fully conversant with every detail of this important business, and the requirements of a most exacting class of patrons. The premises occupied are spacious and the stock carried complete, including lead and iron pipe, bath tubs, boilers, water closets, sinks, pumps, etc. Furness & Cogswell are local agents for the Richardson, Boynton Co.'s and Magee Furnace Co.'s hot air heaters, also American Boiler Co.'s and Ideal Boiler Co.'s boilers. The firm undertake everything in the way of plumbing, house drainage, tinning, guttering, steam and gas fitting and the installation of furnaces, boilers, etc. They employ only first class workmen and use the best of materials, while they fully guarantee all work.

The churches and benevolent organizations are in a most flourishing condition. This fact speaks well for the residents of Pittsfield. It shows that in the daily struggle for the "filthy lucre" they have not been unmindful of the religious and moral influences which surround a civilized and enlightened community.



Clinton Grocery Co.

W. Luther La Rue & Co.

The name of La Rue has for many years past, and will for many years to come, be inseparably associated with and suggestive of fine jewelry and precious stones, in the minds of Pittsfielders. Of the several engaged in this line of business in this city none bear a more favorable reputation than Messrs. Luthur La Rue & Co. of No. 27 North street. The business was established in 1883 by Mr. La Rue; in 1894 he admitted to co-partnership Mr. Edmond McNerney. The premises occupied comprise a store 18x60 feet in dimensions, richly and elegantly fitted up with attractive show windows and cases, in which are displayed to the best advantage specimens of the valuable and heavy stock carried. A specialty is made of diamonds, diamond settings, solid and plated silver ware, gold and silver watches, bric-a-brac, art novelties, etc. In these goods the house has always maintained an excellent reputation for the unrivalled excellence and elegance of its wares. Diamond mounting, fine engraving and the manufacturing of small jewelry, emblems, etc., is also a specialty. Fine engraving for weddings, receptions and social functions, cards, etc., is attended to promptly. This house is the local agent for the celebrated Iver Johnson bicycle; they also carry the "Fielding" and "Featherstone." These wheels have an established reputation and need no further comment. Messrs. La Rue & Co. are ever willing to show these wheels to those who desire to inspect them.

Messrs. La Rue & McNerney are both practical and expert jewelers and watchmakers and employ several expert assistants. Energetic and enterprising, these gentlemen have by these qualities, as well as by their uniform courtesy and geniality, made their establishment universally popular in all circles in Berkshire county.

Mr. La Rue built in the clock of the Town Hall and Theatre of Dalton.

John McQuaid & Co.

McQuaid's clothing house located on North street, is in every respect a reliable and leading concern. It was founded many years ago and from the outset has enjoyed a course of uninterrupted prosperity. The premises utilized comprise a commodious store and basement, each 20x100 feet in dimensions, fitted up in tasteful style throughout, while every convenience has been provided for the reception of visitors and the handling of stock. The counters and shelves are burdened with a very extensive assortment of ready-made clothing for men, youths, boys and chil-

dren. The goods are made up from the latest material, in the best workmanship, are stylish in cut, fit and appearance, are equal to custom made, all in the latest fashions and illustrating the current demand. The line of hats and gentlemen's furnishing goods is very complete and embraces all the new and most fashionable styles in hats, which are of high standard grade and will neither fade, crock or break. Those in search of the new fashions in hats are sure to find them at McQuaid's. In the matter of white and fancy colored shirts, novelties in neckwear, collars, cuffs, underwear, hosiery, etc., the stock is complete, embracing all that is new, novel and up-to-date, and altogether Messrs. James McQuaid & Co., conduct a well-equipped and reliable establishment.

John and James A. McQuaid the members of the firm are gentlemen of energy and excellent business ability and conduct their establishment on most liberal terms.

Prince & Walker.

The attractive emporium of Messrs. Prince & Walker, located at 28 North street, is in all respects a leading concern and the most extensive in this section, devoted exclusively to the sale of carpets, oil cloths, mattings, rugs, wall papers, window shades, drapery

upright dealing. This prosperous and popular emporium was established in 1871, and from its inception has enjoyed a gratifying patronage. The premises occupied embrace six floors of one



John McQuaid & Co.

goods and interior decorations. It is a well-ordered, first-class store, replete with the very latest novelties and richest effects in everything comprehended in their line, while the prices quoted are maintained at the lowest figures compatible with excellent goods and

of the most attractive buildings in this section. It is a model of completeness and is tastefully fitted up and arranged, an excellent display being made. A large and A 1 stock is constantly carried, embracing the newest designs in Moquettes, Axminsters, Brussels, Ingrains, oil cloths, in great variety, rugs, mattings, etc, also shades, curtains, poles and fixtures, handsome draperies, fringes, wall paper in all the latest creations and fine interior decorations, a leading specialty being made of high grade furniture. The house carries one of the largest stocks of decorative wall paper and fine carpets and rugs to be seen anywhere, having now in stock over 50,000 rolls of wall paper. They are extensive importers of wall papers, carpets, and rugs and number among their patrons many of the wealthiest families, the trade extending as far west as Chicago, and also in southern states. Carpets are made and laid by experienced workmen and decorations are placed and wall paper hung in the most prompt and reliable manner. The co-partners, W. M. Prince and Frank Walker are reliable and responsible gentlemen who spare no pains to make this concern one of the most desirable of its kind in this section with which to enter into business relations.

Directories of different cities of the United States are on file at The Eagle office. They have been placed there for the accommodation of our patrons and the general public and can be referred to free of charge.



John White's Greenhouses.

John White.

Pittsfield has for many years been identified with the above branch of business. Chief among those engaged in this line we note the old established house of Mr. John White.

In connection with the business several acres of land are cultivated, twenty thousand square feet of which are under glass for the rearing of flowers and early vegetables. The products embrace a full and complete line of bedding plants and shrubs, flowers of all kinds, those both indigenous to this country, and foreign lands, are a specialty, and a full and complete assortment of these may be procured at this establishment at all seasons of the year. A leading specialty is the growing of all kinds of roses and carnations, great quantities being raised here annually. Particular attention is paid to the preparing of bouquets and floral pieces of any design, for weddings, parties, balls, reception and funerals. In this department promptness is a distinguishing feature of the business, as well as beauty of design and moderate prices.

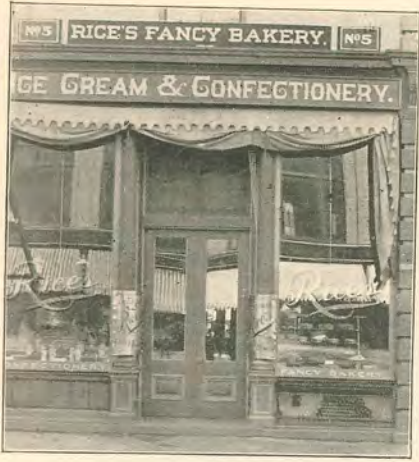
The plant is provided with all modern appliances and conveniences incident to the operation of the business. Mr. White, an Englishman by birth, has had many years of practical and expert experience in the cultivation of flowers and commands a trade extending to all parts of Berkshire.

New York Cash Grocery.

The modern first-class establishment with its varied assortment of food-products, provisions, condiments and table delicacies from all corners of the earth is verily a march of progress and completeness, and in this connection it ought to be remarked that the thoughts just written are suggested by a visit to the finely appointed store of the New York Cash Grocery, located at No. 20 Fenn street, where may be found at all times a fine line of everything comprehended under the head of fine groceries. The stock for wholesale and retail trade is thoroughly comprehensive, covering the entire wide range and including all in best qualities. Such staples as teas, coffees, spices, select creamery and dairy butter, cheese, etc., are prominent specialties of this house. In canned goods, bottled goods, delicacies of all kinds, green and dried fruits and general groceries, this house is unexcelled. The stock throughout is first-class. Mr. Goldstein's long and practical experience gives him exceptional facilities for procuring supplies from the leading jobbers and buying in large quantities at lowest prices for cash, renders it desirable for all those in quest of the best goods at most reasonable prices to inspect this stock. Mr. Goldstein is a man of enterprise and reliability and is highly esteemed.



W. Luther LaRue & Co.



EDWARD F. RICE.

Baker and Confectioner—Ice Cream Parlors.

No establishment devoted to the production of bread, cake, and kindred toothsome articles in Pittsfield maintains a better reputation for fine goods or reliable dealing than Rice's Bakery on North street. It is unquestionably the leading and most popular place of its kind in Berkshire county and has a flourishing patronage, the trade being very large. The premises occupied for business purposes, including an elegantly arranged store and ice cream parlor, and complete manufacturing department, are commodious and ample and a dozen or so in help are required. A large and inviting stock is carried, fresh daily, including wholesome and delicious bread of every description, both plain and fancy; bread rolls, buns, cookies; also choice cakes of all kinds, pies, pastry, the specialty being ornamental and wedding cake. Here is also manufactured a large quantity of choice confectionery, made from pure and wholesome ingredients, and in variety sufficient to please every one. Ice cream is also made on the premises and supplied in small and large quantities to all parts of this community. A large force of pastry cooks and bakers are kept busy all the year in filling the orders of patrons, and as this house makes all the goods it offers to the public, and only the best and purest materials are used in the confections, it is easy to arrive at the reasons for the great popularity of the goods.

Mr. E. F. Rice, although a young man, is a gentleman of rare business ability. He established this prosperous business in 1890, and by adopting honorable and liberal methods has acquired the large and influential patronage now controlled. He is an honored and popular member of the Masonic order, also of the I. O. O. F., Red Men and Royal Arcanum.



Rice's Bakery (Interior.)

CLARY & CO.'S

Wholesale and Retail Family Liquor Store.

A responsible house engaged in the above line of business is that of Messrs. Clark & Co., which was established in this city in 1870. The firm deals both at wholesale and retail, handling the most reliable and choice goods. These are procured direct from the manufacturers and first hands, selected with the greatest care to meet the wants of the trade and public in this section. The stock which is at once large and comprehensive includes a choice selection of native and imported wines, brandies, gins, rums, etc., Scotch and Irish whiskies, cordials, Scotch and English ales and porter may here also be found, as well as the finest old Bourbon and rye whiskies of the very best brands. Pure and unadulterated goods only are handled at this establishment and an extensive business has been built up in this city and through Western Massachusetts, with families and others who desire the best goods. The house makes a specialty of catering to the family trade, a special department being provided for this purpose.

Orders received by mail or telephone receive prompt and careful attention. The premises are commodious and well arranged and afford the best accommodations for the carrying of a large stock, allowing the wines and the liquors to remain on the premises maturing and fining.

Mr. Richard E. Clary, manager of this house, is thoroughly acquainted with every detail of this line of trade and is increasing the patronage constantly.

GEO. A. BIDWELL.

Plumber.

As a sanitary measure for promoting health, the plumbing trade undoubtedly stands in the front rank of modern improvements. So many direful consequences have been proved to be the outcome of defective work in this line, that considerable attention has been called to the subject and many of our prominent men have been led to study it in detail. In this connection we desire to speak of the business of Mr. George A. Bidwell. Mr. Bidwell has been in business here for a quarter of a century. The stores occupied at Nos. 213 and 215 West street are large and contain a complete and varied stock of stoves, ranges, gas and gasoline stoves, household tinware, etc. A specialty is made of the celebrated "Red Cross" stoves and ranges, large numbers being disposed of annually. Mr. Bidwell does plumbing, steam and gas fitting, roofing in all its branches, as well as tin, copper and iron work of all kinds. Work is done with dispatch, while the prices are as reasonable as possible, considering the high-grade work that is accomplished.



Clary & Co.

S. S. Wheeler.

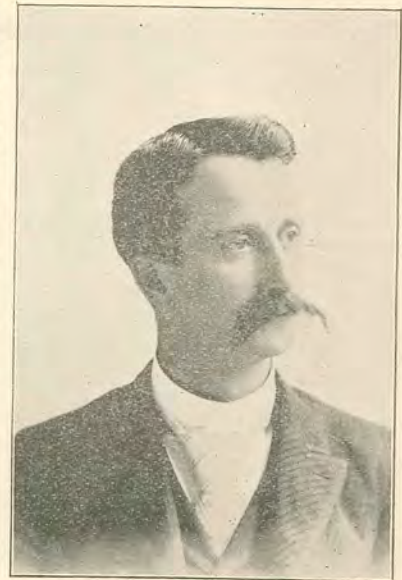
Among those engaged in the photographic art in Pittsfield and occupying a pre-eminent position is Mr. S. S. Wheeler, whose reputation is widespread through the city and county in consequence of the excellence and artistic features of his productions. Mr. Wheeler devoted several years to the business in all its branches and engaged in this enterprise on his own account in 1879. He occupies a handsomely appointed studio at 150 North street, which is suitably arranged into separate departments, comprising parlor and reception room, gallery, toilet rooms, operating, printing and mounting rooms, while the light accessories, landscape scenery and background properties are of the most approved and in the operating rooms will be found the latest improved mechanical devices, cameras, etc., known to the art. Photography in all its branches is here carried on and the finest work is produced. Mr. Wheeler is extensively and successfully engaged in the bicycle business. He has in stock now upwards of seventy-five wheels, but makes a specialty of the Elmore and Keating. He has been engaged in this business since 1895—in that year he disposed of 27 wheels and in 1896 sold upwards of 200. It is a matter of congratulation that of his many patrons not one was dissatisfied, from the fact that the purchaser secured just what he was seeking for. Mr. Wheeler aims to please all and does business on honorable business principles. He does not advertise to sell a new \$100 wheel for \$50.00 but makes his prices right, selling at a small advance above cost. He has in stock several second-hand wheels nearly new which he offers at great bargains. Every wheel sold by Mr. Wheeler is warranted as represented. He also makes a specialty of teaching his patrons to ride, having provided a commodious hall for that purpose. A good stock of watches and jewelry is also kept which is offered at exceedingly low prices. Most of the engravings of this Industrial are the results of photographs taken by Mr. Wheeler. He is a gentleman of experience in the business he operates, devoting his attention critically to its numerous details and is highly regarded in trade circles for his enterprise and ability.

PHILIP SCHWARZ.

Tonsorial Artist.

One of the first things that demands the consideration of the stranger, or those who already reside here is, to find a first class barber shop. To all we say the tonsorial parlors of Philip Schwarz, in the Berkshire Life Insurance company's building. This gentleman who is a skilled artist himself, employs only those who are most capable barbers. Operating four chairs, he is prepared at a moment's notice to give perfect satisfaction. A special room is set aside for ladies and children. Elegant bath rooms are also conducted. Mr. Schwarz possesses a patent steam-shampoo equipment, the only one in Pittsfield. It steams the hair, removes all dandruff and refreshes a person immediately. Altogether, the shop is a model of neatness and conducted in a metropolitan style.

Mr. Schwarz has been in business here for many years. He is an affable gentleman, one of those whom you meet with pleasure and part with regret.



S. S. Wheeler.

ACADEMY OF MUSIC.

Maurice E. Calaghan, Manager.

Probably no other class of people do so much to advertise a city as what are commonly termed "show people." Give them full houses and they go away uttering encomiums of the strongest kind as to the "enterprise of the people" and what a general all around "better than its neighbors" town it is. But give the people only the best attractions, so that a patron can rely that he shall pass an enjoyable evening and knowing this the public respond heartily by giving packed houses to every attraction. Such a manager have we in Maurice E. Calaghan, manager of the Academy of Music. He has been connected with the house for over eight years, the past two years as manager. Never before in its history has there been such a fine line of attractions booked as Mr. Calaghan has succeeded in making dates with. He is assisted in his work by having an opera house that at once pleases both patrons and the profession. The building proper is a handsome three story brick structure of modern architecture. The seating capacity is about 1100, including all parts of the house. The house is heated by steam and supplied with gas and electric light. The stage is quite large, being 80 feet wide, 37 feet deep and 30 feet high. There are 14 of the latest improved traps; the stage has about 35 complete sets of scenery, two handsome drop curtains and is splendidly lighted with rows of border and foot lights. All the stage accessories are of the latest improved pattern and no expense or pains have been spared to make everything absolutely safe.

Mr. M. E. Calaghan is a genial, courteous gentleman, whose unremitting vigilance, industry of talent, have made him a successful manager. In addition to his interests in the Academy of Music, Mr. Calaghan is a member of the firm of Durkee & Calaghan, proprietors of the Pittsfield Transfer Co., they making a leading specialty of carting theatrical goods and general trucking.

H. S. TAYLOR & SON.

Clothiers and Furnishers.

The above named is one of the oldest and best known concerns in Berkshire county. The premises occupied consist of three large stores, of two floors each, thrown into one large establishment, elegantly fitted up and provided with every convenience and facility, and containing a most complete stock, comprising men's boys' and children's clothing, furnishing goods, hats, caps,

and everything pertaining to men's, boys' and children's wear, with the exception of foot covering. The house also transacts a merchant tailoring business and has a large variety of the latest patterns of foreign and domestic materials ready at the disposal of patrons.

Fair dealing is the rule here, and courteous and attentive treatment from salesmen can always be depended upon. Goods are marked in plain figures and no deviation is under any circumstances made from the price, which is calculated upon a cash basis, no compensation for bad debts requiring to be allowed of.

ENGLAND BROS.

Dry Goods.

This is one of Pittsfield's oldest dry goods establishments. England Bros. are dealers in dry goods, notions, fancy and toilet articles, rugs, window shades, etc. The premises occupied, comprise three immense floors and a very extensive stock of goods is carried including the highest grade of silks, satins, imported and domestic dress fabrics, linens, toilet articles, fancy goods, ready-made goods, cloaks, jackets and wraps of every description; rugs, portieres, curtains, window shades, in fine, every

prosperous and up-to-date establishment. The members of the firm now are, Messrs. Benjamin, Simon and Daniel England. The policy they pursued in their commercial operations has invariably been allied with integrity. Their stores are models of neatness, showing attractively dressed windows, and the richest products of the weav-



House of Mercy.

county. Mr. Walters has had a practical experience of over twenty years. The enterprising activity he has ever displayed, as well as his equitable and liberal management, has acquired for him a general popularity in the community.

JAMES EAGEN.

Wholesale and Retail Grocery.

Among the many excellent wholesale and retail grocery houses in this city, there is probably not one that has secured a more enduring hold on popular favor than the well known establishment conducted by Mr. James Eagen. It is in all respects a first-class wholesale and retail grocery store, and has a fine patronage in this city, Dalton, Lenox and intermediate points, which is constantly increasing. The quarters occupied are very large and commodious, and a large, choice assortment of goods is always kept on hand here. From seven to ten clerks and traveling salesmen attend to the wants of patrons. Rock bottom prices prevail here likewise, and purchasers can rely upon getting full weight and a superior article in every instance. The stock includes select teas and coffees, pure and fresh spices, condiments and table delicacies in great variety; standard grades of sugars, syrups and molasses; dried and green fruits, prepared cereals and canned and bottled goods; foreign and domestic fruits, nuts, vegetables; fine creamery butter, cheese and fresh laid eggs; prime hams, bacon, lard and provisions; best brands of family flour, baking powder, etc.; also smoked and dried fish, crackers, biscuit, cigars, tobacco and kindred articles—everything in the line of staple and fancy groceries. This thriving business was originally established by Mr. Eagen in 1888. The trade controlled is a large one and necessitates the employment of special salesmen, one for Dalton and another at Lenox. Several teams are required to deliver goods to the territory covered.

Berkshire is well supplied with summer resorts among them being Maplewood in Pittsfield, the celebrated Irving House in Dalton, the Red Lion Inn in Stockbridge, Curtis Hotel in Lenox, Berkshire Inn at Great Barrington, and many others. They are, one and all, under excellent management and sumptuously furnished, and supplied with all modern conveniences. Several of the above named have been erected within a year or two.

One hundred dollars started on Monday morning on its errand of liquidation will pay a thousand dollars before Saturday night. Try it! It will help your creditor and give him the means to help his neighbor and his neighbor's neighbor and bring cheer, comfort and employment to hundreds of idle people.



Longview.

item found in the great houses of the metropolis and in comparison with which this concern makes a favorable showing. They are in touch with the great jobbers of England, Scotland, France and Germany. The business was originally established by the father of the members of the firm now under comment, and has always been a most

ers' looms and fabric mills are found here. The clerical force is affable and ample, and customers find every courtesy meted out to them when purchasing wares.

THOMAS WALTERS.

Fine Tailoring.

For many years the well known tailoring establishment of Mr. Thomas Walters has enjoyed the reputation of being a leader in the particular line of trade it effects. The premises occupied are conveniently arranged. They are light, commodious and well fitted to properly display the valuable and well selected stock always carried. The finest products in cloths, tweeds, cassimeres, silks, etc., chosen in the best markets for the special requirements of the Pittsfield trade are here to be found, and the most fastidious patron can from them be suited on the shortest notice. From three to six skilled hands are kept employed providing the elegant garments for which this house is noted, and are recognizable, wherever seen, by the fine quality of the materials and the superior excellence of the cut, fit and workmanship. The trade is a large one and includes some of the leading citizens of the city and county. Mr. Walters' business is not confined alone to this territory, orders being taken in all points within a radius of seventy-five miles. Prices charged are uniformly moderate and unrivalled by any similar establishment in the



Academy of Music.



Methodist Church.

BERKSHIRE STEAM LAUNDRY.

R. A. Manock, Prop.

It is not many years since home washing had to be done by the laborious process of hand rubbing, wringing and iron, the only aids being a tub, washboard and sad-iron. Labor-saving machinery and public laundries have revolutionized all this. A noted Pittsfield laundry which has acquired an enviable reputation for superior work and reliable business methods is that of the Berkshire Steam Laundry (Mr. R. A. Manock, Proprietor), located at No. 347 North and Nos. 16 to 22 Northrup streets. The premises utilized comprise a large three story building 50x70 feet in dimensions, which is supplied with the latest improved steam washers, ironers, dryers, and everything known to modern science for use in a laundry, and operated by a steam plant of ample power, while a full force of experienced hands are given constant employment. All work is executed in a superior and prompt manner and without injury to garments. Lace curtains, fine shirts, chemises, skirts, collars and cuffs, embroidered work, fancy dresses, family and hotel work, are laundered in the most artistic and skillful manner and the annoyances of having articles changed for those of others is most carefully guarded against, while the prices charged are very reasonable. Orders are called for and delivered promptly and a high standard of service is assured. All work is insured. In case of fire all losses will be paid, in full, by Mr. Manock. He is a courteous and energetic man, prompt and reliable and has won success by his careful attention to the wants of the public and first-class service.

McCORMICK & JOYCE.

Fine Groceries and Provisions.

This is in all respects, a first class family grocery store, and has a fine patronage; the trade of the firm, which is both wholesale and retail, constantly improving. The quarters occupied are commodious, neat, and well ordered, and a large, choice assortment of goods is always kept on hand here. The stock which is large and complete, includes select teas and coffees, pure and fresh spices, condiments and table delicacies in great variety; standard grades of sugar, syrups and molasses; dried fruits, prepared cereals and canned goods of all kinds; foreign and domestic fruits, nuts and vegetables; fine creamery butter, cheese and fresh eggs; best brands of family flour, baking powder, biscuit and crackers; also smoked and salt meats of many kinds and a full assortment of fine cigars, tobaccos, etc., in fact everything in the line of staple and fancy groceries. Rock bottom prices prevail here, and purchasers can rely upon getting full weight and a superior article in every instance, quantity as well as quality being warranted. A large business is done here, also in Dalton and Lenox, where teams make daily trips delivering goods and securing new orders. Energetic and enterprising, Messrs. McCormick & Joyce, have by these quali-



Berkshire Steam Laundry.

Through the efforts of the Pittsfield Board of Trade this city will have soon in operation a shirt manufacturing concern, which promises to furnish employment to nearly 200 operatives.

prominent as a builder. He has erected many of the best residences in this city and environs. Mr. Atwood is very popular, and he is a strictly honorable man of affairs, and carries with him the confidence of his patrons by adhering to the one unflinching rule of commercial probity.



A View of Morningside.

ties, as well as by their uniform courtesy and geniality, made themselves universally popular in all circles in Pittsfield life.

W. G. BACKUS' SONS.

Plumbing and Steam Heating, Stoves, Ranges and Furnaces.

One of the most responsible houses in this city engaged in sanitary plumbing, is the one managed by Messrs. William G. and Frank C. Backus, under firm name of William Backus' Sons, at No. 4 Bank Row. They occupy a handsome store at this address, with large workshops in the rear, supplied with a full line of necessary appliances. The store is replete with a full line of "Glenwood" and "Peninsular Steel" ranges, "Andes" and "Glenwood" stoves and gas stoves of every description, kitchen utensils, gas fixtures, etc. The specialty of the house is fine open plumbing work, gas and steam fitting. In stock is carried hydrants, lead and iron pipe for water, gas and steam, gas fixtures, pumps, wash basins, bathtubs, kitchen and heating boilers, faucets, water closets, etc. Tin, sheet iron and copper work is also a specialty. Estimates are furnished and contracts are entered for plumbing, ventilating, gas and steam fitting and heating for buildings, residences, stores, etc., in a scientific manner.

The trade done is a large one and is steadily increasing. Prices are quite reasonable, fine work considered.

NATIONAL BICYCLE CO.

L. L. Atwood, President.

While it is held that most modernly equipped conveniences known as the bicycle can be traced back to antiquity, it is also equally true that for a perfect bicycle the public need only go to the National Bicycle Co. at 12 Bank Row. The success of this company since its establishment in 1879 is due to the business ability of its proprietor, L. L. Atwood. This gentleman is energetic and ambitious to make his business one of the most extensive in Western Mass., and the manner in which he is working foreshadows the result he aims to attain. He has a finely equipped store and shop and has excellent facilities for the repairing of cycles. He is an extensive dealer in cycles and cycling accessories. He also puts forward to his customers the advantages of cash or installment payments, a fact which tends greatly to increase his trade. He handles such celebrated high grade wheels as the Stearns, Cleveland, Envoy, Fleetwing and Patee. These are, in short, what the cyclists term perfection, and have given universal satisfaction with all riders. Mr. Atwood has thus far this season sold over 100 cycles. He has also good second-hand bicycles in stock and also rents wheels. In addition to his bicycle interests, Mr. Atwood is also



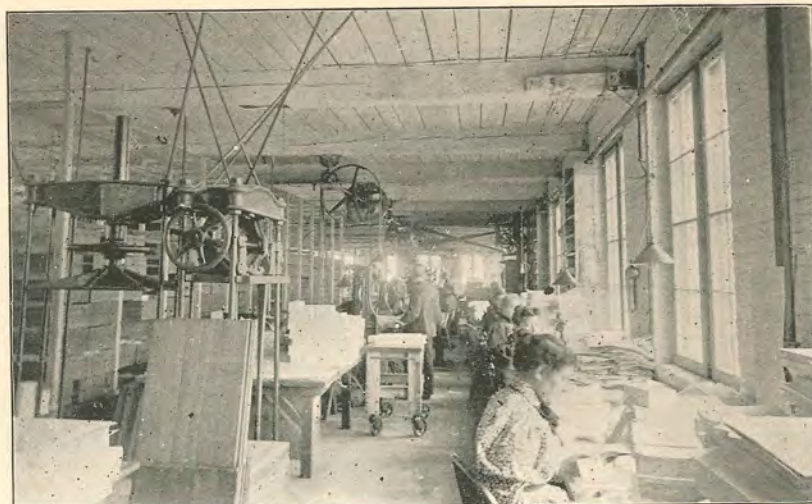
Chas. W. Fuller, Sheriff and Master of House of Correction.



Balance Rock.



Hurlbut Stationery Co. (Interior.)



Hurlbut Stationery Co. (Interior.)

HURLBUT STATIONERY COMPANY,

A resume of the manufacturing industries of Pittsfield would be, indeed, incomplete were we to omit the Hurlbut Stationery Co. This important adjunct to our varied industries was established in 1893, then known as the "Stationery Department of the Hurlbut Paper Manufacturing Co. The business prospered from its inception and in July 1894 it was deemed advisable to incorporate the enterprise as a distinct concern. On July 16, 1894 the present concern was duly incorporated with a paid up capital of \$60,000. Dr. C. C. Holcombe is president; Arthur W. Eaton, treasurer; and Wm. A. Pike, assistant treasurer. The manufacturing plant and general offices are located on South Church street, elegibly situated with reference to transportation and other facilities. The plant covers many acres of ground and comprises many buildings. The main structure is of brick, four stories, 50x150 feet in dimensions, connected with a three story building 30x145 feet, the latter being devoted to the manufacture of the fine boxes, in which the various kinds of paper and envelopes are put up. There are, also, several other buildings, used for power house, storage warehouses, etc., The machinery equipment is modern, and most complete in every department, the whole being operated by a 40 horse-power steam plant.

The company operates a private electric light plant of 250 incandescent lamps. Employment is furnished to about 150 men and women, in the vari-

ous departments. The output comprises an unusually extensive and fine line of writing papers, for elite correspondence, many novelties in papeteries, a large assort-

ment of tablets, wedding stationery, visiting cards, menu and dinner cards, etc., and a complete line of mourning stationery. These goods are manufactured with extreme care, from best stock obtainable, finished in elegant and artistic styles and put up in boxes made from beautiful and original designs. These goods have now been on the market for several years and are in active demand by the trade in all parts of the U. S., Canada and British Columbia, the company employing eight traveling representatives to introduce the fine lines manufactured here.

It is worthy of note to state the fact that the paper used here, in the various productions, is produced at the mill of the justly celebrated Hurlbut Paper Manufacturing Co. of South Lee, Mass. This concern was established in 1822 and is one of the pioneer paper-making companies of Berkshire. The business was established by Messrs. Owen & Hurlbut, this firm being dissolved in 1840 from which time until 1888, the enterprise was conducted by the Messrs. Hurlbut. In 1888 the present company was incorporated with a capital of \$150,000. Mr. Arthur W. Eaton is the president and treasurer.

Nearly 200 hands are employed and the output is about 10,000 pounds per day of the finest quality of writing papers, etc.

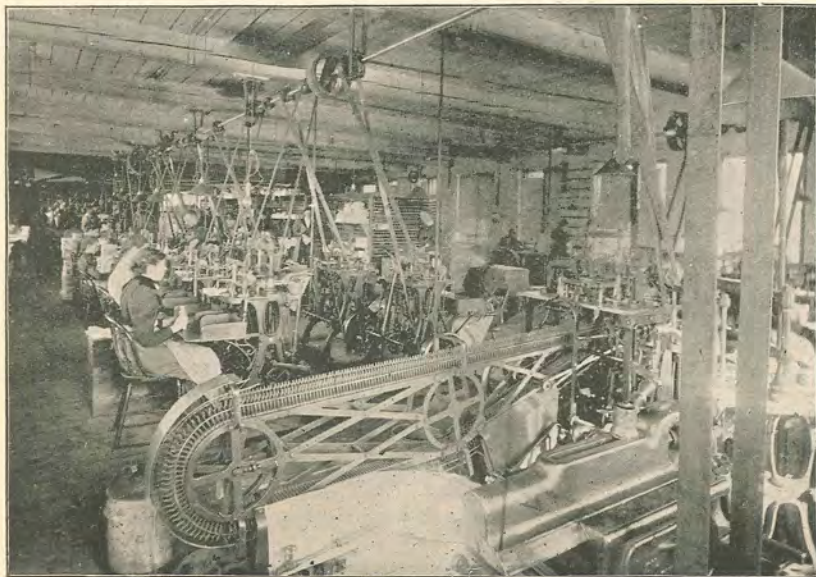
The success of the Hurlbut Stationery Co. is truly remarkable. Established during the trying times of the past few years, it has succeeded in increasing the business with rapid strides and creating a steady demand for the goods manufactured, in all parts of the United States, Canada and British Columbia.



ous departments. The output comprises an unusually extensive and fine line of writing papers, for elite correspondence, many novelties in papeteries, a large assort-

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Manufacturers of Fine Writing Papers, Etc.



Hurlbut Stationery Co. (Interior.)



(Hurlbut Stationery Co.(Interior.)

GARVIN & TANNER.

Wholesale and Retail Dealers in
Hard and Soft Coal.

To say that the coal trade of Pittsfield is immense, hardly conveys the idea of its magnitude. The growth and development of this interest here during the past decade is probably unprecedented in the history of any city of similar size in this country. Among the representative merchants contributing to the general activity in the line indicated, there are none more worthy of note than Messrs. Garvin & Tanner, whose immense coal pockets are located on South Church street. They are shippers of, and wholesale and retail dealers in anthracite and bituminous coal of all kinds, handling annually over 15,000 tons. The firm receives coal direct from the mines and have capacious yards and pockets on South Church street, connected by a spur with the N. Y., N. H. & H. R. R. A carefully assorted and first class stock of hard and soft coal, for domestic or manufacturing purposes, all thoroughly screened, is constantly carried on hand here and a large force of help is regularly employed, while a large number of carts and wagons deliver coal to all parts of the city and suburbs. Bottom prices always prevail, and customers are assured of getting standard weight as well as an excellent article in every instance, quantity and quality being guaranteed.

This flourishing business was established only two years ago but, today, commands a clientele second to no other similar concern in Pittsfield. They supplied the city with over 3000 tons of coal this year, and number among their customers many of our larger manufacturing concerns and others.

The firm also deals extensively in all kinds of wood, lime and cement, offering unusual inducements to consumers of these products.

Messrs. John C. Garvin and Frederick W. Tanner, the members of the firm have had an extended experience in their line—this, together with their superior connections, enable them to quote prices under other dealers. They are gentlemen of high executive ability, energetic and reliable and popular with their trade.



Garvin & Tanner's Coal Pockets.

KENNEDY & MacINNES.

Dry Goods and Millinery.

This house has been in commission for a number of years, and, to the credit of its proprietors, has invariably dealt in goods known as celebrated brands, produced by the leading manufacturers. The firm handle everything in the category of dry goods, comprising imported and domestic silks, satins, velvets, prints, dress patterns, linens, fustians, woolens, laces, gloves, hosiery, fancy articles, millinery goods, and an endless variety of notions known to the dry goods trade. The arrangement of the premises is such as to insure a perfect and effective display of wares, and



F. I. Drake's Greenhouses.

terms, laces, millinery goods, etc., upon the market, as they keep pace with the modern spirit of aggressiveness that characterizes the successful mercantile houses of the present day. Their efforts are manifestly appreciated by their pa-

with all the best improved processes for embalming, and everything in the furnishing line is executed in the most satisfactory manner. The house receives a large and liberal patronage from both the city and suburban trade and the annual business is of a prosperous aggregate. Mr. Hopkins also deals extensively in bicycles and has in stock the celebrated Luthy wheel, manufactured at Peoria, Ill. This is one of the finest and best wheels on the market, and is sold at \$150. They also have the Waltham Comet, the celebrated three-ball-bearing wheel. The Hampshire, Nonotuck and Katrina, made by the Hampshire Cycle Co. These wheels range in price from \$60 to \$100. He has also a line of Juvenile wheels ranging from \$35 to \$50, and other wheels at \$50. Mr. Hopkins also deals extensively in real estate, and has 38 desirable lots for sale at Morningside, which is one of the finest locations in the city for residence property. Mr. Hopkins is a straightforward business man, who is always ready and willing to contribute to the advancement and upbuilding of this city.

FOSTER I. DRAKE.

Florist, 50 Appleton Ave.

The cultivation and sale of flowers and ornamental plants forms an important branch of industry in every business center, and is without doubt the most pleasing among the numerous associations of daily life. One of the leading representatives of this business to be found in Berkshire county is Mr. Foster I. Drake, whose headquarters are at No. 60 Appleton avenue. He is a thoroughly expert floriculturist and fully understands the best methods of cultivating plants and flowers. The business now controlled by him was established over 20 years ago and was purchased by Mr. Drake in 1885, since which time he has enlarged the plant double its then capacity. Mr. Drake has six fine greenhouses with over 6000 square feet spread of glass, etc. These are filled with the choicest flowers, palms, shrubs, and ornamental plants of all kinds. A very large assortment is carried of select cut flowers, the specialties in this line embracing fresh roses, carnations and violets, besides others; also potted plants, mosses, grasses, ferns, roots, bulbs, rustic baskets, and emblematic floral designs in great variety—pillows, harps, crowns, anchors, etc. Appropriate designs and decorations are promptly furnished to order for funerals, weddings, and all occasions of floral display, at most reasonable charges.

Mr. Drake is acknowledged to be one of the most successful designers of floral decorations, wreaths, and emblems in Western Massachusetts, a fact that is amply evidenced by the very large trade done by him in cut flowers. His trade in potted plants, shrubs, etc., also reach a large figure.



George H. Laflin's Residence.

to this end the windows and shelves are carefully and tastefully dressed. A large and efficient clerical force is employed and the wishes of customers are promptly attended to. The firm is invariably among the first to place the latest styles of dry goods, dress pat-

trons, who represent some of the best families in Pittsfield and surroundings.

The members of the firm Messrs. Alexander Kennedy and W. D. MacInnes are among the best known men allied with the dry goods trade.

GEORGE N. HOPKINS.

Furniture and Bicycles.—=Under-
taking.

Among the leading and representative mercantile houses of this busy city should be mentioned that of G. N. Hopkins, furnishing undertaker and embalmer, and dealer in furniture and upholstery goods. This well known house was established upwards of 50 years ago by Baptist Barnes, who was succeeded by Lemuel Lloyd. S. T. Whipple succeeded him and for the past 17 years the business has been conducted by Mr. Hopkins, and the concern is today one of the largest and finest in its line in this country. In its present status, the establishment occupies a large two upper floors, located at 186 North street, also a four story structure in rear of store, and in its general appointments represents all the modern adjuncts of convenience and attractiveness. Advantageously arranged about the spacious salesroom is shown a superior line of household furniture, representing all the newest and artistic designs, and sufficiently varied as to meet the requirements of all classes of customers. The undertaking department is supplied

THE BIG STORE,



CENTRAL MARKET CO.,

Along the main thoroughfare of Pittsfield may be found many concerns that deserve particular mention at our hands. Among these the establishment conducted by the Central Market company must be carefully included, particularly as it is one of the most enterprising concerns in the city, and is the first in the field to successfully inaugurate a strictly cash system. You can buy anything here in the grocery or provision line,—it is, of course, understood that it is in the best the Central Market Company deals and at lowest cash prices, for you can buy here for cash only. The rich and poor fare alike—there is no credit extended to any one, consequently there are no bad accounts; loss of accounts makes high prices, and the system prevailing at this prominent establishment must necessarily mean the very lowest prices. For the convenience of those not wishing to pay for each article at time of purchase, or where orders are taken at the house, checks are taken in advance for \$5, \$10, \$25 and \$50 or \$100. These checks are not deposited until their face value is traded out.

Goods are also sent, C. O. D. to residences, free and quick delivery being one of the special features of the business. Three teams are employed and regular hours for delivery are maintained and you can look for your groceries with just as much punctuality as for your daily mails. An emergency team as well as a tricycle cart are utilized for special delivery orders.

The Central Market company has been in existence less than four months, and in the brief time elapsed it has made itself felt to such an extent that its name is a familiar household word. The premises located in the Hull & Morton block are finely arranged and equipped for the transaction of business, and cover an area of 6000 square feet of floor space. The main entrance is excellently lighted by two immense plate-glass show windows. A handsome soda water fountain is also one of the features. The small but tastefully equipped store is always a great center of attraction. Here one finds, always, displayed a large variety of table delicacies, and confections. An ample stairway leads to the main department; here the visitor finds himself in one of

the best equipped grocery and provision stores in the state. All counters, shelving and fixtures are of quartered oak. For the preservation of perishable articles a cooler, which is also of oak, and 9x20 feet in dimensions, front and sides of French plate glass, is provided, the cooler having a capacity of four and a half tons of ice at one filling. The Lamson Rapid Spring Cash Carrier is in use here. The premises are heated by steam and lighted by a large number of incandescent and arc lamps.

There are the three general departments, namely—grocery, meat and provision, fruit, fish, oysters, etc. The grocery department is under the supervision of Mr. George B. Miranda, meat and provisions under Mr. E. M. Miller; fruit, fish, oysters, etc., in charge of Mr. John Van Miller, who is also general manager of the whole establishment.

The capital stock of the concern is \$10,000 and the following are the officers and directors, viz: President, Frank Russell; treasurer, John P. Merrill; clerk, Frank H. Cande, also H. H. Ballard and John H. Kelman. The entire establishment is filled to its utmost

capacity with a stock of groceries and table delicacies, meats and provisions, fruits, confectionery, fish, oysters, clams, etc., which is not only varied and complete but is made up of goods which are obtained from the most reliable sources—many of the products dealt in being put up under their special order, and bear the trade mark of, "Central Market Co." and can therefore be depended upon to prove as represented. The stock includes, practically, everything in the various lines mentioned, and is so carefully selected and so complete in every department, that this concern is in a position to cater satisfactorily to the most fastidious trade. The prices they quote are not only as low as the lowest,—quality considered—but will compare favorably with those of some houses on goods of decidedly inferior quality. Employment is provided to fifteen competent assistants; the business is thoroughly systematized and every order is assured prompt and careful attention, while the facilities for delivery are such as to assure prompt and reliable service in that very important department of the business.

HULL & MORTON BLOCK,



FINE GROCERIES AND PROVISIONS.

FARNSWORTH CARD CLOTHING CO. *
----- *
Machine Card Clothing *
OF EVERY DESCRIPTION. *
----- *
80 MCKAY STREET, - PITTSFIELD. *

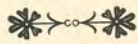


DALTON, MASS.,

In the Year 1897.



CRANE & CO.,



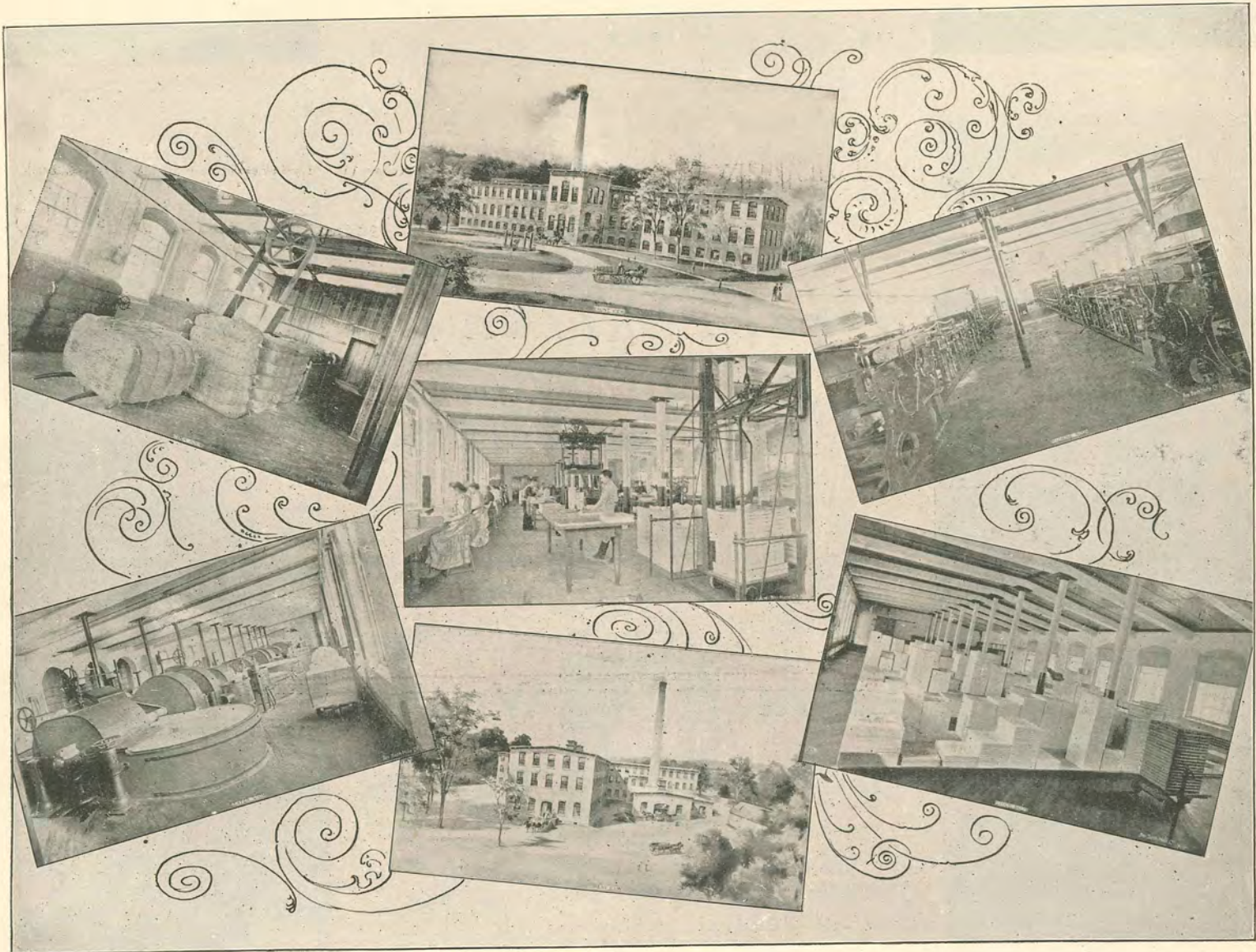
MANUFACTURERS

DALTON, MASS.

OF

Bank Note, Bond
and Parchment

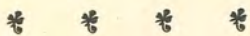
PAPERS.



Views of Crane & Co.'s Pioneer Mill.

The Irving House,

IN THE BERKSHIRE HILLS, DALTON, MASS.



We Make a Specialty of Serving Dinners to Parties.

THE IRVING HOUSE.—The Irving House is one of the modern hotels of Berkshire County and stands on a site sufficiently elevated above the valley to receive the full benefit of grand views and cool breezes. It is Colonial in architecture and built entirely of brick. It has all of the modern improvements and conveniences, including electric lights and bells, steam heat, bath rooms, etc. The rooms are all of good size, with furniture of antique oak and ash. Every room is an outside one and commands excellent views of the surrounding country. Fine shade trees surround the Hotel.

A spacious lawn gives the children a delightful play ground, and offers the young people many pleasant hours with lawn tennis and croquet. A fine billiard hall has been added and many other improvements have been made. A first-class livery is connected with the Hotel.

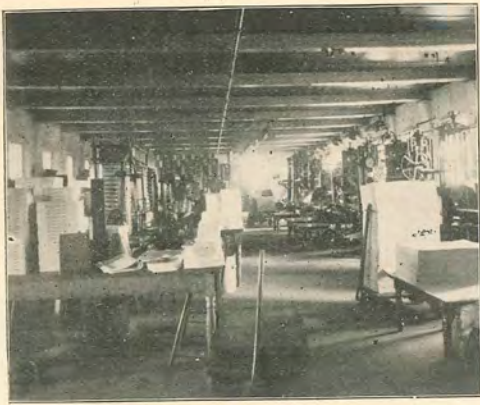
DRIVES FROM IRVING HOUSE.

Lenox,	10 Miles	Wizard's Glen,	1½ Miles
Lebanon Shakers,	11 "	Wahconah Falls,	2½ "
Stockbridge,	16 "	Maplewood, Pittsfield,	4 "
Greylock Mountain,	16 "	Pontoosuc Lake,	4 "
Williamstown,	24 "	Onota Lake,	5½ "

E. E. MORRIS, Manager,



DALTON, MASS.



Business Established 1801.

~ OLD BERKSHIRE MILLS COMPANY, ~

MANUFACTURERS OF FIRST-CLASS

SUPERFINE

Writing Papers

—AND—

Bristol Board.



Extra
Fine



Writing
Papers.

(This Trade Mark on Every Box.)

Z. & W. M. CRANE,

DALTON, MASS., U. S. A.



These goods, which are acknowledged to equal the Finest Foreign Manufactures, are presented as follows:

SUPERFINE QUALITY.

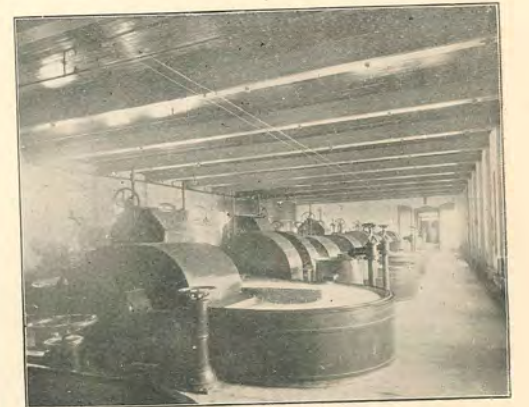
In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.
In a separate box of uniform size is one eighth of a thousand envelopes corresponding in tint and quality to the paper.

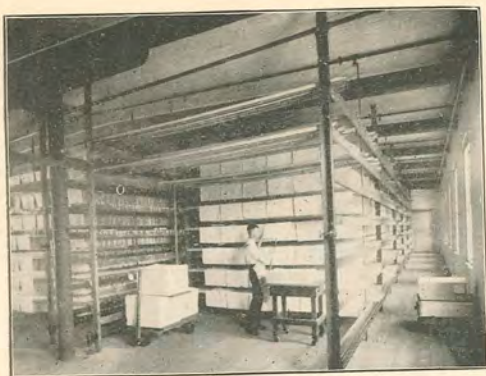


EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one quarter of a ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like boxes, are envelopes to match. All of this stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

SOLD BY ALL BOOKSELLERS AND STATIONERS.





Dry Loft No. 12, Centennial Mill.



Centennial Mill.



Defiance Mill.



Engine Room, Centennial Mill.



BYRON WESTON COMPANY,

... MAKERS OF ...

Linen Ledger ~ ~ and Record PAPERS.

Have Received 21 Medals and 1st Premiums.

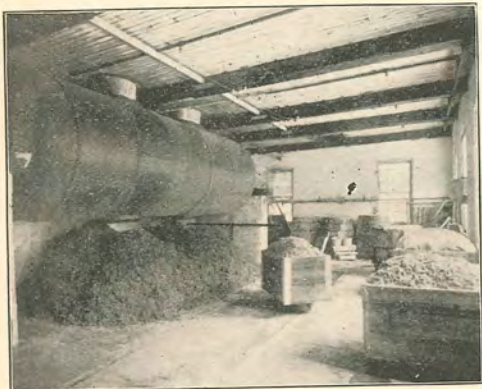
WE MAKE A SPECIALTY OF THIS PAPER AND
MAKE NOTHING ELSE.

... MILLS AT ...

Dalton, Mass., U. S. A.



Rag Room, Defiance Mill.



Rotary Bleach Room, Centennial Mill.



Finishing Room, Defiance Mill.



Finishing Room, Centennial Mill.



Engine Room, Defiance Mill.



Finishing Room, Centennial Mill.



Defiance Mill.



Machine Room, Defiance Mill.

PICTURESQUE DALTON.

Nestled among the historic Berkshire hills, 1263 feet above the ocean is the charming town of Dalton, noted for its paper industries, as a summer resort, and as the home of the Cranes and Westons. Dalton is 176 feet higher than Pittsfield; 1223 feet higher than Albany; 1193 feet higher than Springfield and 233 feet lower than Hinsdale.

Dalton was detached from Pittsfield and incorporated March 20, 1784 and is a long and narrow township. The Congregational church was the first church, and was built February 16, 1785. It was located where the tomb is now located in the Main Street cemetery. The next one was located just east of the Eagle Hotel and was raised, June 29, 1811. The first Methodist church was dedicated January 12, 1835. The first pastor of the town was Rev. James Thompson, who was settled March 1795. The first paper mill built in Dalton was located on the site of the present Old Berkshire mills and was destroyed in 1802. The first mill destroyed by fire was the Defiance, in 1852, May 22. In 1809, Crane's Red Mill was erected, and the last mill to go up in flames was the Bay State in 1877. At present there are six large paper mills in operation here, viz: Crane & Co.'s "Pioneer" and "Government" mills, Z. & W. M. Crane's Bay State mill, The Old Berkshire mills, and Byron Weston Co.'s Defiance and Centennial mills. They manufacture bond, bank-note parchment, fine writing, linen-ledger and record papers; also fine bristol board. Here, also, is located the Dalton Shoe Co. makers of ladies' fine footwear, and the new Hampdon Woolen Co.



Hon. Byron Weston's Residence.

The town has two hotels, —the Eagle Hotel and the Irving House. The former was built in 1800, by Ephriam Clark, who was the landlord for 12 years and up to the present time it has had eight managers. John Chamberlain, the present proprietor, has been in charge 33 years. During the past 97 years, seven hotels have come and gone. The Irving House was erected some five years ago, was burned

two years ago and rebuilt in a remarkably short time. The Irving House is one of the most delightful summer resorts in the county and its fame is rapidly growing; each season it is taxed to the utmost, and in all probability will soon be enlarged. E. E. Morris is "mine host" and is an ideal landlord.

One of the first things that attracts a stranger's eyes, as he comes into town, is the elegant public buildings, its fine

business blocks and many handsome residences, among them being the brown-stone mansion of Hon. Zenas Crane, the homes of Lieut. Governor W. Murray Crane, Mrs. J. B. Crane, Frederick G. Crane, Thomas D. Carson, J. W. Flansburg, Dr. W. W. Scofield, William B. Clark, Franklin Weston and "Westholme", the elegant home of ex-Lieut. Governor Byron Weston. The schools of Dalton are first class and its school buildings are among the finest in the state. Its town hall, opera house and library was a gift from the Crane family and cost nearly \$70,000. It is a beautiful structure located in the very heart of the town. The state road runs through the center. Dalton is connected with Pittsfield, not only by the B. and A. railroad, but by electric cars which prove a great convenience to the people. There are many delightful drives in and about here, probably the place most frequented being Wahconah Falls, which makes a delightful retreat in the warm days of summer. Here you have the romantic walks, the grand waterfalls and a cosy pavilion.

The population of Dalton is between 3000 and 4000. It is the wealthiest town of its size in the state, and has the distinction of having furnished the state with two Lieut. Governors—Hon. Byron Weston and Hon. W. Murray Crane. It is one of the most healthy towns in the country, and in every way takes front rank.



Hon. Zenas Crane's Residence.



Mrs. J. B. Crane's Residence.



Mrs. Z. M. Crane's Residence.

PAPER--ITS MANUFACTURE

Dalton's Leading Industry.

THE FINEST PAPERS IN THE WORLD MADE HERE.

Among the great industries, that have assumed large proportions during the last quarter of a century, is paper making. The combined daily product of the mills of the United States is now about 12,000 tons.

The general public have at best a meagre idea of the process of paper making, and the cost of a fully equipped mill. The chief component of fine writing, book, ledger and bond papers is rags. Some news stock is made almost wholly of wood pulp, but this material has not the strength or fiber for the finer grade. A large quantity of rags used are imported, though domestic ones are used to a large extent. The rags are conveyed in the bale, as a rule, to the top floor of a mill and the mass torn to pieces, after which they are placed in a hopper from which they pass to the sorting room where the buttons are removed and the rags carefully sorted. Then they are fed into a cutter that reduces them to small pieces, from this they pass into the dusting machine. The rags pass through several of these dusters one after another and then are caught on a strip of canvas which hurries them to the ceiling, there to toss them down a steep incline of iron slats. Through this stray buttons and other superfluous articles are supposed to fall. After the dusting, the rags are pushed down through holes in the floor, which let them into an immense cylinder tank. A mixture of lime water and soda ash is put in the rags and the steam turned on. In this slowly revolving tank the rags are boiled for twelve hours in big boxes. After boiling is completed, the contents of the digesters are blown out into a receiver, where it presents the appearance of soft pulp. The liquor is then washed out; and after it has been bleached, it becomes

rag pulp, which is used in the manufacture of fine book paper and writing paper. The pulp is now subjected to a process of beating and macerating, to reduce it to the proper consistency; and at this stage coloring may be added to

give any shade desired. A certain amount of sizing is also used, the sizing being made from resin, "cut" with soda ash—for the purposes of giving impermeability to moisture and a firm surface; otherwise the product would be a simple blotting paper. The pulp is now ready to go to the paper machine. It should be noted here that newspaper pulp is formed of 80 per cent ground pulp and 20 per cent chemical pulp. Book paper is formed entirely of chemical pulp.

If we bear in mind the frail nature of the article which it is designed to handle, the visitor to a paper mill will be astonished at the great size and weight and the massive strength of a paper mill.

At first sight, the massive cast iron frame, from eight to ten feet wide, and

from one hundred to one hundred and fifty feet long, appears to be better to manufacture iron and steel than to handle the thin, milky fluid which stands ready for manipulation at the upper end of the machine. The wet pulp of which 95 per cent is water, first passes through a screen, where it is cleaned. It then flows into a vat, at the further edge of which is provided an overflow, which consists of a true, level, edge or lip which forms a kind of weir, over which a broad, thin stream of pulp flows on to the paper machine proper.

This stream is full width of the machine, and its depth has to be kept perfectly true and even throughout. The pulp falls on to what is known as the Fourdrinier wire. This is an endless wire cloth, seventy meshes to the inch which is the full width of a machine, and travels continuously over a set of

are hollow cylinders about three feet in diameter and extending the full width of the machine, through which a constant flow of live steam is maintained. These thoroughly dry out the paper.

At this stage of the process the sheet is rough and uneven, presenting very much the appearance of a sheet of paper that has been wetted and allowed to dry again. It now has to be ironed out, as it were, and the desired finish imparted to its surface. For this purpose it is passed through the calender, which consists of two vertical standards which carry usually eleven superimposed chilled steel rods of the very highest possible polish. The paper is inserted between the upper two and passes down through the whole set, the desired pressure being obtained by means of powerful screws.

This process is repeated in a second stock of rolls, after which the finished paper is wound into a large roll. It is then passed through the cutters and cut to the required width and length.

If a highly finished surface is desired, the paper is passed through what is known as super-calenders, which consist of, usually, eight rolls, four of which are chilled steel and four of pressed paper, arranged alternately, the combination of the two materials in the rolls giving a high finish.

Now that we have acquainted our readers with the process of paper making, we purpose giving them an insight to the various concerns engaged in the particular line in Dalton.

Z. & W. M. CRANE.

Manufacturers of Extra Fine Papers for Correspondence.

The Bay State Mills dating their inception to 1877, rank with the most famous of those whose enterprise has resulted in the development of the paper trade in Massachusetts, and the building of this hustling and prosperous town. Many improvements have been introduced from time to time, among the most recent being the erection of a large boiler house. The mill proper is of brick, three stories high and built in the form of a Maltese cross, the floors being 550 feet in length, by 40 feet in width, lighted by electricity and heated by steam throughout. The ma-



Crane's Pond.



Fred G. Crane's Residence.



J. D. Carson's Residence.

chinery equipment is a most complete and modern one, embracing three steam engines, several boilers and an 80-inch Fourdrinier paper machines, besides plasters, calenders, box and envelope machines, etc. About two hundred men, women, boys and girls are employed.

The output consists of ladies' fine writing papers and envelopes. The new tents of which there are now many, are wonders of delicacy, clearness and subdued tone. Messrs. Z. & W. M. Crane have demonstrated it a fact that their goods are superior to those imported from other countries. That they have succeeded is shown from the fact that the foreign goods are now scarcely quoted in the market, while "Crane's goods" are staple stock with every deal-

er of any pretensions. The names of each of their brands are copyrighted and also their boxes each of which bears their well known trade-mark of the "Fireside Crane."

OLD BERKSHIRE MILLS COMPANY.

Manufacturers of First-Class Flat and Folded Papers.—Extra Superfine Bristol Board.

The "Old Berkshire Mills" were the original paper mills of Dalton. They were established in 1801 by Messrs. Henry Wiswall, Zenas Crane and John Willard. Many changes in ownership were made from that time until 1889 at which time Messrs. Z. Crane, Jr., W. Murray Crane and John D. Carson became proprietors and incorporated the

"Old Berkshire Mills Co., with a paid up capital of \$150,000.00. Messrs. Zenas Jr., and W. Murray Crane are interested in three other mills in Dalton. The original Old Berkshire Mills were destroyed by fire in 1872, the present plant being erected a year later. The plant comprises three buildings—the rag rooms and engine room 40x120 feet, three stories; the finishing rooms and drying loft three stories, 40x120 feet and the machine room, with drying loft 30x120 feet, this being between and communicating directly with the two first named structures, thus affording excellent facilities, besides the saving of time and labor, the rags passing direct to the pulp engines, from them to the machine and thence to the dry lofts

and other good qualities are the subject of comment wherever introduced. That they sell well is shown by the fact that the mills are run to their full capacity the year round.

CRANE & CO.

Manufacturers of Bank Note, Bond and Parchment Papers.

It is absolutely certain that in no country of the civilized world has paper-making been brought to such a high degree of perfection as in the United States. Taking up this industry

appliances, including Fourdrinier machines, rag engines, dusters, calenders, etc., to insure perfect production. Our readers will find, in these pages, illustrations of the exterior and interior views of these fine mills. The "Pioneer" mill is devoted to the manufacture of bond and parchment papers of the highest grade, while at the "Government" mill is made the paper used by the United States government for its currency.

Steady employment is given to a force of nearly 400 operatives. The combined capacity of the two mills is 3 tons of paper per day. From the commencement of the business the founder undertook to make goods of the very finest grades to be obtained in the world,



Crane & Co.'s Government Mill.

and calenders. There is also a one story engine and boiler house, 20x100 feet containing three boilers and three engines generating about 300 horse power and supplying steam heat to the many buildings. The machinery equipment is complete and of modern and latest improved manufacture, including four 550 pound and two 800 pound rag machines, two immense washer engines, a 76 inch Fourdrinier paper machine, seven calenders, two hydraulic presses, a 56-inch paper cutter and other appliances required in paper-making. From 100 to 150 men, women and boys find employment and the daily output is about 6000 pounds.

It is hardly necessary to dwell upon the quality of the "Old Berkshire Mills" papers, which are confined to two varieties only—fine writing and fine ledgers. They are favorably known to the trade and to consumers throughout New England, South and West, and their superiority of material and finish, extraordinary smoothness and strength,

in detail as represented in Dalton it becomes necessary to make special mention of Messrs. Crane & Co., the well known manufacturers of bank note, bond and parchment papers.

This business was established nearly one hundred years ago by Zenas Crane, who was succeeded in 1842 by Zenas M. Crane and James B. Crane, under firm name of Crane & Co. The present members of the concern are Zenas, W. Murray and Frederick G. Crane. From its inception the concern has succeeded by honorable, enterprising and legitimate business methods, in building an influential and permanent patronage throughout the entire United States, Canada and foreign countries. The plants of the company, known as the "Pioneer" mill, located on Housatonic street, Dalton, and the "Government" mill, situated about midway between Pittsfield and Dalton, are substantial brick structures, erected since 1892, and equipped with the most highly improved paper-making machinery and

and from that policy the concern has never wavered.

Its bank note and bond and parchment paper is prepared with extreme care and no faulty stock is allowed to leave the premises. Goods are always guaranteed. They are in steadily increasing demand and are unsurpassed for reliability and uniform excellence.

The members of the firm are natives of Dalton and have resided here all their lives. Mr. W. Murray Crane, of this firm, is now Lieut-Governor of Massachusetts.

One hundred dollars started on Monday morning on its errand of liquidation will pay a thousand dollars before Saturday night. Try it! It will help your creditor and give him the means to help his neighbor and his neighbor's neighbor and bring cheer, comfort and employment to hundreds of idle people.

BYRON WESTON CO.

Makers of Linen Ledger and Record Papers.

THE CENTENNIAL AND DEFIANCE MILLS.



Center Block.

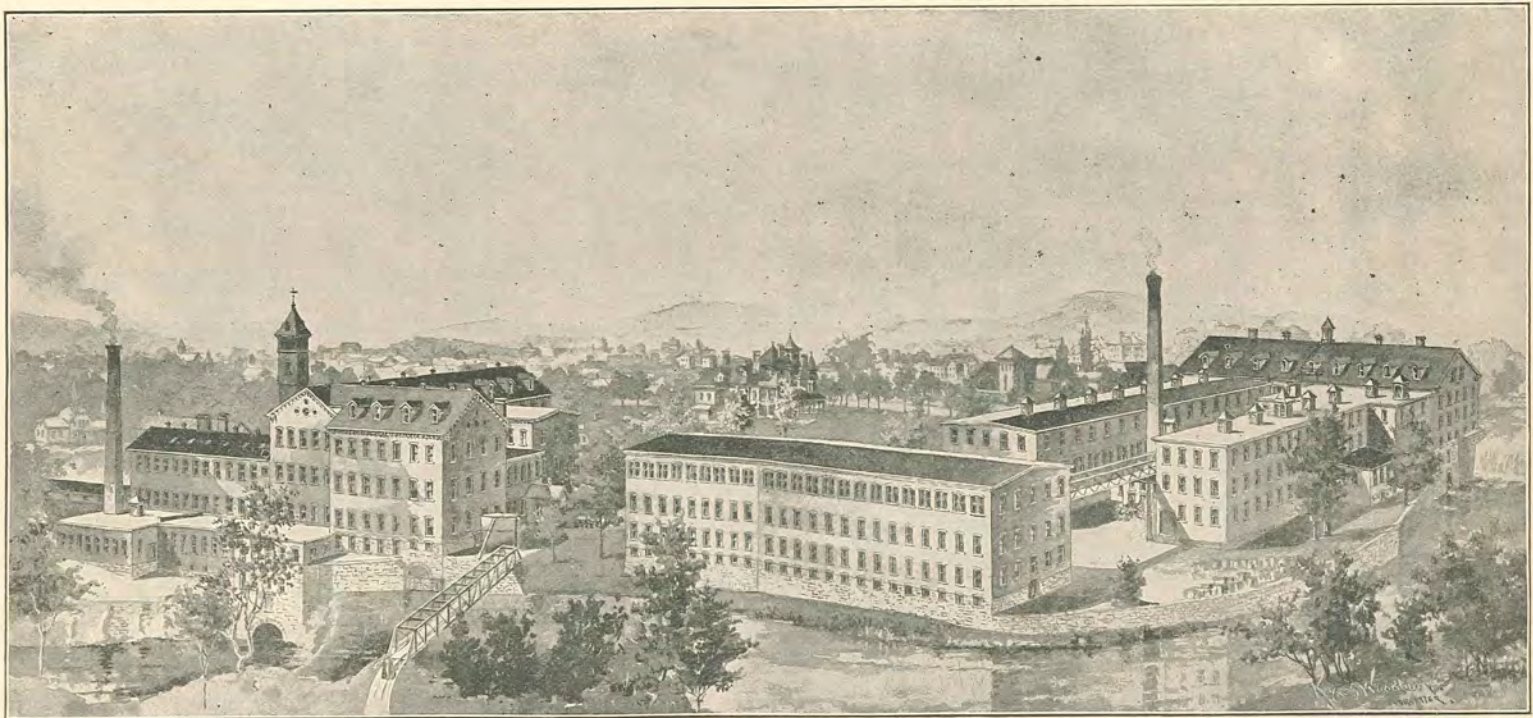
The ledger and record papers of the "Defiance" and "Centennial" mills are well known and generally accepted as standard goods of the very highest grade. The inception of this extensive business dates back to 1863 at which time Mr. Byron Weston began the production on a very modest scale of the papers now sold and in demand, in all

merits of which are apparent at a glance to any one competent to form an intelligent opinion. Since 1863 the firm has added to its facilities from time to time until the plant comprises two great paper mills, appropriately named the "Defiance" and the "Centennial". The first consists of a group of buildings, all of brick, as follows; store and

finishing room of two stories, 30x60 feet, and storage room, three stories, 30x60 feet. The general offices are at the front of the main store room and connect with both.

The "Centennial" mills consist of a structure forming three sides of a square, with an "L" and outbuildings.

sents the sum of all that human knowledge, patience, ingenuity and watchfulness can do toward the preparation of the material for a paper that shall be clear, even, and solid in substance, strong in fiber, with an easy writing surface, and, what is of great importance in ledger and record papers, capa-



Byron Weston Co.'s Centennial and Defiance Mills.

parts of the world. It was uphill work at first, but gradually the superior qualities of the new papers made for them a slowly broadening market, sales augmented and eventually the trade became so well established as to require no particular effort upon the part of the house to boom an article the

shipping rooms, two stories in front, three at rear 50x175 feet; machine room, off one side, three stories 40x150 feet; there are connected, finishing, shipping rooms, etc.; another machine room is two stories, 30x100 feet; one story boiler room connecting with both machine rooms 60x60 feet; a second

The main structure is 175 feet deep and has a frontage of 150 feet and the equipment here is about the same as that contained in the "Defiance" mill. As before intimated, the machinery outfit is comprehensive and of the best possible design and includes rag engines, and Fourdrinier paper machines. Water and steam power are utilized to the extent of 600 horse-power; two hundred and fifty hands are employed and the capacity is over 6000 pounds of finished paper daily.

The excellent qualities of the Byron Weston Co.'s paper are attained by the most thorough and painstaking attention to detail, which begins when the rags enter the mill, and ends only when the finished paper is in the hands of the buyer. Only the finest white rags, cut by hand, are used for all the brands of paper made, and incessant and unremitting vigilance at every step is the price of the quality of these papers. The water used is obtained from an artesian well, with a daily capacity of 25,000 gallons, conducted to the mills by pipe where it is carefully filtered to make assurance of purity doubly sure. Washed in these waters, the pulp attains a remarkable degree of cleanliness and snowy whiteness. When the pulp goes into the stuff-chest it repre-

ble of erasure without destruction of the writing surface; and it is one of the achievements on which the Byron Weston Co. especially pride themselves, that an erasure on their ledger and record paper requires no pomace or rubbing to smooth it for rewriting.

These papers have been awarded medals and diplomas at home and abroad. The "Centennial" and "Defiance" mills are the only ones in the world devoted, exclusively, to the manufacture of linen ledger and record papers.

The Byron Weston Co. was incorporated in 1888, and has invested a paid-up capital of \$400,000.00. Byron Weston is president and Franklin Weston, treasurer.

President Weston is a native of Dalton and has always been prominent in its development. He has served this district in the state Senate and was lieutenant governor for a term. He is well and favorably known in paper-trade circles and is held in high esteem by all.

Mr. Franklin Weston is also a native of Dalton and has been identified with this concern for many years. He is thoroughly acquainted with every detail of the paper manufacture and has full charge of the company's purchases, sales and finances.



Riverside Block.



Dal'on Shoe Co.



Dalton Laundry.

DALTON SHOE COMPANY.

Manufacturers of Ladies' Fine Shoes.

Shoe manufacturing occupies a prominent place among the industries of Massachusetts, and Dalton contributes her full quota to the volume of the state's products in this department of labor. The Dalton Shoe Co., while not as old as some of its competitors, ranks with the best in point of substantial character, progressive spirit and business enterprise. It was established and incorporated in 1889, with a paid up capital of \$50,000. Mr. H. A. Barton is president and treasurer. He is a gentleman of great experience undoubted capacity and social and business standing and has been with the company since its inception. J. W. Fuller is superintendent of the manufacturing department.

The factory is of brick, four stories in height, 40x140 feet, heated by steam, lighted by electricity and equiped in all departments with the newest and most perfect machinery and appliances, including every new invention and improvement of practical value, all driven by a model thirty-five H. P. Westinghouse engine. From 100 to 150 skilled hands are employed, as required by state of trade and vast quantities of superior footwear are produced for the market. The specialties embrace the manufacture of a fine grade of shoes for ladies, misses and children. Capacity of factory is eight hundred pair daily. These goods, well and carefully made from selected stock, bear favorable comparison with those of the same

class made anywhere, and are steadily and surely extending the fame of the house.



Rear View of Bay Sta'e Mill.

W. W. CLARK.

Contractor and Builder.

Dalton is a most enterprising town and among her most progressive and energetic citizens we cite Mr. W. W. Clark, contractor and builder. This gentleman established himself in Dalton in 1893 and at once commenced operations. He has had nearly fifteen years

practical experience as builder and is prepared to undertake contracts of any size. His energies are devoted to the regular line of contracting and building, including all kinds of jobbing. Many private and public buildings have been erected by Mr. Clark in this town and vicinity, and of these as particularly worthy of notice, we will instance the new Methodist church, Craneville school, and Messrs. Tower, Crockwell & Ferry's residences. He also erected the \$40,000 Red Lion Inn at Stockbridge and many other fine structures. In season, from 60 to 75 men are employed who are at all times under the immediate supervision of Mr. Clark.

Old Berkshire mills and is well equipped with all necessary appliances for dispatch of business. Wagons and buggies, phaetons, carriages, etc., of all kinds are made to order on short notice; repairing in all its branches is done with promptness and on reasonable terms.

A leading specialty of this house is the shoeing of horses. Mr. Danis is surrounded by a corps of skilled workmen and the work done is of a superior order. No one better understands the anatomy of a horse's foot than Mr. Danis and his knowledge is of the highest importance. He enjoys a large and liberal patronage and is generally admired for his sterling qualities.

DALTON LAUNDRY.

W. C. Mandigo, Proprietor.

This is one of the most reliable concerns of the kind in Dalton, and has been considered so since Mr. Mandigo assumed management in 1896. This gentleman has expended his efforts in the direction of maintaining a laundry that should be regarded as universally popular. He has equipped his premises with every modern facility necessary for the prompt and satisfactory consummation of work, and employs a force of seven skilled hands, including washers and ironers. A characteristic feature of the establishment is found in the fact that no destructive ingredients are used in the efforts to cleanse clothing, while a further guarantee of non-destructive work is found in the fact that the ironing is done entirely by hand, a process that not alone insures an attractive appearance to linen, but spares it from the wear and tear that it might otherwise be subjected to if ironed by machinery.

Mr. Mandigo confines himself not to Dalton alone, but keeps teams busy delivering work in all parts of Pittsfield and Hinsdale. He is a practical business man and popular with his trade.

T. DANIS.

Fine Horseshoeing and General Jobbing.

This important branch of business was established here in 1893, since which time a large and growing trade has been acquired, patrons coming to this establishment from all parts of the county. The shop is located near the



Union Block.



Dalton High School.



G. J. Jordan's Machine Shop.

G. J. JORDAN.

Iron Founder and Machinist.

The industry which includes the work of the machinist constitutes one of the leading industries of this country and relative thereto the name of G. J. Jordan is conspicuously in evidence. He is a machinist and manufacturer located at No. 42 Flansburgh avenue. He is a practical machinist and manufacturer, the specialties being water wheels, circular saw, shingle, lath and box board mills, lathes of all kinds, boring and mortising machines, moulding machines, shafting, hangers, pulley and saw arbors. Special attention is given to repairing of paper making machinery, particularly in the way of delicate jobs. Mr. Jordan's work in this direction met with invariable approval ever since he established the business in 1889. He is a practical machinist and has in his employ a force of four skilled mechanics. He has constructed his shop after the modern style and equipped it with every facility in the way of machinery, etc., and his efforts are bent in the direction of increasing the scope of his trade territory. He is invariably prompt in finishing his work which is always of a most satisfactory order.

F. W. RANSBOTHAN.

Flour, Grain, Coal and Wood— Builders' Supplies.

It is one of the reasonably coveted privileges of the people of Dalton to rest in the enjoyment of good breadstuffs, a fact due to the excellent flour supplied by Mr. F. W. Ransbothan on Depot street. Not only does he handle the favorite brands of flour, but also grain, feed, lime, cement, plaster, hair, salt, all kinds of seeds, wood and coal,

baled hay and straw, poultry supplies and fertilizer. Mr. Ransbothan also conducts a large and complete grinding mill, with a daily capacity of ten tons. Corn, oats and all grains are ground to order on most reasonable terms. The premises occupied comprise several very substantial buildings, covering an area of 50x200 feet and employment is given to, from 7 to 10 employes. Mr. Ransbothan extends every courtesy to customers. He is in touch with the important grain, flour, lime and cement



Hampden Woolen Co.

producers and shippers of this country, and therefore can buy at prices which afford his customers an advantage. He has among his patrons many leading firms who handle his goods, as well as families to whom he supplies the same, and he furnishes many builders with lime, cement, hair, etc., for structural purposes.

In his commercial transactions Mr. Ransbothan is prompt and reliable, and there is nothing new on the market in his line that he does not aim to place before his patrons.

dition to their baked goods, the firm maintain a well-patronized lunch room, where they serve all the delicacies and good things of the season. They employ several assistants in conducting the large business and the premises are extensively patronized by the residents of Dalton. All the goods carried are manufactured here, and therefore, are of necessity purely made, the material used being the best in the way of flour, eggs, butter, sugar, spices, extracts, etc. The firm comprises Mrs. C. W. Smith and her son, M. R. Smith.



Ransbothan's Flour and Grain Depot.

C. W. & M. R. SMITH.

Fancy Bakery and Lunch Room.

This firm is the successor of F. S. Packard and the establishment is indeed a model one in every respect. The bakery is located in the Dalton block on Flansburg avenue. Here is carried a splendid variety of breadstuffs, breads, biscuits, cakes, pies, etc. A specialty is made of fancy and ornamental cakes for weddings, parties, etc. In ad-

HAMPDEN WOOLEN CO.,

FINE SUITINGS.

B. P. Cheney, President.

J. C. Melvin, Sec. and Treas.

W. H. Reddock, Agent.

The Hampden Woolen Co. was incorporated in 1895, with a paid-up capital of \$15,000, and had the plant at Hampden, this state. The business flourished from its inception, and soon outgrew the capacity of the mill. Dalton and its many resources, especially its fine water power appealed to them and they decided to move their plant and equipment. When everything is arranged and the mill ready, it will be one of the most complete and modern woolen mills in New England. The industry comprises four buildings, the main structure being a long brick building, four stories, connected with the new boiler house, which is also of brick, two stories. There is a large two story stone house and a complete dye house.

The plant is operated by a 100 horse power water system, with a reserve steam plant. Two 14 foot boilers, 75 horse power each, supply steam to all buildings. The manufacturing equipment in modern and embraces 2000 spindles, 32 looms, 6 sets cards and other appliances required in the production of woolen goods. When running on full time, from 100 to 125 operatives will be required and the capacity will be about 350,000 yards of fine suitings, per annum. The buildings are supplied with automatic sprinklers and electric lights and in winter will be heated by steam.

B. P. Cheney, the president, and J. C. Melvin, secretary and treasurer, reside in Boston, Mr. W. H. Reddock being general agent and manager at Dalton. The selling agents are Messrs. Dudley, Batele and Hurd, New York and Boston.



Town Hall and Opera House.



W. B. Clark's Block.



Irving House, E. E. Morris, Manager.

THE IRVING HOUSE.

Finest Hotel in the Berkshire Hills.

ELEVATION, 1197 FEET ABOVE SEA LEVEL.

E. E. MORRIS, Manager.

The new Irving House was erected and opened in 1894, has always been conducted on liberal lines, and is in some respects the best as well as among the most favorably known and most largely patronized hostleries in the interior of Massachusetts. It is one of the modern hotels of Berkshire county and stands on a site sufficiently elevated above the valley to receive the full benefit of the many grand views and cool breezes in summer.

Dalton is on the main line of the Boston and Albany railroad, four and one-half hours from Boston or New York, is situated 1200 feet above the sea level.

The engraving of the Irving House printed here shows the main facade and west side, ornamented with wide piazzas, driveway, etc. The structure is colonial in architecture and built of brick. It is three stories in height and surrounded by beautiful grounds. A spacious lawn is set aside especially for children and a fine tennis ground has been built.

Within, the house more than carries out the promise of the exterior, having on the ground floor a spacious and handsome office, with telephone attached, a reading room, public and private parlors, and the capacious, airy and splendidly equipped dining room. On the upper floors are thirty-nine daintily furnished, clean and inviting sleeping apartments, arranged singly and en-suite to accommodate solitary inmates or families as required. Throughout the house is fitted up with steam heat, hot and cold water, baths, electric lights, call bells, and, in a word, all modern improvements. The rooms are all good sized, with furniture of oak and ash. Every room is an outside one and commands excellent views of the surrounding country. Of the table and service it is sufficient to say that they are unsurpassed by those of any hotel between New York and

Boston. A fine billiard hall has been added, besides many other attractions. A first class livery is connected with the hotel. The Berkshire Hills embrace some of the most delightful drives in Massachusetts, the natural scenery unexcelled anywhere.

Mr. E. E. Morris, the genial host, has been manager for many years and by close attention to the wants and comfort of the traveling public and regular guests has made the Irving House very popular. His legion of old friends and acquaintances make it a point not only to stop with him themselves when here, but commend him and his house to others coming this way. He is upright and honorable in all transactions and is ever alert that nothing may be left undone to make his guests perfectly "at home."

W. B. CLARK.

Real Estate and Insurance.

No firm engaged in the handling of realty and the placing of risks on property in Berkshire county is more widely known than Mr. W. B. Clark of Dalton. The agency was established eight years ago, since which time a large business has been acquired. A general real estate business is transacted, city and suburban property of every description being bought and sold; rents are collected, likewise, and estates judiciously managed, particular attention being given to the payment of taxes, etc., for non-residents and others. Insurance is effected in first class companies, too, at lowest rates, Mr. Clark representing

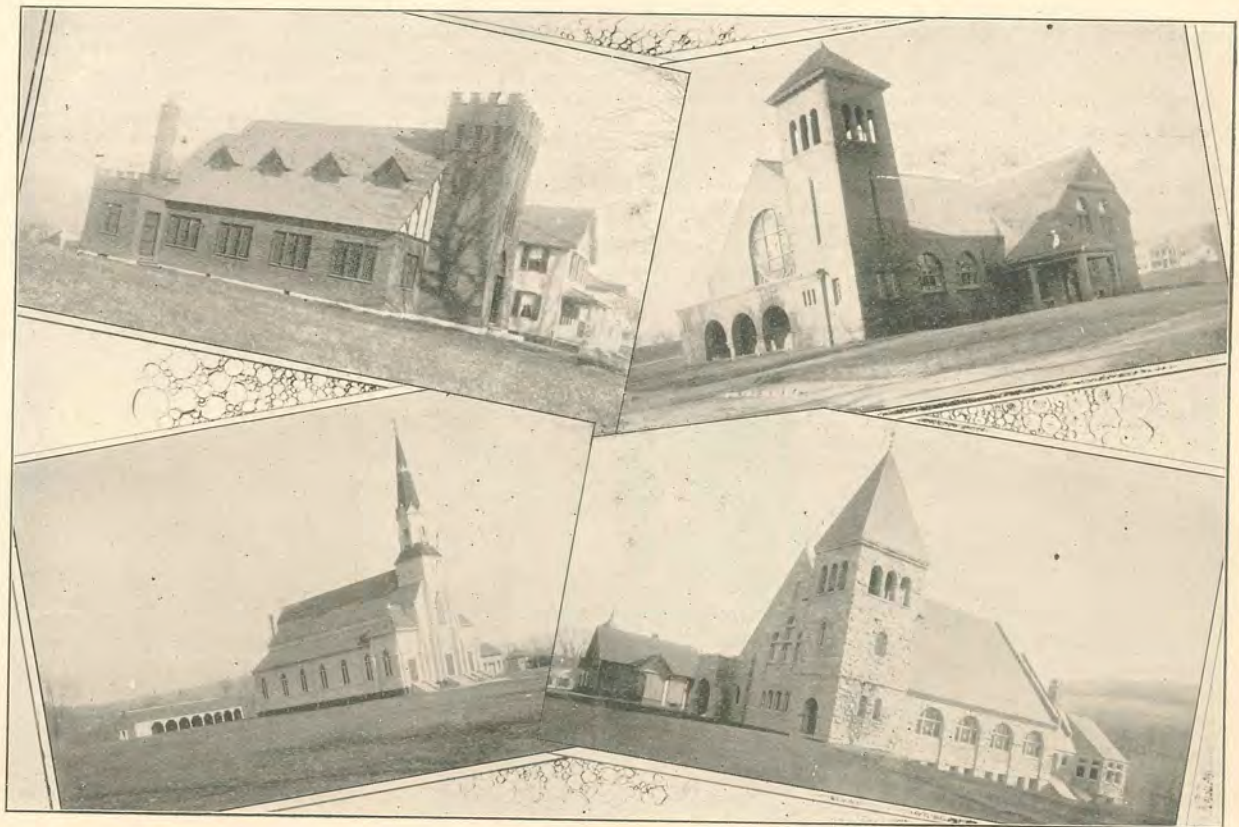
such sound companies as the Aetna and National Fire Insurance Companies of Hartford, Springfield Fire and Marine, German-American and Greenwich companies of New York city, Dorchester and Abington Companies of Massachusetts, Berkshire Mutual, Caledonian of Scotland and the Hanover of New York. He is also agent for the Berkshire Life Insurance Company and the Travelers' Life and Accident company of Hartford.

Mr. W. B. Clark who is a gentleman in the prime of life is a native of New York state and has resided in this section since 1869. He has been in succession, postmaster (for eighteen years), town treasurer and school committeeman. He is a gentleman of the highest integrity, as well as of energy and thorough experience in the domain of realty and risks. He is active in Masonic circles and is also a member of the Berkshire Commandery K. T. of Pittsfield and a charter member of Unity Lodge, F. and A. M. of Dalton; is also a member of the Knights of Pythias of which he is past chancellor.

J. W. FLANSBURGH,

Manufacturer of Packing Boxes
and Dealer in Lumber and
Real Estate.

In this vicinity there is quite a demand for boxes for packing of various commodities, and it was to meet this demand that this business was established. The business is contained in the buildings located on South Main street, near the iron bridge. The premises are equipped with special machinery. Every facility is here available, the appliances being of the most modern and novel character. The boxes made can be had in any desired size and are manufactured with utmost care. Large numbers are turned out and the house has no competition in this section as regards quality of work, or prices. Mr. Flansburgh deals extensively in lumber of all kinds. He deals also, in real estate, buying, selling and exchanging property in this and adjoining communities. His office is No. 83 Main street, opposite Town Hall. He is a thorough man of business and held in high esteem in this community.



A Few of Dalton's Churches.



J. M. Stearns' Printing Rooms.

J. M. STEARNS.

**Fine Commercial and Society
Printing==Stationery.**

A business house representative of the most recent and carefully developed idea in the printers' art is that conducted by Mr. J. M. Stearns. The business was established about sixteen years ago on Main street the present quarters being occupied for years. The plant occupies a modern-equipped two story building and has every facility for prompt execution of the best class of work in this line. The five presses are operated by a gas engine and employment is furnished to several men by Mr. Stearns. The demand for his work has been steadily increasing from the first, as its superior artistic quality has become generally recognized. While handling job printing of every sort and guaranteeing the highest grade of satisfaction in each case, Mr. Stearns makes a specialty of society and general mercantile printing, his variety of new type and special methods assuring unique and most attractive results in these lines. His rates also will be found unusually liberal. Mr. Stearns has been identified with the interests of Dalton for a great many years and is one of the most progressive and esteemed of Dalton's younger business men.

SMITH & WRIGHT.

**Dry Goods, Groceries, Fruits, Etc.
Boots and Shoes.**

It is hardly necessary to remind our readers that there is a great variety of commodities included in the stock of a well equipped general store. Certainly the stock to be found at the establishment of Messrs. Smith & Wright on West Main street would seem to be sufficiently large to allow all orders in

their line to be filled without delay, and further inspection shows it to be as varied as it is large, and, in short just such an assortment as it would naturally seem that men like Messrs. Smith & Wright's experience and ability would choose.

The stock embraces a full and select assortment of dry goods and notions, gent's furnishings of best and latest styles, hats and caps, boots, shoes and rubbers, for men women and children; also a complete and comprehensive assortment of fine groceries and provisions, products of the best parts of the



Willowbrook, Zenas Crane's Residence.

country. A fine and prosperous business is done in all parts of this town and suburbs.

Mr. Smith is a well known business man and served with honor in the late civil war, he having served with the 47th Massachusetts Volunteers. He is an active member of the G. A. R. and is also identified with the Patrons of Husbandry and Sons of Temperance.

Mr. Wright, the junior member of the firm, is also a prominent Dalton business man and is extremely popular. He is an honored member of the Patrons of Husbandry, I. O. O. F., of Pittsfield and the A. O. U. W., Dalton lodge.



G. H. Hall's Fancy Bakery.

G. H. HALL.

**Fancy Bakery==Ice Cream and
Confectionery.**

One of the reliable houses in this line in Berkshire County is that known as "Hall's" on Depot street. This business was established in 1893, by Mr. G. H. Hall, who has built it up until his house is considered one of the most reliable in the line of domestic and fancy pastry. The facilities afforded for making of a high grade of breadstuffs, plain

etc. A handsome soda fountain is a special feature of the establishment.

Mr. Hall who is a practical baker, has been instrumental in placing a superior article of bread upon the market and the result is a continual increase of scope of his trade territory. In all of his business obligations he has made manifest his loyalty to the rule of commercial veracity. He is highly esteemed as a citizen and is an honored figure in Masonic circles.

F. W. STRONG.

**Dealer in Stoves, Tin and Iron
Ware, Etc.==Plumbing, Roofing,
Steam and Gas Fitting.**

This prominent Dalton house was established many years ago and has met with popular favor. The premises occupied, comprising two large stores and basements and part of second story, are located in the Union block. An immense and varied stock is carried, including all well known makes of stoves and ranges, gas and gasoline stoves, kitchen utensils and general house furnishing goods, small hardware, glassware, wall papers of many designs, window shades, etc.

The leading specialty of the house is plumbing, tinning, roofing, gas and steam fitting work, etc. In these lines Mr. Strong excels, and controls the bulk of the business done in Dalton. The work done is of the very best and expert workmen only are employed. Prices are quite low, considering the high grade work.

Mr. Strong is a gentleman whose long experience and thorough knowledge of the business and the requirements of the trade makes his house a most busy and popular one. Orders received by mail or telephone receive prompt attention.



Smith & Wright.



F. W. Strong.



Dr. W. W. Scofield's Residence.

F. B. B. SEARS,
Florist and Market Gardener.
Floral Designs of Every
Description.

The above establishment has, ever since its inception, been a favorite resort with citizens of Berkshire county, for procuring beautiful flowers and artistically arranged floral pieces and decorations. Mr. F. B. B. Sears established his enterprise in 1885, and has since that period acquired a patronage, which is widespread and increasing.

The facilities available include a large plant with greenhouses and all appliances and apparatus of the best order. For decorations at weddings, balls, parties, church festivals and funerals, the products of this house have been appreciated for their attractiveness and artistic arrangement and the variety, beauty and freshness of the flowers supplied and the reasonable prices charged, have been the means of drawing a high class and a numerous clientele. Mr. Sears makes a specialty, also, of garden truck of all kinds in season.

Mr. F. B. B. Sears has been for many years identified with this delightful vocation and is an experienced horticulturist; there can be at all times found at his establishment the choicest supply of plants, cut flowers, etc.

C. A. PARKER,
Painter, Decorator and Paper
Hanger and Dealer in Paints,
Oils, Glass, Wall Paper.

Among the leading business men engaged in the above named line of trade, the house of Mr. C. A. Parker enjoys a reputation of which the proprietor has

a right to be justly proud. Possessing unrivaled facilities this house adroitly managed as it is, has fairly won the signal prosperity that attends its operations. Mr. Parker established himself in business over twenty years ago; today he has a patronage extending to all parts of this county. The premises at No. 40 Flansburg avenue are commodious, and replete with a large stock of paints, oils and brushes, also a superb line of wall paper of many and most beautiful designs.

House, carriage and sign painting in all its branches is done on short notice. A specialty is made of interior and ornamental decorating of all kinds, paper hanging etc. From ten to fifteen hands are usually employed in season. Property owners, renters of property, builders, and others will find it to their advantage to consult Mr. Parker in his line, before applying elsewhere. Orders will be given immediate attention.

Mr. C. A. Parker is an energetic and honorable business man and is highly esteemed in this community.

A. H. FOSTER,
Furniture of All Kinds, Carpets,
Rugs, Window Shades, Etc.,
Mattresses and Feathers.

One of the most enterprising houses of Dalton is the one conducted by Mr. A. H. Foster in the Union block. He is a reliable retail dealer in furniture, carpets, rugs, shades, etc. He maintains a splendidly equipped, commodious establishment, where he carries a large and varied stock of high grade goods, all descriptions of furniture in suits and pieces, hall, dining room, parlor and chamber sets; etc. In a special department is manufactured mattresses to order. These are made upon short notice, and in a most satisfactory man-



J. W. Flansburgh's Residence.

ner, only the very best materials being used and the utmost care being exercised in the manufacturing. Upholstering and repairing in all its branches is a specialty. The patrons of the house comprise families not only in Dalton, but also in all sections of the county. Goods are sold on the installment plan, if desired.

Mr. Foster is an energetic and honorable man of business, and his methods have justified the public in placing full confidence in his business operations. Mr. Foster is prominent in social circles and is secretary of the Dalton lodge of F. and A. Masons, and Master of Finance of the K. of P.; he is also a member of the I. O. O. F. and the A. O. U. W.

R. McCREA & SON,
Flour, Grain and Wood.

It is a striking relief to note, amid all changes of our time, there are some things that remain solidly fixed and permanent in the world of trade. One of the most important of these is the demand for staple necessities of life. A leading house dealing in flour, grain and similar goods is that of Messrs. R. McCrea & Son. This business has been established nearly eight years. The premises occupied, comprise several large structures used for warehouses, salesrooms, etc., and a large lumber shed. A very large and superior stock is kept on hand, including the finest grade of Niagara flour, also feed, grain, grass and other seeds, salt, and phosphates; wood, lime, cement and a full line of dressed lumber; poultry supplies, baled hay and straw, and in fact

everything usually found in first class houses of this kind.

Its prices will always be found on rock-bottom and its solid reliability is a point every one of our readers can well afford to consider. A prompt delivery system is maintained requiring three teams and an average corps of four to six employees.

HENRY F. SHAW,
Drugs, Medicines and Chemicals.

One of the best known pharmacies in this part of New England is that conducted by Mr. Henry F. Shaw on Depot street.

Mr. Shaw is a business man of wide and thorough experience, and the large and valuable business now conducted is the most complete evidence of his reliability and success. The premises occupied comprise a store and basement, in the Shaw Block a three story building, erected and owned by Mr. Shaw, handsomely equipped in every detail. The stock includes all lines of standard drugs, chemicals and proprietary articles; acids, toilet necessities, fancy goods and sundries. Mr. Shaw also handles all current literature, periodicals and newspapers, a choice line of shelf groceries in great variety, imported and domestic cigars, smoking and chewing tobacco, etc.

Here is also conducted a jewelry repairing department, under supervision of Mr. A. W. Adams, a practical and expert jeweler. Shaw's Block contains a public telephone station and a branch office of the Postal Cable Telegraph Co.



F. B. B. Sears' Greenhouses.



A. H. Foster's Warerooms.



Franklin Weston's Residence.



W. B. Clark's Residence.

A. F. BENTLEY,

Practical Blacksmith, Carriage and Wagon Repairing a Specialty.

The industry of carriage and wagon repairing constitutes a great feature of the practical enterprises of Dalton and relative thereto is the name of Mr. A. F. Bentley on Main street, opposite Maple. He is one of the thoroughly established representatives of his calling and has for over 40 years been identified with a fine grade of carriage and wagon repairing in all its branches. He employs a force of experienced carriage builders and horse shoers and has a thoroughly and modernly equipped establishment, where he also possesses facilities for doing all kinds of blacksmith work in connection with his leading specialties, and carrying out the general duties devolving upon men who follow his calling. He undertakes contracts, and invests his work with the elements of durability and promptness. In his capacity of horse shoer, Mr. Bentley who is a practical man at his work is honored with the patronage of many notable horsemen, corporations and firms owning horses because he has practically demonstrated the fact that he can successfully treat ailing feet of animals and keep them in prime condition. He attentively attends to work and makes it a point to honorably deal with his patrons, who are many.

GEO. H. WARREN,

Dry Goods and Groceries.

The opportunities for procuring a high grade of the above named commodities are abundantly provided by the merchants of Dalton and relative thereto a house worthy of notice is that of Mr. George H. Warren, whose elegantly arranged store is located in the

Union block. He is a dealer in fine and medium grade dry goods of all kinds, notions, novelties of many kinds, wood-ware and small shelf hardware. He also deals largely in choice groceries, teas, coffees and spices, flour from celebrated mills, tinned goods in great variety, preserves, potted pickles and fruits, fresh fruits, butter from well known creameries, splendid dairy

over twenty years was identified with the paper mills of this city. He is a gentleman of executive ability and conducts his growing business upon liberal and honorable methods. The stock of dry goods and groceries carried is attractively arranged, the counters and windows being neatly dressed. The prices are quite reasonable and the house a popular one in this vicinity.



Byron Weston Co's. Artesian Well.

cheese, tobaccos, cigars, confections and other items of trade found in any reliable house of this kind.

This house was established in 1890, which fact affords another cause for comment, as it proves the proprietor's confidence in his own abilities to cope with the competition of older firms. Mr. Warren is a native of Dalton and for

For its size and population, Dalton has, without doubt, the finest and most complete public library in the state. Located in the Town Hall, it has large and elegantly arranged library and reading rooms and over 6000 volumes of choice literature. The library is open to the public Monday, Wednesday and Saturday of each week.

D. J. PRATT,

Livery and Boarding Stables, in Connection with the Irving House.

There is a manifest spirit of enterprise of the town reflected in the livery stables that are maintained in Dalton and among these special reference is made of Mr. D. J. Pratt's fine stables on Central avenue. The premises are equipped with a view to every convenience, especially in the way of sanitary plumbing and ventilation, while ample stall-room is afforded for twenty-five to thirty horses. These are the largest and most complete stables in Dalton and are located directly in rear of Dalton's famous Irving House; rigs of all descriptions to be hired here are stylish and desirable. A special feature is made of letting out rigs to commercial men. Mr. Pratt operates the stage line to and from all depots and hotels. He has the finest tally-ho in Berkshire County, (seating capacity fourteen) which is rented to parties at low rates. A specialty is made of boarding horses, summer or winter, great care being exercised in their keeping, none but experienced hostlers being employed.

Mr. D. J. Pratt settled in Dalton in 1865 and has ever been identified with Dalton's progress. He has served six years as deputy sheriff of Berkshire county, and is a member of the K. of P. and R. A.

ALEXANDER WYLIE.

At the above named establishment may be found a complete line of samples of the most stylish and fashionable imported and domestic suitings, trousers, vests, etc. Garments are made to order on short notice, a perfect fit and best of workmanship being guaranteed, while prices are reasonable.



D. J. Pratt's Livery Stable.



A. F. Bentley's Blacksmith Shops.

FOR SALE!

IN WHOLE OR IN PART,

Beautiful Country Seat,

One of the Oldest and Finest
in the Berkshire Hills,

MORNINGSIDE

The Summer Residence of the late Judge
Curtis of the U. S. Supreme Court.



* * * *

Location. ONE mile from the business center of Pittsfield, on high land, adjoining the famous Allen stock farm, (the home of Kremlin and other fast trotters.) on the main highway to Dalton. One of the best equipped electric street railway lines in the state was laid over this road last year, connecting Pittsfield with Dalton; the cars make 42 trips per day each way.

Buildings. LARGE, handsome two and a half story residence (see cut), with large broad hall, running through it from East to West, connects with wide piazza overlooking the finest views in Pittsfield. The house is lighted by electricity, contains about 20 rooms, finely finished, many in hard woods, 8 open fireplaces with costly mantels of foreign and domestic marbles, large furnace in cellar, hotel range in kitchen with ventilating hood to carry off odors from cooking. Considerable furniture goes with the house, consisting of one large refrigerator with glass doors, two ice chests, chairs, tables, writing desks, and about a dozen chamber sets with hair mattresses, etc.

Large barn with rooms finished off for coachman, ice house, grapery, henery, tool houses, etc.

Land. CONSISTS of about 105 acres, divided into mowing, tillage, pasturage and wood land. The character of the land is very diversified. There are level stretches, picturesque woodsey nooks, with beautiful drives and walks winding in and out. The finest orchard in Pittsfield is located on the property, containing all varieties of fruit trees adapted to this climate,—also small fruits. There is, in a retired part of the grounds, an unworked stone quarry, from which can be taken (if desired) the genuine Berkshire blue stone, which is in great demand for building purposes.



The View MUST be seen to be appreciated (see cut); printers' ink failing to do it justice.

THE TITLE IS CLEAR.

This grand property was originally granted by the state to Oliver Wendell, an ancestor of Oliver Wendell Holmes, who sold it to Israel Dickinson (this deed is still preserved); at his death it descended to his heirs, who sold it to Judge Curtis, who erected the residence; the latter sold it to Ensign H. Kellogg, who made extensive alterations and improvements.

After the death of Mr. Kellogg, it was rented to different parties, Count D'Cerkez, an Austrian nobleman, occupying it for several years.

The property has been held in trust for minor children since the decease of the last proprietor, and is now put on the market, for the first time, to close the estate.

It is hoped it will be sold to some one who will use it for residential purposes, but it is admirably adapted for a Summer hotel, the location being unsurpassed for this purpose, it being only a few minutes' ride from the Union Depot, where trains can be taken on the Boston & Albany, N. Y., N. H. & H., and the Harlem River railroads; 1½ hours from Albany, 1½ from Springfield, 4¼ from New York and 4¼ from Boston.

This is one of the opportunities that happen once in a while to secure a truly magnificent property at "TO CLOSE ESTATE" prices, and which we are always sorry we let pass after some one else steps in. The price is very low, and the terms will be made exceedingly easy, most of the purchase price being left on mortgage if desired. For terms and full particulars apply to

W. R. GARDENER, Cor. Forest Place and Tyler Street,
Pittsfield, Mass.

Pittsfield Lumber Co.,

CHAS. H. SMITH, PRESIDENT.

GEORGE H. FRINK, TREASURER.

WALTER F. HAWKINS, SECRETARY.

MANUFACTURERS,

WHOLESALE - AND - RETAIL - DEALERS

—IN—

LUMBER OF ALL KINDS.

Doors,

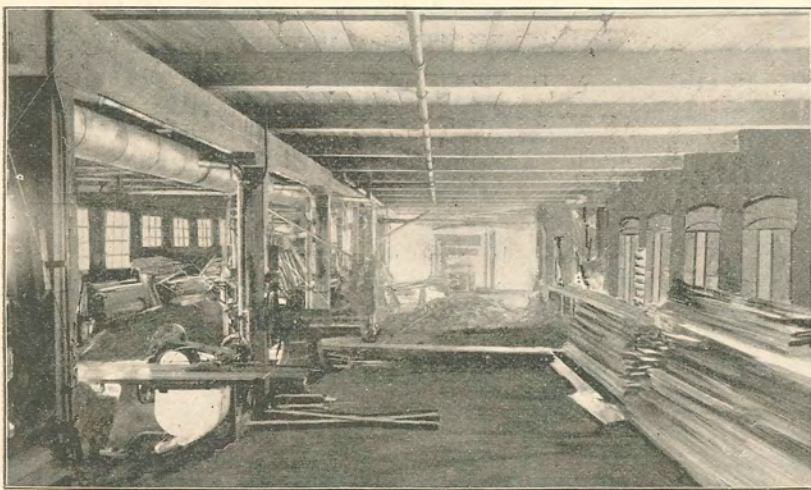
Sash,

Blinds,

Windows.



MOULDINGS AND
INTERIOR FINISH.



Bridge and Car Timbers,

Chair Stock,

Railroad Ties.

Yards and General Office Located on B. & A. R. R.,
OAK ST., PITTSFIELD, MASS.

The Fairmount Heights Co.

W. R. GARDENER, President and Treasurer.

M. B. WARNER, Manager.

The Woodlawn Co.

C. C. MORGAN, President.

J. O. BALL, Secretary.

W. R. GARDENER, Treasurer and Manager.

Owners of the

CHOICEST - BUILDING - LOTS,

BUILDERS OF UNIQUE AND COMFORTABLE HOMES.

HIGH LAND AND MAGNIFICENT VIEWS.

Electric Cars Run by the Front of Entire Property.

Reasonable Prices and Easy Terms.

The Morningside Land Improvement Co.

The cut given below shows the Morningside Land Improvement Co's. plan of building lots.

The thirty-one lots marked sold were all disposed of in less than a year. Among the purchasers may be mentioned Roy W. Power, C. M. Bryant, J. H. Kelman, W. D. Goodwin, F. R. Whittlesey, S. Chester Lyon, W. A. Whittlesey, John C. Thickens, C. F. Bosworth, Selden D. Andrews, and many other well-known business and professional men.

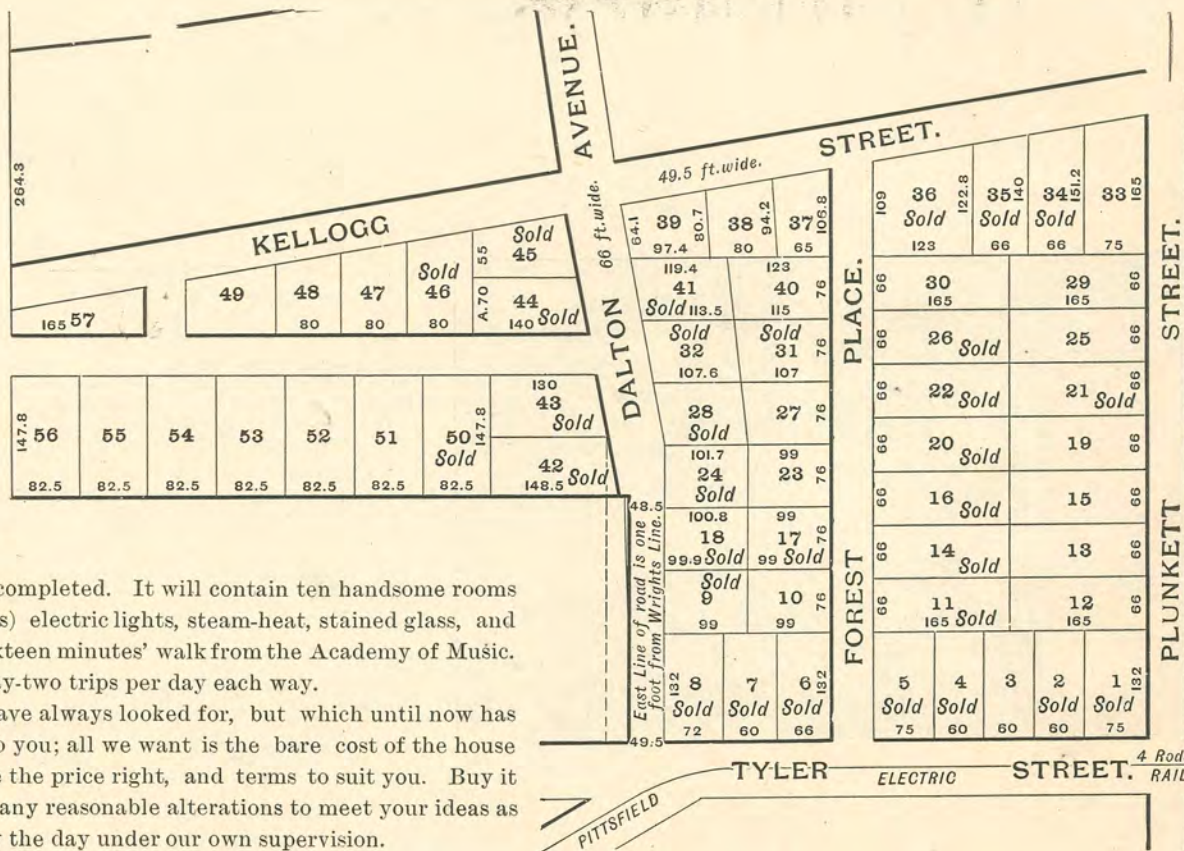
Probably no one has been more surprised at our unrivalled success than ourselves. We attribute it to several reasons, such as natural beauty of location, fine gravel soil, superb electric railway service, low prices and easy terms, and last but not least, strictly square dealing.

We started this spring to build a few houses such as we felt there was a demand for in Pittsfield. The first house, which is now in course of construction on Forest Place, we sold to Samuel L. Longstreet of the S. Elec. Mfg. Co., before even the foundation was completed.

We have just begun the erection of a handsome colonial house on Tyler St. Just west of W. R. Gardener's residence. This house we have named "Ingle Nook" for reasons that will be

obvious to any one beholding it when completed. It will contain ten handsome rooms (besides pantry, bath and bicycle rooms) electric lights, steam-heat, stained glass, and every modern convenience. Location sixteen minutes' walk from the Academy of Music. Electric cars pass the door, making forty-two trips per day each way.

This is just such a residence as you have always looked for, but which until now has been out of your reach. We can sell it to you; all we want is the bare cost of the house and fair value for the lot. We will make the price right, and terms to suit you. Buy it now from the plans, and we will make any reasonable alterations to meet your ideas as the work progresses. It is being built by the day under our own supervision.



W. R. GARDENER, Manager, OFFICE Cor Forest Place and Tyler Street.

N. B.==We sent our plan of lots to the engraver the first week in April to have the above cut made; since then we have sold lots numbered 37, 40, 27, 23, 10, 15, 12 and are building on lots Nos. 3 and 38. ==W. R. G.



S. S. WHEELER,

Up to Date

PHOTOGRAPHER AND JEWELER.

BICYCLES



Before buying your wheel inspect the largest and best line of Bicycles



and Bicycle Sundries in Pittsfield.



Honest wheels and honest prices.



Private academy for beginners.

Purchasers of wheels taught to ride, free of charge.



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W. G. Backus' Sons,

Plumbing and

Steam Heating,

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Copper Work.



Stoves,

Ranges,

Furnaces,

Etc.

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GAS STOVES.

GAS FIXTURES.

SOMETHING
NEW

The Arena and
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THOMAS CONLIN,
Agent.

PITTSFIELD - NEWS - COMPANY.

ASK YOUR STATIONER

For HURLBUT'S
"Court Stationery."

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The most exquisite papers manufactured for society stationery. Artistic watermarks in each. Boxes and bands bear special designs in elegant combinations of colors and gold.

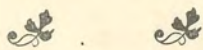
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SCOTCH AND AMERICAN GRANITE MONUMENTS,
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General Cemetery Work of the Latest and Most Approved Styles at Low Prices.

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GENERAL CARTING AND TEAMING

OF ALL KINDS.

MOVING PIANOS, BOILERS AND SAFES A SPECIALTY.

STREET SPRINKLER.

Office Morton Building, 97 Clapp Avenue, cor. Depot Street.

Opp. B. & A. Freight House.



Our System of Wiring Insures Reliability.

20 Years Experience.

The Berkshire Electric Co.,

**ELECTRICAL ENGINEERS
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ELECTRIC LIGHT WIRING, ELECTRIC DYNAMOS AND MOTORS,
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TELEPHONES FOR MILLS, PUBLIC BUILDINGS, &c.

ELECTRIC BELLS AND ALL MINOR ELECTRIC APPARATUS, ELECTRIC LIGHT AND GAS FIXTURES.

We employ only Skilled Electricians in our work, and are thus enabled to maintain a very high standard of excellence

WE MAKE A SPECIALTY OF

Fine Electric Light and Bell Work IN RESIDENCES AND BUSINESS BLOCKS. . .

C. G. TOMPKINS, Gen'l Mgr.

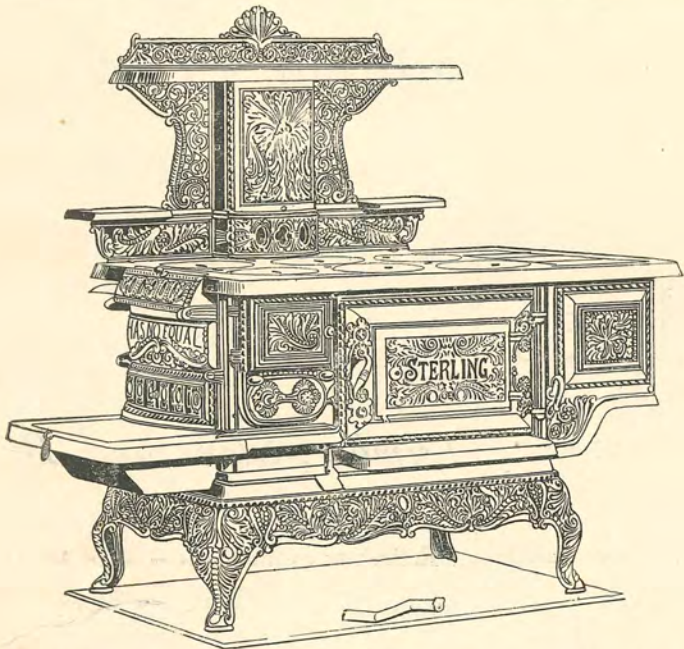
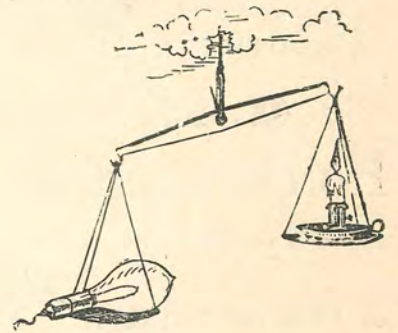
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**Carpenter, Contractor
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Estimates Furnished on all kinds of Buildings.

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Oldest and most reliable
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A SPECIALTY MADE OF
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198 to 204 WEST STREET,
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Use Our "Monarch" Rye Whiskey.

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4 SOUTH STREET, - - - PITTSFIELD, MASS.

G. W. BAILLY & CO.,

Foreign and Domestic Dry Goods,

Carpets and Window Shades, Hosiery, Gloves
and Trimmings.

65 NORTH STREET, = = = PITTSFIELD, MASS.

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Don't fail to see the finest line of
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AMONG THEM ARE THE CELEBRATED

LUTHY The Finest Bicycle **\$150,**
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The Nonotuck and Katrina,

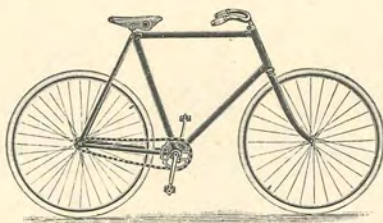
Wheels that need no word of praise,—they speak for themselves. We also
have the MAJESTIC.

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Tandems, Bicycle Sundries.

OLDEST, LARGEST AND BEST EXCLUSIVE BICYCLE STORE
IN BERKSHIRE COUNTY.—ESTABLISHED 1879.

Bicycles Sold, Repaired and Exchanged.

Beginners Taught Free of Charge when Purchasing a Wheel.

CLEVELANDS, STEARNS, ENVOYS AND PATEEYS IN STOCK.

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Lumber, Stone and Bricks.

Estimates promptly furnished on Excavating,
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In four feet lengths, or sawed as wanted,
at \$4.00 to \$6.00 a cord, delivered.

Yards: Nos. 51 to 65 inclusive, Atwood Ave.
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A share of your patronage is solicited and satisfaction guaranteed.

Respectfully,

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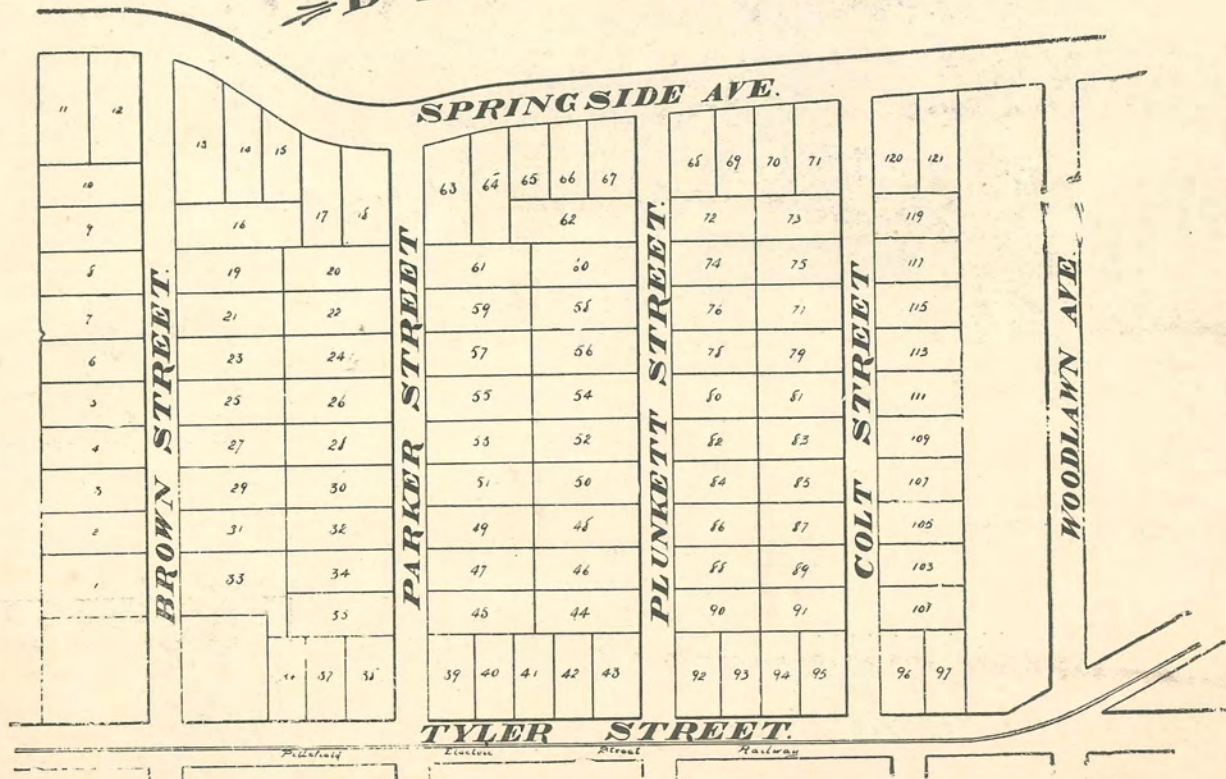
JAMES EAGEN,

Headquarters for all kinds

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Old Depot, Liberty and McKay Sts.,
PITTSFIELD, MASS.

BRIGHTWOOD



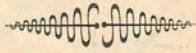
Here we present the plan of "BRIGHTWOOD," showing some of the most desirable building sites in the city. Street Cars, Sewers, Water, Electric Lights.

Parties wishing to purchase for homes or for investment will find this a rare opportunity.

Fine location. Low prices.

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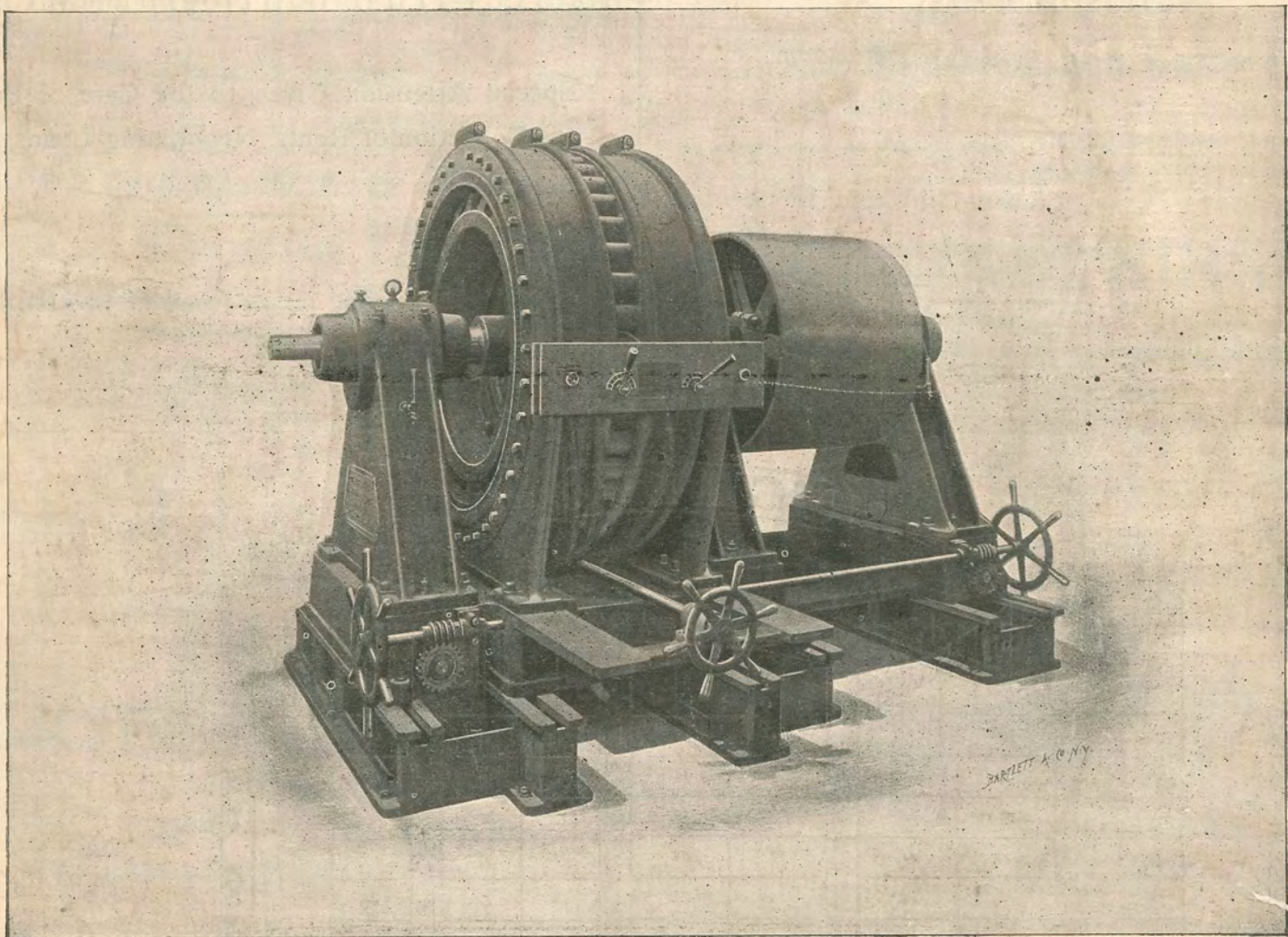
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Branch Offices: NEW YORK, 39 CORTLANDT ST. BOSTON, EQUITABLE BUILDING. CHICAGO, 1506 MARQUETTE BUILDING. SAN FRANCISCO, 106 MARKET ST. ANDERSON, S.C.



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